

# AECON PROUD

SECOND QUARTER  
REPORT 2020



Dear Fellow Shareholders,

Despite the impact of COVID-19 on Aecon's second quarter results, the ability to respond with agility during these challenging times to deliver its services effectively, while ensuring the health and safety of its dedicated employees, demonstrates the resilience of Aecon's diversified portfolio. While revenue and profitability were impacted by the disruption to certain of Aecon's sectors and operations, Aecon achieved record backlog of \$7.3 billion and booked new contract awards of \$1.1 billion in the second quarter.

During the second quarter, the Montreal REM LRT and Site C projects, where construction had been suspended, restarted albeit gradually, particularly with respect to Site C, and with modified work practices. A slowdown and then suspension of commercial flight operations on March 20, 2020 and throughout the remainder of the second quarter at the Bermuda International Airport for reasons related to COVID-19 significantly impacted results and construction activity related to this project.

Aecon has activated continuity plans and a rigorous COVID-19 health and safety assurance process, which meets or exceeds guidance by applicable government health authorities, to minimize disruptions to its business and adapt to evolving market conditions and safety standards. The Company's financial position, liquidity and capital resources remain strong, and are expected to be sufficient to finance its operations and working capital requirements for the foreseeable future.

Aecon continues to monitor developments and mitigate risks related to the COVID-19 pandemic and the impact on our projects, operations, supply chain, and most importantly our employees. At this time, the majority of governments across the jurisdictions in which Aecon operates have deemed the types of construction projects that constitute the majority of Aecon's contracts to be essential services and, therefore, operations are broadly continuing, although in many cases on a modified basis. As this situation may continue to evolve for some time, shifting directives and policies from clients and governments are expected to continue.

An Aecon joint venture reached completion on the Unit 2 Refurbishment at Ontario Power Generation's Darlington Nuclear Generating Station in June, the first of four units to be refurbished at Darlington. Additionally, subsequent to quarter end, on July 5, 2020, Aecon purchased certain telecommunications assets from Powerland, a Winnipeg-based IT solutions provider. This niche acquisition further builds on Aecon's position as a leading provider of end-to-end telecommunications infrastructure services across Canada, with significant growth opportunities and investments underway and forecasted in this sector.

In the second half of the year, the main impacts as a result of the COVID-19 pandemic are expected to be from the slow ramp up, starting in early July, of commercial operations at the Bermuda International Airport Redevelopment project as well as in nuclear operations, where ramp up on the next phase of work on a number of projects has been delayed until late in the third quarter and into the fourth quarter. While the impact to these projects, as well as others, will be to reduce revenue until normal operations resume, there is no guarantee that all related costs will be recovered and therefore it is possible that future project margins could be impacted. As a Canadian employer whose business has been affected by the COVID-19 pandemic, Aecon expects to submit formal applications for the Canada Emergency Wage Subsidy in the third quarter of 2020 for eligible entities.

Aecon expects the demand for its services to remain strong following the COVID-19 pandemic as federal and provincial governments across Canada have identified investment in infrastructure as a key source of economic stimulus once the country reaches the recovery phase.

Aecon again thanks its employees, in particular its front-line construction workers, for their dedication, commitment and professionalism during this challenging time.

Sincerely,



John M. Beck  
Chairman



Jean-Louis Servranckx  
President and Chief Executive Officer

**Aecon Group Inc.**

**Management's Discussion and Analysis  
of Operating Results and Financial Condition**

**June 30, 2020**



## **Management's Discussion and Analysis of Operating Results and Financial Condition ("MD&A")**

The following discussion and analysis of the consolidated results of operations and financial condition of Aecon Group Inc. ("Aecon" or the "Company") should be read in conjunction with the Company's June 30, 2020 interim condensed consolidated financial statements and notes, which have not been reviewed by the Company's external auditors, and in conjunction with the Company's annual MD&A for the year ended December 31, 2019 (the "2019 Annual MD&A"). This MD&A has been prepared as of July 23, 2020. Additional information on Aecon is available through the System for Electronic Document Analysis and Retrieval ("SEDAR") at [www.sedar.com](http://www.sedar.com) and includes the Company's Annual Information Form and other securities and continuous disclosure filings.

### **Introduction**

Aecon operates in two principal segments within the infrastructure development industry: Construction and Concessions.

The infrastructure development industry in Canada is seasonal in nature for companies like Aecon that perform a significant portion of their work outdoors, particularly road construction and utilities work. As a result, less work is performed in the winter and early spring months than in the summer and fall months. Accordingly, Aecon has historically experienced a seasonal pattern in its operating results, with the first half of the year, and particularly the first quarter, typically generating lower revenue and profit than the second half of the year. Therefore, results in any one quarter are not necessarily indicative of results in any other quarter, or for the year as a whole.

### **FORWARD-LOOKING INFORMATION**

The information in this Management's Discussion and Analysis includes certain forward-looking statements. These forward-looking statements are based on currently available competitive, financial and economic data and operating plans but are subject to risks and uncertainties. Forward-looking statements may include, without limitation, statements regarding the operations, business, financial condition, expected financial results, performance, prospects, ongoing objectives, strategies and outlook for Aecon, including statements regarding the sufficiency of Aecon's liquidity and working capital requirements for the foreseeable future. Forward-looking statements, may in some cases be identified by words such as "will," "plans," "believes," "expects," "anticipates," "estimates," "projects," "intends," "should" or the negative of these terms, or similar expressions. In addition to events beyond Aecon's control, there are factors which could cause actual or future results, performance or achievements to differ materially from those expressed or inferred herein including, but not limited to: the timing of projects, unanticipated costs and expenses, the failure to recognize and adequately respond to climate change concerns or public and governmental expectations on climate matters, general market and industry conditions and operational and reputational risks, including large project risk and contractual factors, and risks and potential entitlements to government assistance programs relating to the COVID-19 pandemic. Readers are referred to the specific risk factors relating to and affecting Aecon's business and operations as filed by Aecon pursuant to applicable securities laws. Except as required by applicable securities laws, forward-looking statements speak only as of the date on which they are made and Aecon undertakes no obligation to publicly update or revise any forward-looking statement, whether as a result of new information, future events or otherwise.

## FINANCIAL REPORTING STANDARDS

The interim condensed consolidated financial statements have been prepared in accordance with IAS 34 “Interim Financial Reporting”.

## NON-GAAP AND ADDITIONAL GAAP FINANCIAL MEASURES

The MD&A presents certain non-GAAP and additional GAAP (GAAP refers to Canadian Generally Accepted Accounting Principles) financial measures to assist readers in understanding the Company’s performance. These non-GAAP measures do not have any standardized meaning and therefore are unlikely to be comparable to similar measures presented by other issuers and should not be considered in isolation or as a substitute for measures of performance prepared in accordance with GAAP.

Management uses these non-GAAP and additional GAAP measures to analyze and evaluate operating performance. Aecon also believes the non-GAAP and additional GAAP financial measures below are commonly used by the investment community for valuation purposes, and are useful complementary measures of profitability, and provide metrics useful in the construction industry. The most directly comparable measures calculated in accordance with GAAP are profit (loss) attributable to shareholders or earnings (loss) per share.

Throughout this MD&A, the following terms are used, which are not found in the Chartered Professional Accountants of Canada Handbook and do not have a standardized meaning under GAAP.

### Non-GAAP Financial Measures

Non-GAAP financial measures are measures that either exclude or include amounts that are not excluded or included in the most directly comparable measures calculated and presented in accordance with GAAP in the consolidated financial statements.

- **“Adjusted EBITDA”** represents operating profit (loss) adjusted to exclude depreciation and amortization, the gain (loss) on sale of assets and investments, and net income (loss) from projects accounted for using the equity method, but including “Equity Project EBITDA” from projects accounted for using the equity method.
- **“Equity Project EBITDA”** represents Aecon’s proportionate share of the earnings or losses from projects accounted for using the equity method before depreciation and amortization, net financing expense and income taxes.
- **“Adjusted EBITDA margin”** represents Adjusted EBITDA as a percentage of revenue.
- **“Backlog”** means the total value of work that has not yet been completed that: (a) has a high certainty of being performed as a result of the existence of an executed contract or work order specifying job scope, value and timing; or (b) has been awarded to Aecon, as evidenced by an executed binding letter of intent or agreement, describing the general job scope, value and timing of such work, and where the finalization of a formal contract in respect of such work is reasonably assured. Operations and maintenance (“O&M”) activities are provided under contracts that can cover a period of up to 30 years. In order to provide information that is comparable to the backlog of other categories of activity, Aecon limits backlog for O&M activities to the earlier of the contract term and the next five years.

## Additional GAAP Financial Measures

Additional GAAP financial measures are presented on the face of the Company's consolidated statements of income and are not meant to be a substitute for other subtotals or totals presented in accordance with IFRS, but rather should be evaluated in conjunction with such IFRS measures.

- **“Gross profit”** represents revenue less direct costs and expenses. Not included in the calculation of gross profit are marketing, general and administrative expense (“MG&A”), depreciation and amortization, income or losses from projects accounted for using the equity method, foreign exchange, net financing expense, gain (loss) on sale of assets and investments, income taxes, and non-controlling interests.
- **“Gross profit margin”** represents gross profit as a percentage of revenue.
- **“Operating profit (loss)”** represents the profit (loss) from operations, before net financing expense, income taxes and non-controlling interests.
- **“Operating margin”** represents operating profit (loss) as a percentage of revenue.

## RECENT DEVELOPMENTS

### COVID-19 Pandemic

On March 11, 2020, the World Health Organization declared the novel coronavirus, which has the potential to cause severe respiratory illness (“COVID-19”), a global pandemic. With the majority of governments across the jurisdictions in which Aecon operates declaring a state of emergency in response to the COVID-19 pandemic, Aecon's operations in 2020 have been impacted at varying times by way of suspensions of certain of the Company's projects, either by its clients or due to a broader government directive, by disruption to the progress of projects due to the need to modify work practices to meet appropriate health and safety standards, or by other COVID-19 related impacts on the availability of labour or to the supply chain. Certain projects that were expected to be available to Aecon to bid on to secure new revenue have been delayed or suspended.

Aecon has activated continuity plans and a rigorous COVID-19 health and safety assurance process, which meets or exceeds guidance by applicable government health authorities, to minimize disruptions to its business and adapt to evolving market conditions and safety standards. These plans include stringent site pre-screening processes, heightened hygienic and disinfection practices, physical distancing, provision of additional personal protective equipment to front line workers, team separation and staggered work hours where possible, as well as extensive technology-enabled remote work initiatives. Additionally, Aecon has reduced non-essential spend and discretionary capital investments. Aecon's financial position, liquidity and capital resources remain strong, and are expected to be sufficient to finance its operations and working capital requirements for the foreseeable future.

Aecon continues to monitor developments and mitigate risks related to the COVID-19 pandemic and the impact on Aecon's projects, operations, supply chain, and most importantly the health and safety of its employees. At this time, the majority of governments across the jurisdictions in which Aecon operates have deemed the types of construction projects that constitute the majority of Aecon's contracts to be essential services and, therefore, operations are broadly continuing, although in many cases on a modified basis. As this situation may continue to evolve for some time, shifting directives and policies from clients and governments are expected to continue.

## **Canada Emergency Wage Subsidy**

The Canada Emergency Wage Subsidy (“CEWS”) was enacted on April 11, 2020 and is a key measure in the Government of Canada’s COVID-19 Economic Response Plan. The CEWS is designed to provide financial assistance to businesses experiencing a certain level of reduced revenue in order to support these employers in retaining or hiring employees. The subsidy covers 75 per cent of an employee's wages (up to \$847 per week) for an eligible employer during the March 15<sup>th</sup> to August 30<sup>th</sup>, 2020 program period. The Company expects to submit formal applications for the CEWS in the third quarter of 2020 for eligible entities. As at June 30, 2020, the Company is unable to reasonably estimate the entitlement amount for this wage subsidy due to certain clarifications required, particularly with respect to the program’s criteria for calculating qualifying revenue for each specific entity, and due to potential amendments and extension to the program pursuant to pending legislation recently announced by the Government. As such, no amount has been included in the consolidated results of operations for the three and six-month periods ended June 30, 2020.

## **Aecon Acquires Medium to High-Voltage Electrical Transmission Contractor Voltage Power**

On February 3, 2020, Aecon announced that it acquired Voltage Power Ltd. (“Voltage”), an electrical transmission and substation contractor headquartered in Winnipeg, Manitoba. The base purchase price was \$30 million in cash, with additional earnout payments possible based on achieving minimum EBITDA targets over the next three years. Previously a private, employee-owned company, Voltage brings key medium to high-voltage power transmission and distribution construction capabilities to Aecon. With average annual revenue of approximately \$60 million over the past three years, Voltage has successfully completed over 20 projects in the past four years with an aggregate value of \$200 million spanning Alberta, Saskatchewan, Manitoba, Ontario, and Newfoundland.

## **BUSINESS STRATEGY**

The reader is referred to the discussion on Business Strategy as outlined in the 2019 Annual Report available on the Company’s website at [www.aecon.com](http://www.aecon.com) or through SEDAR at [www.sedar.com](http://www.sedar.com).

## CONSOLIDATED FINANCIAL HIGHLIGHTS

\$ millions (except per share amounts)	Three months ended June 30		Six months ended June 30	
	2020	2019	2020	2019
<b>Revenue</b>	<b>\$ 779.4</b>	<b>\$ 867.3</b>	<b>\$ 1,527.0</b>	<b>\$ 1,517.7</b>
Gross profit	53.8	96.3	115.1	143.1
Marketing, general and administrative expense	(40.5)	(46.6)	(90.8)	(90.0)
Income from projects accounted for using the equity method	2.7	2.2	5.5	4.7
Other income	2.6	0.1	2.0	1.9
Depreciation and amortization	(19.4)	(23.9)	(42.2)	(42.4)
<b>Operating profit (loss)</b>	<b>(0.8)</b>	<b>28.1</b>	<b>(10.4)</b>	<b>17.4</b>
Financing expense, net	(6.6)	(4.9)	(12.0)	(9.1)
<b>Profit (loss) before income taxes</b>	<b>(7.4)</b>	<b>23.2</b>	<b>(22.4)</b>	<b>8.3</b>
Income tax (expense) recovery	1.3	(2.8)	4.8	2.3
<b>Profit (loss)</b>	<b>\$ (6.2)</b>	<b>\$ 20.4</b>	<b>\$ (17.6)</b>	<b>\$ 10.5</b>
<b>Gross profit margin</b>	<b>6.9%</b>	<b>11.1%</b>	<b>7.5%</b>	<b>9.4%</b>
<b>MG&amp;A as a percent of revenue</b>	<b>5.2%</b>	<b>5.4%</b>	<b>5.9%</b>	<b>5.9%</b>
<b>Adjusted EBITDA</b>	<b>24.4</b>	<b>57.3</b>	<b>43.6</b>	<b>69.2</b>
<b>Adjusted EBITDA margin</b>	<b>3.1%</b>	<b>6.6%</b>	<b>2.9%</b>	<b>4.6%</b>
<b>Operating margin</b>	<b>(0.1)%</b>	<b>3.2%</b>	<b>(0.7)%</b>	<b>1.1%</b>
<b>Earnings (loss) per share - basic</b>	<b>\$ (0.10)</b>	<b>\$ 0.34</b>	<b>\$ (0.29)</b>	<b>\$ 0.17</b>
<b>Earnings (loss) per share - diluted</b>	<b>\$ (0.10)</b>	<b>\$ 0.31</b>	<b>\$ (0.29)</b>	<b>\$ 0.16</b>
<b>Backlog</b>			<b>\$ 7,255</b>	<b>\$ 6,755</b>

Revenue for the three months ended June 30, 2020 of \$779 million was \$88 million, or 10%, lower compared to the second quarter of 2019, but for the six months ended June 30, 2020 was \$9 million, or 1%, higher compared to the same period in 2019. Revenue for the three months ended June 30, 2020 was lower in the Construction segment (\$69 million), driven by lower revenue in nuclear operations (\$95 million) and in civil operations and urban transportation systems (\$27 million), each of which was impacted to some extent by project slowdowns and suspensions related to COVID-19 during the second quarter. These decreases were partially offset by higher revenue in utilities (\$27 million) and industrial operations (\$26 million). Revenue for the six months ended June 30, 2020 was higher in the Construction segment (\$28 million), driven by higher revenue in civil operations and urban transportation systems (\$70 million), utilities (\$59 million), and industrial (\$48 million). Partially offsetting these increases was lower revenue in nuclear operations (\$149 million). In the Concessions segment, lower revenue for the three and six months ended June 30, 2020 of \$52 million and \$83 million, respectively, was primarily due to a slowdown and then suspension of commercial flight operations on March 20, 2020 at the Bermuda International Airport Redevelopment Project for reasons related to the COVID-19 pandemic and was partially offset by inter-segment revenue eliminations that decreased by \$33 million and \$64 million respectively, due to revenue between the Concessions and Construction segments related to the Bermuda International Airport Redevelopment Project.

Operating loss of \$0.8 million for the three months ended June 30, 2020 worsened by \$28.9 million compared to an operating profit of \$28.1 million in the same period in 2019 driven by a decrease in gross profit of \$42.5



million. In the Construction segment, gross profit in the second quarter decreased by \$22.3 million primarily from lower volume and gross profit margin in civil operations and urban transportation systems and lower volume in nuclear operations. These decreases were partially offset by higher gross profit in industrial operations driven by higher volume and gross profit margin. In the Concessions segment, gross profit decreased by \$19.5 million compared to the same period in 2019, due to the suspension of commercial flight operations on March 20, 2020 at the Bermuda International Airport Redevelopment Project for reasons related to the COVID-19 pandemic.

Operating loss of \$10.4 million in the six months ended June 30, 2020 worsened by \$27.8 million compared to an operating profit of \$17.4 million in the same period in 2019. Contributing to this operating loss was a decrease in gross profit of \$28.0 million. In the Concessions segment, gross profit decreased by \$21.6 million, due to the impact of the COVID-19 pandemic on the operations of the Bermuda International Airport Redevelopment Project. In the Construction segment, gross profit in the period decreased by \$6.3 million primarily from lower gross profit margin in civil operations, urban transportation systems and utilities, largely offset by higher gross profit margin in industrial and nuclear operations.

Marketing, general and administrative expense (“MG&A”) decreased in the three months ended June 30, 2020 by \$6.1 million compared to the same period in 2019, primarily from a decrease in personnel, consulting, travel, and other discretionary costs. MG&A increased in the first six months of 2020 by \$0.8 million compared to the same period in 2019, primarily from an increase in information technology costs, project pursuit and bid costs, and professional fees. MG&A as a percentage of revenue for the second quarter decreased from 5.4% in 2019 to 5.2% in 2020, and for the six-month period was unchanged at 5.9% compared to the same period in 2019.

Aecon’s participation in projects that are classified for accounting purposes as a joint venture or an associate, as opposed to a joint operation, are accounted for using the equity method of accounting. Aecon reported income of \$2.7 million in the second quarter of 2020 from projects accounted for using this method of accounting, compared to \$2.2 million in the second quarter of 2019, and income of \$5.5 million in the first six months of 2020 compared to \$4.7 million in the same period of 2019. The higher income in both the second quarter and first six months of 2020 was driven by increases in management and development fees in the Concessions segment (\$0.4 million and \$0.8 million, respectively).

Depreciation and amortization expense of \$19.4 million and \$42.2 million in the second quarter and six months ended June 30, 2020, respectively, was \$4.5 million and \$0.2 million lower than the same periods in 2019. The largest decrease in both periods occurred in the Concessions segment (\$8.2 million and \$8.0 million, respectively) and resulted from lower amortization expense related to the existing terminal at the Bermuda International Airport Redevelopment Project due to the new terminal’s construction completion date being extended due to impacts related to the COVID-19 pandemic. Construction segment and Corporate depreciation and amortization expense for the three and six-month periods ended June 30, 2020 was higher by \$3.7 million and \$7.8 million, respectively, compared to the same periods in 2019 primarily due to an increase in equipment deployed in the Construction segment.

Financing expense, net of interest income, of \$6.6 million in the second quarter of 2020, and \$12.0 million year-to-date in 2020 was \$1.7 million and \$2.9 million higher than the same periods in 2019, primarily from an increase in interest expense related to borrowings on the revolving credit facility and finance leases in the first six months of 2020.

Set out in Note 20 of the June 30, 2020 interim condensed consolidated financial statements is a reconciliation between the expected income tax for 2020 and 2019 based on statutory income tax rates and the actual income tax expense reported for both these periods.

Reported backlog as at June 30, 2020 of \$7,255 million represents a new record backlog position for Aecon and compares to backlog of \$6,755 million as at June 30, 2019. The June 30, 2020 backlog surpasses the previous quarterly record of \$7,005 million as at September 30, 2018. New contract awards of \$1,080 million and \$1,992 million were booked in the second quarter and year-to-date, respectively, in 2020, compared to \$873 million and \$1,451 million, in the same periods in 2019.

Backlog \$ millions	As at June 30	
	2020	2019
Construction	\$ 7,192	\$ 6,709
Concessions	63	46
Consolidated	<u>\$ 7,255</u>	<u>\$ 6,755</u>

Estimated backlog duration \$ millions	As at June 30			
	2020		2019	
Next 12 months	\$ 2,892	40%	\$ 2,439	36%
Next 13-24 months	1,943	27%	1,927	29%
Beyond	2,420	33%	2,389	35%
	<u>\$ 7,255</u>	<u>100%</u>	<u>\$ 6,755</u>	<u>100%</u>

The timing of work to be performed for projects in backlog as at June 30, 2020 is based on current project schedules, taking into account the current impacts of COVID-19 and related slowdowns, re-scheduling, and in some cases, suspension of work and agreed future restart dates. It is possible that these schedules could change in the future as the COVID-19 pandemic evolves.

Aecon does not report as backlog the significant number of contracts and arrangements in hand where the exact amount of work to be performed cannot be reliably quantified or where a minimum number of units at the contract specified price per unit is not guaranteed. Examples include time and material and some cost-plus and unit priced contracts where the extent of services to be provided is undefined or where the number of units cannot be estimated with reasonable certainty. Other examples include the value of construction work managed under construction management advisory contracts, concession agreements, multi-year operating and maintenance service contracts where the value of the work is not specified, supplier of choice arrangements and alliance agreements where the client requests services on an as-needed basis. None of the expected revenue from these types of contracts and arrangements is included in backlog. Therefore, Aecon's anticipated future work to be performed at any given time is greater than what is reported as backlog.

Reported backlog includes the revenue value of backlog that relates to projects that are accounted for using the equity method. The equity method reports a single amount (revenue less expenses) on Aecon's consolidated statement of income, and as a result the revenue component of backlog for these projects is not included in Aecon's reported revenue. As at June 30, 2020, reported backlog from projects that are accounted for using the equity method was \$nil (June 30, 2019 - \$nil).

Further detail for each segment is included in the discussion below under Reporting Segments.

## **REPORTING SEGMENTS**

### **CONSTRUCTION**

#### **Financial Highlights**

\$ millions	Three months ended		Six months ended	
	June 30		June 30	
	2020	2019	2020	2019
<b>Revenue</b>	\$ 777.8	\$ 846.9	\$ 1,513.2	\$ 1,484.8
<b>Gross profit</b>	\$ 57.1	\$ 79.4	\$ 112.7	\$ 119.0
<b>Adjusted EBITDA</b>	\$ 27.7	\$ 44.4	\$ 44.2	\$ 51.7
<b>Operating profit</b>	\$ 9.8	\$ 30.3	\$ 9.4	\$ 24.8
<b>Gross profit margin</b>	7.3%	9.4%	7.5%	8.0%
<b>Adjusted EBITDA margin</b>	3.6%	5.2%	2.9%	3.5%
<b>Operating margin</b>	1.3%	3.6%	0.6%	1.7%
<b>Backlog</b>			\$ 7,192	\$ 6,709

Revenue in the Construction segment for the three months ended June 30, 2020 of \$778 million was \$69 million, or 8%, lower compared to the same period in 2019. Construction segment revenue was lower in civil operations and urban transportation systems by \$27 million driven by decreases in major projects in both eastern and western Canada, due to the impact of slowdowns and suspensions related to COVID-19, partially offset by an increase in roadbuilding projects in both regions. Revenue was also lower in nuclear operations by \$95 million, driven by work on the next unit of the main reactor refurbishment at the Darlington nuclear facility in Ontario being delayed from the second quarter to later in the year due to impacts related to COVID-19. Partially offsetting these decreases was higher revenue from utilities operations (\$27 million) due in large part to the acquisition of Voltage announced on February 3, 2020 which contributed revenue of \$23 million in the second quarter of 2020, and higher revenue in industrial operations (\$26 million) primarily due to increased activity on mainline pipeline projects in western Canada.

Revenue in the Construction segment for the six months ended June 30, 2020 of \$1,513 million, was \$28 million, or 2%, higher compared to the same period in 2019. Construction segment revenue was higher in civil operations and urban transportation systems (\$70 million) driven by increases in major projects and transportation operations in both eastern and western Canada during the first quarter of 2020, and also from higher revenue in industrial (\$48 million) and utilities operations (\$59 million) for reasons in line with the second quarter commentary. These increases were partially offset by lower volume in nuclear operations (\$149 million) due to the above noted delay in starting the next phase of refurbishment work at the Darlington nuclear

facility and lower revenue in the first quarter as the volume of work on the now completed first reactor refurbishment at Darlington wound down.

Operating profit in the Construction segment of \$9.8 million in the three months ended June 30, 2020 decreased by \$20.5 million compared to an operating profit of \$30.3 million in the same period in 2019. Operating profit decreased in civil operations and urban transportation systems due to lower volume and gross profit margin on major projects, in nuclear operations due to lower volume, and in utilities operations due to a lower gross profit margin mix of work in the quarter. These decreases were partially offset by higher operating profit in industrial operations and from roadbuilding-related projects within civil operations, both driven by higher volume and gross profit margin in the current quarter.

Operating profit in the Construction segment of \$9.4 million in the six months ended June 30, 2020 decreased by \$15.4 million compared to an operating profit of \$24.8 million in the same period in 2019. Year-to-date operating profit decreased in civil operations, urban transportation systems and utilities operations and increased in industrial operations, all for reasons in line with the second quarter commentary. However, operating profit from nuclear operations increased as a result of higher gross profit margin period-over-period.

Construction backlog as at June 30, 2020 was \$7,192 million, which is \$483 million higher than the same time last year. Backlog increased period-over-period in industrial (\$575 million), nuclear (\$363 million), and utilities operations (\$91 million), and decreased in civil operations and urban transportation systems (\$546 million). New contract awards totalled \$1,074 million in the second quarter of 2020 and \$1,970 million year-to-date, compared to \$848 million and \$1,410 million respectively, in the same periods last year. The increase in new awards in the first six months of 2020 occurred largely in civil operations, driven primarily by the award for the Pattullo Bridge Replacement Project in British Columbia in the first quarter of 2020, as well as from higher awards in industrial and utilities operations.

As discussed in the Consolidated Financial Highlights section, the Construction segment's anticipated future work to be performed at any given time is greater than what is reported as backlog.

## **CONCESSIONS**

### **Financial Highlights**

\$ millions	Three months ended		Six months ended	
	June 30		June 30	
	2020	2019	2020	2019
<b>Revenue</b>	\$ 8.5	\$ 60.2	\$ 35.6	\$ 118.2
<b>Gross profit (loss)</b>	\$ (3.3)	\$ 16.2	\$ 2.4	\$ 24.0
<b>Income from projects accounted for using the equity method</b>	\$ 2.3	\$ 1.8	\$ 5.6	\$ 4.8
<b>Adjusted EBITDA</b>	\$ 4.8	\$ 23.2	\$ 19.1	\$ 38.0
<b>Operating profit (loss)</b>	\$ (2.3)	\$ 8.3	\$ 0.2	\$ 12.8
<b>Backlog</b>			\$ 63	\$ 46

Aecon holds a 100% interest in Bermuda Skyport Corporation Limited ("Skyport"), the concessionaire responsible for the Bermuda airport's operations, maintenance and commercial functions, and the entity that will



manage and coordinate the overall delivery of the Bermuda International Airport Redevelopment Project over a 30-year concession term. Aecon's participation in Skyport is consolidated and, as such, is accounted for in the consolidated financial statements by reflecting, line by line, the assets, liabilities, revenue and expenses of Skyport. However, Aecon's concession participation in the Eglinton Crosstown Light Rail Transit ("LRT"), Finch West LRT, Gordie Howe International Bridge, and Waterloo LRT projects are joint ventures that are accounted for using the equity method.

For the three and six-month periods ended June 30, 2020, revenue in the Concessions segment of \$9 million and \$36 million, respectively, decreased by \$52 million and \$83 million, respectively, when compared to the same periods in 2019. The lower revenue in both periods was due to a slowdown and then suspension of commercial flight operations on March 20, 2020 and throughout the remainder of the second quarter at the Bermuda International Airport Redevelopment Project for reasons related to the COVID-19 pandemic, as well as decreased construction activity related to this project. Included in Concessions' revenue for the three and six-month periods ended June 30, 2020 was \$6 million and \$20 million, respectively, of construction revenue that was eliminated on consolidation as inter-segment revenue (2019 - \$36 million and \$79 million, respectively).

Operating profit in the Concessions segment for the three and six-month periods ended June 30, 2020 decreased by \$10.6 million and \$12.6 million, respectively. The lower operating profit in both periods occurred in the Bermuda International Airport Redevelopment Project and resulted from the above noted COVID-19 impact on airport operations.

Except for O&M activities under contract for the next five years and that can be readily quantified, Aecon does not include in its reported backlog expected revenue from concession agreements. As such, while Aecon expects future revenue from its concession assets, no concession backlog, other than from such O&M activities for the next five years, is reported.

## Quarterly Financial Data

Set out below is quarterly financial data for the most recent eight quarters:

\$ millions (except per share amounts)

	2020		2019				2018	
	Quarter 2	Quarter 1	Quarter 4	Quarter 3	Quarter 2	Quarter 1	Quarter 4	Quarter 3
Revenue	\$ 779.4	\$ 747.5	\$ 917.3	\$ 1,025.4	\$ 867.3	\$ 650.3	\$ 948.5	\$ 1,019.7
Adjusted EBITDA	24.4	19.2	61.7	91.1	57.3	11.9	72.4	89.5
Earnings (loss) before income taxes	(7.4)	(15.0)	25.3	53.2	23.2	(14.9)	35.7	51.0
Profit (loss)	(6.2)	(11.4)	20.2	42.1	20.4	(9.8)	27.9	42.0
Earnings (loss) per share:								
Basic	(0.10)	(0.19)	0.33	0.69	0.34	(0.16)	0.46	0.70
Diluted	(0.10)	(0.19)	0.31	0.60	0.31	(0.16)	0.41	0.60

Earnings (loss) per share for each quarter has been computed using the weighted average number of shares issued and outstanding during the respective quarter. Any dilutive securities, which increase the earnings per share or decrease the loss per share, are excluded for purposes of calculating diluted earnings per share. Due to the impacts of dilutive securities, such as convertible debentures, and share issuances and repurchases throughout the periods, the sum of the quarterly earnings (losses) per share will not necessarily equal the total for the year.

Set out below is the calculation of Adjusted EBITDA for the most recent eight quarters:

\$ millions

	2020		2019				2018	
	Quarter 2	Quarter 1	Quarter 4	Quarter 3	Quarter 2	Quarter 1	Quarter 4	Quarter 3
Operating profit (loss)	\$ (0.8)	\$ (9.7)	\$ 31.1	\$ 58.8	\$ 28.1	\$ (10.8)	\$ 42.6	\$ 56.2
Depreciation and amortization	19.4	22.8	24.9	26.8	23.9	18.5	25.3	29.5
(Gain) loss on sale of assets	(1.8)	(0.3)	(1.0)	(0.7)	(1.1)	(0.5)	0.1	(0.2)
Income from projects accounted for using the equity method	(2.7)	(2.9)	(3.5)	(4.3)	(2.2)	(2.5)	(6.2)	(3.9)
Equity Project EBITDA	10.3	9.4	10.1	10.6	8.6	7.2	10.6	7.9
Adjusted EBITDA	\$ 24.4	\$ 19.2	\$ 61.7	\$ 91.1	\$ 57.3	\$ 11.9	\$ 72.4	\$ 89.5

Set out below is the calculation of Equity Project EBITDA for the most recent eight quarters:

\$ millions

Aecon's proportionate share of projects accounted for using the equity method (1)	2020		2019				2018	
	Quarter 2	Quarter 1	Quarter 4	Quarter 3	Quarter 2	Quarter 1	Quarter 4	Quarter 3
Operating profit	\$ 10.1	\$ 9.2	\$ 10.0	\$ 10.4	\$ 8.4	\$ 7.1	\$ 10.5	\$ 7.8
Depreciation and amortization	0.2	0.2	0.1	0.2	0.2	0.1	0.1	0.1
Equity Project EBITDA	10.3	9.4	10.1	10.6	8.6	7.2	10.6	7.9

(1) Refer to Note 10 "Projects Accounted for Using the Equity Method" in the June 30, 2020 interim condensed consolidated financial statements.

## **FINANCIAL CONDITION, LIQUIDITY AND CAPITAL RESOURCES**

Aecon's participation in joint arrangements classified as joint operations is accounted for in the consolidated financial statements by reflecting, line by line, Aecon's share of the assets held jointly, liabilities incurred jointly, and revenue and expenses arising from the joint operations.

Aecon's participation in joint arrangements classified as joint ventures, as well as Aecon's participation in project entities where Aecon exercises significant influence over the entity but does not control or jointly control the entity (i.e. associates), is accounted for using the equity method.

For further information, see Note 10 to the June 30, 2020 interim condensed consolidated financial statements.

### **Kemano Generating Station Second Tunnel Project**

During the second quarter of 2020, Rio Tinto issued a notice of termination of contract to the joint venture in which Aecon holds a 40% interest with respect to the \$364 million Kemano Generating Station Second Tunnel Project, an 8-kilometre tunnel project in Kitimat, British Columbia. Rio Tinto also issued notice to the joint ventures' sureties asserting a claim on the 50% performance bonds; the sureties have not yet taken a position on the validity of this claim on the bonds. The joint venture disputes the validity of Rio Tinto's purported termination, asserts a number of claims against Rio Tinto, and continues to seek a mutually agreeable

resolution. To date, neither Rio Tinto nor the joint venture have articulated the amount of damages, if any, that each might seek from the other should the matter proceed to a formal dispute resolution process. While it is possible that this commercial dispute could result in a material impact to Aecon's earnings and cash flow if not resolved, the ultimate results cannot be predicted at this time.

## K+S Potash Canada

During the second quarter of 2018, the Company filed a statement of claim in the Court of Queen's Bench for Saskatchewan (the "Court") against K+S Potash Canada ("KSPC") and KSPC filed a statement of claim in the Court against the Company. Both actions relate to the Legacy mine project in Bethune, Saskatchewan. The Company is seeking \$180 million in payments due to it pursuant to agreements entered into between the Company and KSPC with respect to the project plus approximately \$14 million in damages. The Company has recorded \$137 million of unbilled revenue and accounts receivable as at June 30, 2020. Offsetting this amount to some extent, the Company has accrued \$45 million in trade and other payables for potential payments to third parties pending the outcome of the claim against KSPC. KSPC is seeking an order that the Company repay to KSPC approximately \$195 million already paid to the Company pursuant to such agreements. The Company believes that it will be successful in its claim and considers KSPC's claim to be without merit. These claims may not be resolved for several years. The Company does not expect that the resolution of these claims will cause a material impact to its financial position.

## Cash and Debt Balances

Cash balances at June 30, 2020 and December 31, 2019 are as follows:

\$ millions		June 30, 2020		
		Balances excluding Joint Operations	Joint Operations	Consolidated Total
Cash and cash equivalents	(1)	\$ 20	\$ 502	\$ 522
Restricted cash	(2)	78	-	78
Bank indebtedness	(3)	(30)	-	(30)
		December 31, 2019		
		Balances excluding Joint Operations	Joint Operations	Consolidated Total
Cash and cash equivalents	(1)	\$ 189	\$ 493	\$ 682
Restricted cash	(2)	77	-	77

- (1) Cash and cash equivalents include cash on deposit in bank accounts of joint operations which Aecon cannot access directly.
- (2) Restricted cash is cash held by Bermuda Skyport Corporation Limited.
- (3) Bank indebtedness represents borrowings on Aecon's revolving credit facility.

Total long-term recourse debt of \$374.9 million as at June 30, 2020 compares to \$370.2 million as at December 31, 2019, the composition of which is as follows:

<b>\$ millions</b>	<b>June 30, 2020</b>	<b>December 31, 2019</b>
Current portion of long-term debt – recourse	\$ 64.6	\$ 60.1
Long-term debt – recourse	143.6	145.7
Long-term portion of convertible debentures	166.7	164.4
<b>Total long-term recourse debt</b>	<b>\$ 374.9</b>	<b>\$ 370.2</b>
<b>Long-term project debt - non-recourse</b>	<b>\$ 384.0</b>	<b>\$ 365.9</b>

The \$4.7 million net increase in total long-term recourse debt in the first six months of 2020 primarily results from increases in equipment loans of \$3.8 million and convertible debentures of \$2.3 million related to the accretion of notional interest, offset partially by a decrease in leases of \$1.4 million.

The \$18.1 million increase in long-term non-recourse project debt, which all relates to the financing of the Bermuda International Airport Redevelopment Project, is due to the impact of the change in the US:Canadian dollar exchange rate between December 31, 2019 and June 30, 2020.

Aecon’s financial position, liquidity and capital resources remain strong, and are expected to be sufficient to finance its operations and working capital requirements for the foreseeable future. As at June 30, 2020, Aecon had \$20 million of cash on hand (excluding cash in joint operations and restricted cash), and a committed revolving credit facility of \$600 million, of which \$30 million was drawn and \$5 million utilized for letters of credit. When combined with an additional \$700 million performance security guarantee facility to support letters of credit provided by Export Development Canada, Aecon’s committed credit facilities for working capital and letter of credit requirements total \$1,300 million. The Company has no debt or working capital credit facility maturities until the second half of 2023, except equipment loans and leases in the normal course. As at June 30, 2020, Aecon was in compliance with all debt covenants related to its credit facility.

In the fourth quarter of 2019, Aecon announced its intention to make a normal course issuer bid (the “NCIB”) commencing on November 5, 2019 and expiring on November 4, 2020. During the period, Aecon is permitted to purchase for cancellation up to a maximum of 5,975,486 common shares on the open market, representing approximately 10% of the issued and outstanding common shares at the time of the announcement of the NCIB. For the six months ended June 30, 2020, the Company acquired 937,937 common shares for \$15.5 million of which \$6.1 million was recorded as a reduction in share capital and \$9.4 million recorded as a reduction of retained earnings. In total, from November 5, 2019 to June 30, 2020, Aecon acquired 1,337,137 common shares for \$22.7 million of which \$8.7 million was recorded as a reduction in share capital and \$14.0 million recorded as a reduction of retained earnings. All the shares acquired were subsequently cancelled. Between June 30, 2020 and the date that its second quarter 2020 results were released, Aecon did not make any additional purchases of its common shares pursuant to its NCIB.

In the first quarter of 2020, Aecon’s Board of Directors approved an increase in the dividend to be paid to all holders of Aecon common shares. Quarterly dividends increased to \$0.16 per share (annual dividend of \$0.64 per share). Prior to this increase, Aecon paid a quarterly dividend of \$0.145 per share (annual dividend of \$0.58 per share). The first quarterly dividend payment of \$0.16 per share was paid on April 2, 2020 and the second quarterly dividend of \$0.16 per share was paid on July 3, 2020.



## Summary of Cash Flows

The construction industry in Canada is seasonal in nature for companies like Aecon that perform a significant portion of their work outdoors, particularly road construction and utilities work. As a result, a larger portion of this work is performed in the summer and fall months than in the winter and early spring months. Accordingly, Aecon has historically experienced a seasonal pattern in its operating cash flow, with cash balances typically being at their lowest levels in the middle of the year as investments in working capital increase. These seasonal impacts typically result in cash balances peaking near year-end or during the first quarter of the year.

A summary of sources and uses of cash during the three and six months ended June 30, 2020 and 2019 is as follows:

\$ millions	Three months ended June 30		Six months ended June 30	
	2020	2019	2020	2019
<b>Operating Activities</b>				
<b>Cash provided by (used in):</b>				
Cash flows from operations before changes in working capital	\$ 18.8	\$ 46.7	\$ 2.4	\$ 48.9
Higher investments in working capital	(62.7)	(90.7)	(65.5)	(104.9)
<b>Cash used in operating activities</b>	<b>\$ (43.9)</b>	<b>\$ (44.0)</b>	<b>\$ (63.1)</b>	<b>\$ (56.0)</b>
<b>Investing Activities</b>				
<b>Cash provided by (used in):</b>				
Decrease in restricted cash balances held by Skyport to finance the Bermuda International Airport Redevelopment Project	\$ 2.8	\$ 37.8	\$ 3.2	\$ 73.3
Expenditures made by Skyport related to the construction of the new airport terminal in Bermuda	(17.6)	(45.3)	(30.4)	(81.2)
Expenditures (net of disposals) on property, plant and equipment and intangible assets	(4.6)	(13.8)	(25.1)	(23.3)
Cash outflow related to the acquisition of Voltage	(0.4)	-	(29.8)	-
Increase in other investments	-	(3.8)	-	(3.8)
Proceeds on sale of contract mining business	11.8	11.8	11.8	11.8
Cash distributions received from projects accounted for using the equity method	-	-	0.1	0.2
Cash used for investments in long-term financial assets	-	-	(0.3)	-
<b>Cash used in investing activities</b>	<b>\$ (8.0)</b>	<b>\$ (13.3)</b>	<b>\$ (70.5)</b>	<b>\$ (23.0)</b>
<b>Financing Activities</b>				
<b>Cash provided by (used in):</b>				
Increase in bank indebtedness associated with borrowings under the Company's revolving credit facility	\$ -	\$ -	\$ 30.0	\$ -
Increase in long-term recourse debt borrowings	5.6	6.7	7.8	12.4
Repayments of long-term recourse debt relating primarily to equipment financing arrangements	(15.5)	(11.2)	(31.4)	(24.4)
Stock based compensation settlements and receipts	(1.7)	0.6	(3.3)	0.6
Cash used for dividends paid	(9.6)	(8.8)	(18.4)	(16.4)
Common shares purchased under NCIB	-	-	(15.5)	-
<b>Cash used in financing activities</b>	<b>\$ (21.2)</b>	<b>\$ (12.7)</b>	<b>\$ (30.8)</b>	<b>\$ (27.8)</b>
<b>Decrease in cash and cash equivalents</b>	<b>(73.1)</b>	<b>(70.0)</b>	<b>(164.4)</b>	<b>(106.9)</b>
Effects of foreign exchange on cash balances	(1.9)	(1.2)	3.7	(2.1)
Cash and cash equivalents - beginning of period	596.6	593.2	682.3	631.0
<b>Cash and cash equivalents - end of period</b>	<b>\$ 521.6</b>	<b>\$ 522.0</b>	<b>\$ 521.6</b>	<b>\$ 522.0</b>

In the first six months of 2020, Aecon acquired, either through purchase or lease, property, plant and equipment totaling \$47 million (excluding property, plant and equipment acquired at the time of the Voltage acquisition). \$16.5 million of this expenditure related to the purchase of an equipment yard and building in Ontario for use by the civil and utilities equipment fleet operations in the Construction segment, with the balance of the investment in property, plant and equipment related to the purchase or lease of new machinery and construction equipment as part of normal ongoing business operations in the Construction segment. In the first six months of 2019, investments in property, plant and equipment totaled \$55 million.

## **NEW ACCOUNTING STANDARDS**

Note 5, “*New Accounting Standards*”, to Aecon’s June 30, 2020 interim condensed consolidated financial statements includes new IFRS standards that became effective for the Company on January 1, 2020, and Note 6, “*Future Accounting Changes*” discusses IFRS standards and interpretations that are issued, but not yet effective.

The new accounting standards had no significant impact on profit (loss), comprehensive income (loss), or earnings (loss) per share in the first six months of 2020.

## **SUPPLEMENTAL DISCLOSURES**

### **Disclosure Controls and Procedures**

The Chief Executive Officer (“CEO”) and Chief Financial Officer (“CFO”), together with management, have designed disclosure controls and procedures to provide reasonable assurance that material information with respect to the Company, including its consolidated subsidiaries, is made known to them by others and is recorded, processed, summarized and reported within the time periods specified in securities legislation. The CEO and CFO, together with management, have also designed internal controls over financial reporting to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with GAAP. In designing such controls, it should be recognized that any system of internal control over financial reporting, no matter how well designed, has inherent limitations. Therefore, even those systems determined to be effective can provide only reasonable assurance with respect to financial statement preparation and presentation and may not prevent or detect misstatements due to error or fraud.

### **Changes in Internal Controls over Financial Reporting**

There have been no changes in the Company’s internal controls over financial reporting during the period beginning on April 1, 2020 and ended on June 30, 2020 that have materially affected, or are reasonably likely to materially affect, the Company’s internal controls over financial reporting.

In response to the COVID-19 pandemic, certain physical distancing measures taken by Aecon, clients and governments have the potential to impact the design and performance of internal controls over financial reporting at the Company while these measures remain in place. While no material changes in the Company’s internal controls over financial reporting are anticipated at this time, the Company continues to monitor and mitigate any risks associated with changes to its control environment in response to COVID-19.

## **Contractual Obligations**

At June 30, 2020 the Company had commitments totaling \$444 million for equipment and premises under leases requiring minimum payments, and for obligations under long-term recourse debt and convertible debentures.

At June 30, 2020, Aecon had contractual obligations to complete construction contracts that were in progress. The revenue value of these contracts was \$7,255 million.

Further details on Contractual Obligations are included in the Company's 2019 Annual Report.

## **Off-Balance Sheet Arrangements**

Aecon's defined benefit pension plans (the "Pension Plans") had a combined surplus of \$0.9 million as at June 30, 2020 (December 31, 2019 - \$0.8 million). The defined benefit obligations and benefit cost levels will change as a result of future changes in the actuarial methods and assumptions, the membership data, the plan provisions and the legislative rules, or as a result of future experience gains or losses, none of which have been anticipated at this time. Emerging experience, differing from assumptions, will result in gains or losses that will be disclosed in future accounting valuations. Refer to the Company's 2019 Annual Report for further details regarding Aecon's Pension Plans.

Further details of contingencies and guarantees are included in the June 30, 2020 interim condensed consolidated financial statements and in the 2019 Annual Report.

## **Related Party Transactions**

There were no significant related party transactions in the first six months of 2020.

## **Critical Accounting Estimates and Judgements**

The reader is referred to the detailed discussion on Critical Accounting Estimates as outlined in Note 4 to the June 30, 2020 interim condensed consolidated financial statements.

## **RISK FACTORS**

The reader is referred to the detailed discussion on Risk Factors as outlined in the Company's 2019 Annual MD&A and as updated in the Company's Annual Information Form dated March 30, 2020 (the "2020 AIF") and available on SEDAR at [www.sedar.com](http://www.sedar.com). These risk factors could materially and adversely affect the Company's future operating results and could cause actual events to differ materially from those described in forward-looking statements relating to the Company.

The Risk Factors previously disclosed in the Company's 2019 Annual MD&A addressed the risks of epidemics and pandemics and their impact on the Company's business and operations as reasonably understood at the time. Given the rapid global spread of the novel coronavirus and the declaration of a global pandemic by the World Health Organization on March 11, 2020, the Company, subsequent to the release of the 2019 Annual MD&A, updated its Risk Factors in the 2020 AIF to include the disclosure that follows:

With the majority of governments across the jurisdictions in which Aecon operates declaring a state of emergency in response to the COVID-19 pandemic, Aecon's operations could be impacted by way of suspensions of certain of the Company's projects, either by its clients or due to a broader government directive, by disruption to the progress of projects due to the need to modify work practices to meet appropriate health and safety standards, or by other COVID-19 related impacts on the availability of labour or to the supply chain. Projects that were expected to be available to the Company to bid on to secure new revenue may be delayed, suspended, or cancelled.

Aecon has implemented a business continuity plan and has established the Aecon Leadership Emergency Response Team (ALERT) to provide centralized, cross-functional, strategic direction during a contagious illness situation such as the COVID-19 pandemic. While these measures may partially mitigate the impact of the COVID-19 pandemic, minimize recovery time and reduce business losses, the plan can neither account for nor control all possible events. The COVID-19 pandemic, therefore, may have material adverse financial implications for the Company.

Risks and uncertainties, which management reviews on a quarterly basis, have not materially changed in the period since March 30, 2020.

### Outstanding Share Data

Aecon is authorized to issue an unlimited number of common shares. The following are details of common shares outstanding and securities that are convertible into common shares.

In thousands of dollars (except share amounts)			July 23, 2020
Number of common shares outstanding			59,876,307
Outstanding securities exchangeable or convertible into common shares:			
Principal amount of convertible debentures outstanding (see Note 17 to the June 30, 2020 interim condensed consolidated financial statements)		\$	179,394
Number of common shares issuable on conversion of convertible debentures			7,666,667
Increase in paid-up capital on conversion of convertible debentures		\$	179,394
DSUs and RSUs outstanding under the Long-Term Incentive Plan and the Director DSU Plan			3,298,803



## OUTLOOK

While the impact of COVID-19 on Aecon's operating environment has stabilized during the second quarter, operations continue to be impacted either by client decisions related to schedules or operating policies or due to broader government directives to modify work practices to meet health and safety standards related to the COVID-19 pandemic. During the second quarter, the Montreal REM LRT and Site C projects, where construction had been suspended, restarted albeit gradually, particularly with respect to Site C, and with modified work practices. In the second half of the year, the main impacts are expected to be from the slow ramp up, starting in early July, of commercial operations at the Bermuda International Airport Redevelopment Project as well as in nuclear operations where ramp up on the next phase of work on a number of projects has been delayed until late in the third quarter and into the fourth quarter. While the impact to these projects, as well as others, will be to reduce revenue until normal operations resume, there is no guarantee that all related costs will be recovered and therefore it is possible that future project margins could be impacted.

In addition, certain projects that were expected to be available to Aecon to bid on to secure new revenue have been delayed. Any such delays are currently expected to be temporary, and the current backlog and level of new awards year-to-date have remained robust as evidenced by the record backlog of \$7.3 billion at the end of the second quarter. To date, no projects that were previously recorded in Aecon's backlog have been cancelled due to COVID-19. The Company expects that demand for its services will remain strong following the COVID-19 pandemic as the federal government and provincial governments across Canada have identified investment in infrastructure as a key source of economic stimulus once the country reaches the recovery phase.

Aecon's financial position, liquidity and capital resources remain strong, and are expected to be sufficient to finance its operations and working capital requirements for the foreseeable future. As at June 30, 2020, Aecon had \$20 million of cash on hand (excluding cash in joint operations and restricted cash), and a committed revolving credit facility of \$600 million, of which \$30 million was drawn and \$5 million utilized for letters of credit. The Company has no debt or working capital credit facility maturities until the second half of 2023, except equipment loans and leases in the normal course.

As a Canadian employer whose business has been affected by COVID-19, Aecon expects to submit formal applications for the Canada Emergency Wage Subsidy ("CEWS") in the third quarter of 2020 for eligible entities. As at June 30, 2020, the Company is unable to reasonably estimate the entitlement amount for this wage subsidy due to certain clarifications required, particularly with respect to the program's criteria for calculating qualifying revenue for each specific entity, and due to potential amendments and extension to the program pursuant to pending legislation recently announced by the Government. As such, no amount has been included in the consolidated results of operations for the three and six-month periods ended June 30, 2020.

Aecon continues to monitor developments and mitigate risks related to the COVID-19 pandemic and the impact on Aecon's projects, operations, supply chain, and most importantly the health and safety of its employees. As this situation may continue to evolve for some time, shifting directives and policies from clients and governments are expected to continue.

Aecon again thanks its employees, in particular its front-line construction workers, for their dedication, commitment and professionalism during this challenging time.

**AECON GROUP INC.**  
SECOND QUARTER

**INTERIM CONDENSED  
CONSOLIDATED  
FINANCIAL  
STATEMENTS**

June 30, 2020

# INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

## JUNE 30, 2020 AND 2019

### TABLE OF CONTENTS

MANAGEMENT REPORT .....	23
CONSOLIDATED BALANCE SHEETS .....	24
CONSOLIDATED STATEMENTS OF INCOME .....	25
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME .....	26
CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY .....	27
CONSOLIDATED STATEMENTS OF CASH FLOWS .....	28
NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS .....	29
1. CORPORATE INFORMATION .....	29
2. DATE OF AUTHORIZATION FOR ISSUE .....	29
3. BASIS OF PRESENTATION .....	29
4. CRITICAL ACCOUNTING ESTIMATES .....	30
5. NEW ACCOUNTING STANDARDS .....	34
6. FUTURE ACCOUNTING CHANGES .....	35
7. CASH AND CASH EQUIVALENTS, AND RESTRICTED CASH .....	36
8. TRADE AND OTHER RECEIVABLES .....	37
9. INVENTORIES .....	37
10. PROJECTS ACCOUNTED FOR USING THE EQUITY METHOD .....	38
11. PROPERTY, PLANT AND EQUIPMENT .....	40
12. INTANGIBLE ASSETS .....	41
13. BANK INDEBTEDNESS .....	42
14. TRADE AND OTHER PAYABLES .....	42
15. PROVISIONS .....	42
16. LONG-TERM DEBT AND NON-RECOURSE PROJECT DEBT .....	43
17. CONVERTIBLE DEBENTURES .....	44
18. CONCESSION RELATED DEFERRED REVENUE .....	45
19. BUSINESS COMBINATION .....	45
20. INCOME TAXES .....	47
21. EMPLOYEE BENEFIT PLANS .....	48
22. CONTINGENCIES .....	48
23. CAPITAL STOCK .....	49
24. EXPENSES .....	51
25. OTHER INCOME .....	52
26. FINANCE COST .....	52
27. EARNINGS PER SHARE .....	53
28. SUPPLEMENTARY CASH FLOW INFORMATION .....	54
29. FINANCIAL INSTRUMENTS .....	54
30. CAPITAL DISCLOSURES .....	56
31. OPERATING SEGMENTS .....	57

# MANAGEMENT REPORT

## July 23, 2020

### Notice to Reader

The management of Aecon Group Inc. (the “Company”) is responsible for the preparation of the accompanying interim condensed consolidated financial statements. The interim condensed consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (“IFRS”) applicable to the preparation of interim financial statements including International Accounting Standard (“IAS”) 34 “Interim Financial Reporting” and are considered by management to present fairly the consolidated financial position, operating results and cash flows of the Company.

These interim condensed consolidated financial statements have not been reviewed by the Company’s auditor. These interim condensed consolidated financial statements are unaudited and include all adjustments, consisting of normal and recurring items, that management considers necessary for a fair presentation of the consolidated financial position, results of operations and cash flows of the Company.

(signed) Jean-Louis Servranckx, President and Chief Executive Officer

(signed) David Smales, Executive Vice-President and Chief Financial Officer



# CONSOLIDATED BALANCE SHEETS

AS AT JUNE 30, 2020 AND DECEMBER 31, 2019

(in thousands of Canadian dollars) (unaudited)

	Note	June 30 2020	December 31 2019
<b>ASSETS</b>			
<b>Current assets</b>			
Cash and cash equivalents	7	\$ 521,603	\$ 682,264
Restricted cash	7	77,592	76,595
Trade and other receivables	8	678,888	682,105
Unbilled revenue		711,576	598,858
Inventories	9	24,643	24,899
Income tax recoverable		16,539	9,576
Prepaid expenses		71,523	55,107
		<b>2,102,364</b>	<b>2,129,404</b>
<b>Non-current assets</b>			
Long-term financial assets		13,698	7,136
Projects accounted for using the equity method	10	26,798	45,513
Deferred income tax assets		33,294	26,725
Property, plant and equipment	11	371,964	351,404
Intangible assets	12	629,288	554,456
		<b>1,075,042</b>	<b>985,234</b>
<b>TOTAL ASSETS</b>		<b>\$ 3,177,406</b>	<b>\$ 3,114,638</b>
<b>LIABILITIES</b>			
<b>Current liabilities</b>			
Bank indebtedness	13	\$ 30,000	\$ -
Trade and other payables	14	831,920	773,734
Provisions	15	14,462	20,473
Deferred revenue		505,278	483,128
Income taxes payable		2,363	20,437
Current portion of long-term debt	16	64,601	60,071
		<b>1,448,624</b>	<b>1,357,843</b>
<b>Non-current liabilities</b>			
Provisions	15	6,656	6,348
Non-recourse project debt	16	384,025	365,894
Long-term debt	16	143,616	145,682
Convertible debentures	17	166,687	164,351
Concession related deferred revenue	18	106,364	101,369
Deferred income tax liabilities		117,026	115,087
Other liabilities		30	68
		<b>924,404</b>	<b>898,799</b>
<b>TOTAL LIABILITIES</b>		<b>2,373,028</b>	<b>2,256,642</b>
<b>EQUITY</b>			
Capital stock	23	389,577	394,291
Convertible debentures	17	12,707	12,707
Contributed surplus		51,827	48,858
Retained earnings		357,720	403,821
Accumulated other comprehensive loss		(7,453)	(1,681)
<b>TOTAL EQUITY</b>		<b>804,378</b>	<b>857,996</b>
<b>TOTAL LIABILITIES AND EQUITY</b>		<b>\$ 3,177,406</b>	<b>\$ 3,114,638</b>

Contingencies (Note 22)

The accompanying notes are an integral part of these interim condensed consolidated financial statements

# CONSOLIDATED STATEMENTS OF INCOME

## FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 2020 AND 2019

(in thousands of Canadian dollars, except per share amounts) (unaudited)

	Note	For the three months ended		For the six months ended	
		June 30 2020	June 30 2019	June 30 2020	June 30 2019
Revenue		\$ 779,448	\$ 867,317	\$ 1,526,963	\$ 1,517,651
Direct costs and expenses	24	(725,614)	(771,036)	(1,411,913)	(1,374,573)
<b>Gross profit</b>		<b>53,834</b>	<b>96,281</b>	<b>115,050</b>	<b>143,078</b>
Marketing, general and administrative expense	24	(40,450)	(46,630)	(90,830)	(89,977)
Depreciation and amortization	24	(19,394)	(23,864)	(42,175)	(42,353)
Income from projects accounted for using the equity method	10	2,650	2,213	5,541	4,724
Other income	25	2,587	137	1,990	1,898
<b>Operating profit (loss)</b>		<b>(773)</b>	<b>28,137</b>	<b>(10,424)</b>	<b>17,370</b>
Finance income		163	515	746	1,131
Finance cost	26	(6,804)	(5,462)	(12,745)	(10,227)
<b>Profit (loss) before income taxes</b>		<b>(7,414)</b>	<b>23,190</b>	<b>(22,423)</b>	<b>8,274</b>
Income tax (expense) recovery	20	1,251	(2,829)	4,846	2,264
<b>Profit (loss) for the period</b>		<b>\$ (6,163)</b>	<b>\$ 20,361</b>	<b>\$ (17,577)</b>	<b>\$ 10,538</b>
<b>Basic earnings (loss) per share</b>	27	<b>\$ (0.10)</b>	<b>\$ 0.34</b>	<b>\$ (0.29)</b>	<b>\$ 0.17</b>
<b>Diluted earnings (loss) per share</b>	27	<b>\$ (0.10)</b>	<b>\$ 0.31</b>	<b>\$ (0.29)</b>	<b>\$ 0.16</b>

The accompanying notes are an integral part of these interim condensed consolidated financial statements

# CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 2020 AND 2019

(in thousands of Canadian dollars) (unaudited)

	For the three months ended		For the six months ended	
	June 30 2020	June 30 2019	June 30 2020	June 30 2019
<b>Profit (loss) for the period</b>	<b>\$ (6,163)</b>	<b>\$ 20,361</b>	<b>\$ (17,577)</b>	<b>\$ 10,538</b>
<b>Other comprehensive income (loss):</b>				
<b>Items that may be reclassified subsequently to profit or loss:</b>				
Currency translation differences - foreign operations	(6,493)	(1,527)	7,481	(2,697)
Cash flow hedges - subsidiaries	(3,249)	-	936	-
Cash flow hedges - equity accounted investees	(6,358)	(2,369)	(27,187)	(6,565)
Cash flow hedges - joint operations	(8,560)	(2,342)	8,075	(6,924)
Income taxes on the above	4,369	291	4,923	2,618
<b>Total other comprehensive loss for the period</b>	<b>(20,291)</b>	<b>(5,947)</b>	<b>(5,772)</b>	<b>(13,568)</b>
<b>Comprehensive income (loss) for the period</b>	<b>\$ (26,454)</b>	<b>\$ 14,414</b>	<b>\$ (23,349)</b>	<b>\$ (3,030)</b>

The accompanying notes are an integral part of these interim condensed consolidated financial statements

# CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

## FOR THE SIX MONTHS ENDED JUNE 30, 2020 AND 2019

(in thousands of Canadian dollars, except per share amounts) (unaudited)

	Accumulated other comprehensive income (loss)							Shareholders' equity
	Capital stock	Convertible debentures	Contributed surplus	Retained earnings	Currency translation differences	Actuarial gains and losses	Cash flow hedges	
Balance as at January 1, 2020	\$ 394,291	\$ 12,707	\$ 48,858	\$ 403,821	\$ (698)	\$ 2,174	\$ (3,157)	\$ 857,996
Loss for the period	-	-	-	(17,577)	-	-	-	(17,577)
Other comprehensive income (loss):								
Currency translation differences - foreign operations	-	-	-	-	7,481	-	-	7,481
Cash flow hedges - subsidiaries	-	-	-	-	-	-	936	936
Cash flow hedges - equity accounted investees	-	-	-	-	-	-	(27,187)	(27,187)
Cash flow hedges - joint operations	-	-	-	-	-	-	8,075	8,075
Taxes with respect to above items included in other comprehensive income	-	-	-	-	-	-	4,923	4,923
Total other comprehensive income (loss) for the period	-	-	-	-	7,481	-	(13,253)	(5,772)
Total comprehensive income (loss) for the period	-	-	-	(17,577)	7,481	-	(13,253)	(23,349)
Dividends declared	-	-	-	(19,160)	-	-	-	(19,160)
Common shares purchased under Normal Course Issuer Bid	(6,091)	-	-	(9,364)	-	-	-	(15,455)
Stock-based compensation expense	-	-	7,664	-	-	-	-	7,664
Shares issued to settle LTIP/Director DSU obligations	1,377	-	(1,377)	-	-	-	-	-
Stock based compensation settlements and receipts	-	-	(3,318)	-	-	-	-	(3,318)
Balance as at June 30, 2020	\$ 389,577	\$ 12,707	\$ 51,827	\$ 357,720	\$ 6,783	\$ 2,174	\$ (16,410)	\$ 804,378

	Accumulated other comprehensive income (loss)							Shareholders' equity
	Capital stock	Convertible debentures	Contributed surplus	Retained earnings	Currency translation differences	Actuarial gains and losses	Cash flow hedges	
Balance as at December 31, 2018	\$ 386,453	\$ 12,707	\$ 47,006	\$ 369,505	\$ 3,748	\$ 1,227	\$ 4,416	\$ 825,062
Change in accounting policy	-	-	-	1,336	-	-	-	1,336
Adjusted balance as at January 1, 2019	386,453	12,707	47,006	370,841	3,748	1,227	4,416	826,398
Profit for the period	-	-	-	10,538	-	-	-	10,538
Other comprehensive income (loss):								
Currency translation differences - foreign operations	-	-	-	-	(2,697)	-	-	(2,697)
Cash flow hedges - equity accounted investees	-	-	-	-	-	-	(6,565)	(6,565)
Cash flow hedges - joint operations	-	-	-	-	-	-	(6,924)	(6,924)
Taxes with respect to above items included in other comprehensive income	-	-	-	-	-	-	2,618	2,618
Total other comprehensive loss for the period	-	-	-	-	(2,697)	-	(10,871)	(13,568)
Total comprehensive income (loss) for the period	-	-	-	10,538	(2,697)	-	(10,871)	(3,030)
Dividends declared	-	-	-	(17,608)	-	-	-	(17,608)
Stock-based compensation expense	-	-	7,435	-	-	-	-	7,435
Shares issued to settle LTIP/Director DSU obligations	4,121	-	(4,121)	-	-	-	-	-
ESU cash receipts	-	-	635	-	-	-	-	635
Balance as at June 30, 2019	\$ 390,574	\$ 12,707	\$ 50,955	\$ 363,771	\$ 1,051	\$ 1,227	\$ (6,455)	\$ 813,830

During the six months ended June 30, 2020, the Company declared dividends amounting to \$0.32 per share (June 30, 2019 - \$0.29 per share).

# CONSOLIDATED STATEMENTS OF CASH FLOWS

FOR THE SIX MONTHS ENDED JUNE 30, 2020 AND 2019

(in thousands of Canadian dollars) (unaudited)

	Note	June 30 2020	June 30 2019
<b>CASH PROVIDED BY (USED IN)</b>			
<b>Operating activities</b>			
Profit (loss) before income taxes		\$ (22,423)	\$ 8,274
Income taxes paid		(24,497)	(5,146)
Defined benefit pension		(20)	20
Items not affecting cash:			
Depreciation and amortization		42,175	42,353
Income from projects accounted for using the equity method		(5,541)	(4,724)
Gain on sale of assets and other		(2,218)	(1,676)
Unrealized foreign exchange (gain) loss		1,238	(2,904)
Increase in provisions		3,381	2,718
Notional interest representing accretion		2,595	2,489
Stock-based compensation		7,664	7,435
Change in other balances relating to operations	28	(65,483)	(104,860)
		<b>(63,129)</b>	<b>(56,021)</b>
<b>Investing activities</b>			
Decrease in restricted cash balances		3,235	73,293
Purchase of property, plant and equipment		(27,090)	(26,455)
Proceeds on sale of contract mining business		11,806	11,806
Proceeds on sale of property, plant and equipment		2,757	4,601
Investment in concession rights		(30,427)	(81,174)
Increase in intangible assets		(830)	(1,607)
Decrease (increase) in long-term financial assets		(255)	21
Distributions from projects accounted for using the equity method		132	220
Net cash outflow on acquisition of a business	19	(29,791)	-
Increase in other investments		-	(3,751)
		<b>(70,463)</b>	<b>(23,046)</b>
<b>Financing activities</b>			
Increase in bank indebtedness		30,000	-
Issuance of long-term debt		7,827	12,419
Repayments of lease liabilities		(27,384)	(17,219)
Repayments of long-term debt		(4,103)	(7,262)
Stock based compensation settlements and receipts		(3,318)	635
Dividends paid		(18,382)	(16,356)
Common shares purchased under NCIB		(15,455)	-
		<b>(30,815)</b>	<b>(27,783)</b>
<b>Decrease in cash and cash equivalents during the period</b>		<b>(164,407)</b>	<b>(106,850)</b>
<b>Effect of foreign exchange on cash balances</b>		<b>3,746</b>	<b>(2,126)</b>
<b>Cash and cash equivalents - beginning of period</b>		<b>682,264</b>	<b>630,976</b>
<b>Cash and cash equivalents - end of period</b>	7	<b>\$ 521,603</b>	<b>\$ 522,000</b>

The accompanying notes are an integral part of these interim condensed consolidated financial statements



# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 2020 AND 2019

(in thousands of Canadian dollars, except per share amounts) (unaudited)

## 1. CORPORATE INFORMATION

Aecon Group Inc. (“Aecon” or the “Company”) is a publicly traded construction and infrastructure development company incorporated in Canada. Aecon and its subsidiaries provide services to private and public sector clients throughout Canada and on a selected basis internationally. Its registered office is located in Toronto, Ontario at 20 Carlson Court, Suite 105, M9W 7K6.

The Company operates in two segments within the infrastructure development industry: Construction and Concessions.

## 2. DATE OF AUTHORIZATION FOR ISSUE

The interim condensed consolidated financial statements of the Company were authorized for issue on July 23, 2020 by the Board of Directors of the Company.

## 3. BASIS OF PRESENTATION

### Basis of presentation

The Company prepares its interim condensed consolidated financial statements in accordance with International Financial Reporting Standards as issued by the International Accounting Standards Board (“IFRS”).

These interim condensed consolidated financial statements have been prepared in accordance with International Accounting Standard (“IAS”) 34 “*Interim Financial Reporting*”. The interim condensed consolidated financial statements do not include all the information and disclosures required in the Company’s annual consolidated financial statements and should be read in conjunction with the Company’s annual consolidated financial statements for the year ended December 31, 2019.

### Seasonality

The construction industry in Canada is seasonal in nature for companies like Aecon who do a significant portion of their work outdoors, particularly road construction and utilities work. As a result, less work is performed in the winter and early spring months than in the summer and fall months. Accordingly, Aecon has historically experienced a seasonal pattern in its operating results, with the first half of the year, and particularly the first quarter, typically generating lower revenue and profits than the second half of the year. Therefore, results in any one quarter are not necessarily indicative of results in any other quarter, or for the year as a whole.

### Basis of measurement

The interim condensed consolidated financial statements have been prepared under the historical cost convention, except for the revaluation of certain financial assets and financial liabilities to fair value, including derivative instruments.

### Principles of consolidation

The interim condensed consolidated financial statements include the accounts of the Company and all of its subsidiaries. In addition, the Company’s participation in joint arrangements classified as joint operations is accounted for in the interim condensed consolidated financial statements by reflecting, line by line, the Company’s share of the assets held jointly, liabilities incurred jointly, and revenue and expenses arising from the joint operations. The interim condensed consolidated financial statements also include the Company’s investment in and share of the earnings of projects accounted for using the equity method.

# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 2020 AND 2019

(in thousands of Canadian dollars, except per share amounts) (unaudited)

## 4. CRITICAL ACCOUNTING ESTIMATES

The preparation of the Company's consolidated financial statements requires management to make judgments, estimates and assumptions that affect the reported amounts of revenue, expenses, assets and liabilities, and the disclosure of contingent liabilities. Uncertainty about these assumptions and estimates could result in a material adjustment to the carrying value of the asset or liability affected.

Critical accounting estimates are those that require management to make assumptions about matters that are highly uncertain at the time the estimate or assumption is made. Critical accounting estimates are also those that could potentially have a material impact on the Company's financial results were a different estimate or assumption used.

Estimates and underlying assumptions are reviewed on an ongoing basis. These estimates and assumptions are subject to change at any time based on experience and new information. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in any future periods affected. Critical accounting estimates are also not specific to any one segment unless otherwise noted below.

The Company's significant accounting policies are described in Note 5, "*Summary of Significant Accounting Policies*," in the Company's annual consolidated financial statements for the year ended December 31, 2019. The following discussion is intended to describe those judgments and key assumptions concerning major sources of estimation uncertainty at the end of the reporting period that have the most significant risk of resulting in a material adjustment to the carrying amount of assets and liabilities within the next financial year.

### COVID-19 GLOBAL PANDEMIC

On March 11, 2020, the World Health Organization declared the novel coronavirus, which has the potential to cause severe respiratory illness ("COVID-19"), a global pandemic. With the majority of governments across the jurisdictions in which Aecon operates declaring a state of emergency in response to the COVID-19 pandemic, Aecon's operations in 2020 have been impacted at varying times by way of suspensions of certain of the Company's projects, either by its clients or due to a broader government directive, by disruption to the progress of projects due to the need to modify work practices to meet appropriate health and safety standards, or by other COVID-19 related impacts on the availability of labour or to the supply chain. Certain projects that were expected to be available to Aecon to bid on to secure new revenue have been delayed or suspended.

As an emerging risk, the duration and full financial effect of the COVID-19 pandemic is unknown at this time, as is the efficacy of government and central bank interventions, the Company's business continuity plan and other mitigating measures. Any estimate of the length and severity of these developments is therefore subject to significant uncertainty, and accordingly estimates of the extent to which the COVID-19 pandemic may materially and adversely affect the Company's operations, financial results and condition in future periods are also subject to significant uncertainty. Therefore, uncertainty about judgments, estimates and assumptions made by management during the preparation of the Company's consolidated financial statements related to potential impacts of the COVID-19 outbreak on revenue, expenses, assets, liabilities, and note disclosures could result in a material adjustment to the carrying value of the asset or liability affected. The major sources of estimation uncertainty and judgment affecting the Company are discussed in greater detail below.

### 4.1 MAJOR SOURCES OF ESTIMATION UNCERTAINTY

#### ASSETS AND LIABILITIES ACQUIRED IN A BUSINESS COMBINATION

The Company assesses whether an acquisition transaction should be accounted for as an asset acquisition or a business combination under IFRS 3, "Business Combinations". This assessment requires management to make judgments on whether the assets acquired and liabilities assumed constitute a business as defined in IFRS 3, "Business Combinations" and if the integrated set of activities, including inputs and processes acquired, is capable of being conducted and managed as a business. Purchase prices related to business combinations and asset acquisitions are allocated to the underlying acquired assets and liabilities based on their estimated fair value at the time of acquisition. The determination of fair value requires the Company to make assumptions, estimates and judgments regarding cash flow projections, valuation techniques, economic risk, weighted average cost of capital and future events. Significant judgments, estimates

# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 2020 AND 2019

(in thousands of Canadian dollars, except per share amounts) (unaudited)

and assumptions are also required by management in estimating the amount of contingent consideration payable. The measurement of the purchase consideration and allocation process is therefore inherently subjective and impacts the amounts assigned to individually identifiable assets and liabilities. As a result, the purchase price allocation impacts the Company's reported assets and liabilities (including the amounts allocated to intangible assets and goodwill), and future earnings due to the impacts on depreciation and amortization expense and impairment testing.

## REVENUE AND GROSS PROFIT RECOGNITION

Revenue and income from fixed price construction contracts, including contracts in which the Company participates through joint operations, are determined on the percentage of completion method, based on the ratio of costs incurred to date over estimated total costs. The Company has a process whereby progress on jobs is reviewed by management on a regular basis and estimated costs to complete are updated. However, due to unforeseen changes in the nature or cost of the work to be completed or performance factors, contract profit can differ significantly from earlier estimates.

The Company's estimates of contract revenue and cost are highly detailed. Management believes, based on its experience, that its current systems of management and accounting controls allow the Company to produce materially reliable estimates of total contract revenue and cost during any accounting period. However, many factors can and do change during a contract performance period, which can result in a change to contract profitability from one financial reporting period to another. Some of the factors that can change the estimate of total contract revenue and cost include differing site conditions (to the extent that contract remedies are unavailable), the availability of skilled contract labour, the performance of major material suppliers to deliver on time, the performance of major subcontractors, unusual weather conditions and the accuracy of the original bid estimate. Fixed price contracts are common across all of the Company's sectors, as are change orders and claims, and therefore these estimates are not unique to one core segment. Because the Company has many contracts in process at any given time, these changes in estimates can offset each other without impacting overall profitability. Changes in cost estimates, which on larger, more complex construction projects can have a material impact on the Company's consolidated financial statements, are reflected in the results of operations when they become known.

A change order results from a change to the scope of the work to be performed compared to the original contract that was signed. Unpriced change orders are change orders that have been approved as to scope but unapproved as to price. Claims are amounts in excess of the agreed contract price, or amounts not included in the original contract price, that the Company seeks to collect from clients for delays, errors in specifications and designs, contract terminations, change orders in dispute or unapproved as to both scope and price, or other causes of unanticipated additional costs. In accordance with the Company's accounting policy, unpriced change orders and claims are recognized in revenue at the most likely amount the Company expects to be entitled, and to the extent it is highly probable that a significant reversal of cumulative revenue recognized will not occur when the uncertainty associated with the variable consideration is resolved. Therefore, it is possible for the Company to have substantial contract costs recognized in one accounting period with associated revenue recognized in a later period.

Given the above-noted critical accounting estimates associated with the accounting for construction contracts, including change orders and claims, it is reasonably possible, on the basis of existing knowledge, that outcomes within the next financial year or later could be different from the estimates and assumptions adopted and could require a material adjustment to revenue and/or the carrying amount of the asset or liability affected. The Company is unable to quantify the potential impact to the consolidated financial results from a change in estimate in calculating revenue.

## LITIGATION RISK AND CLAIMS RISK

Disputes are common in the construction industry and as such, in the normal course of business, the Company is involved in various legal actions and proceedings which arise from time to time, some of which may be substantial, including the legal proceedings discussed in Note 22, "*Contingencies*". The Company must make certain assumptions and rely on estimates regarding potential outcomes of legal proceedings in order to determine if a provision is required. Estimating and recording the future outcome of litigation proceedings requires management to make significant judgments and assumptions, which are inherently subject to risks and uncertainties. Management regularly analyzes current information about these matters, and internal and external legal counsel are often used for these assessments. In making decisions regarding the need for provisions, management considers the degree of probability of an unfavorable outcome and the ability to make a sufficiently reliable estimate of the amount of loss. The outcome of these matters may have a material

# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 2020 AND 2019

(in thousands of Canadian dollars, except per share amounts) (unaudited)

effect on the financial position, results of operations or cash flows of the Company, and there is no guarantee that there will not be a future rise in litigation which, depending on the nature of the litigation, could impact the financial position, results of operations, or cash flows of the Company.

The Company also pursues claims against project owners for additional costs exceeding the contract price or for amounts not included in the original contract price. When these types of events occur and unresolved claims are pending, the Company may invest significant working capital in projects to cover costs pending the resolution of the relevant claims. A failure to ultimately recover on claims could have a material effect on liquidity and financial results.

## FAIR VALUING FINANCIAL INSTRUMENTS

From time to time, the Company, often through its subsidiaries, joint arrangements and equity accounted investees, enters into forward contracts and other foreign exchange hedging products to manage its exposure to changes in exchange rates related to transactions denominated in currencies other than the Canadian dollar, but does not hold or issue such financial instruments for speculative trading purposes. The Company is required to measure certain financial instruments at fair value, using the most readily available market comparison data and where no such data is available, using quoted market prices of similar assets or liabilities, quoted prices in markets that are not active, or other observable inputs that can be corroborated.

Further information with regard to the treatment of financial instruments can be found in Note 29, *"Financial Instruments."*

## MEASUREMENT OF RETIREMENT BENEFIT OBLIGATIONS

The Company's obligations and expenses related to defined benefit pension plans, including supplementary executive retirement plans, are determined using actuarial valuations and are dependent on many significant assumptions. The defined benefit obligations and benefit cost levels will change as a result of future changes in actuarial methods and assumptions, membership data, plan provisions, legislative rules, and future experience gains or losses, which have not been anticipated at this time. Emerging experience, differing from assumptions, will result in gains or losses that will be disclosed in future accounting valuations. Refer to Note 21, *"Employee Benefit Plans,"* in the Company's annual consolidated financial statements for the year ended December 31, 2019, for further details regarding the Company's defined benefit plans as well as the impact to the financial results of a 0.5% change in the discount rate assumption used in the calculations.

## INCOME TAXES

The Company is subject to income taxes in both Canada and several foreign jurisdictions. Significant estimates and judgments are required in determining the Company's worldwide provision for income taxes. In the ordinary course of business, there are transactions and calculations where the ultimate tax determination is uncertain. The Company recognizes liabilities for anticipated tax audit issues based on estimates of whether additional taxes will be due. Management estimates income taxes for each jurisdiction the Company operates in, taking into consideration different income tax rates, non-deductible expenses, valuation allowances, changes in tax laws, and management's expectations of future results. Management bases its estimates of deferred income taxes on temporary differences between the assets and liabilities reported in the Company's consolidated financial statements, and the assets and liabilities determined by the tax laws in the various countries in which the Company operates. Although the Company believes its tax estimates are reasonable, there can be no assurance that the final determination of any tax audits and litigation will not be materially different from that reflected in the Company's historical income tax provisions and accruals. Where the final tax outcome of these matters is different from the amounts that were initially recorded, such differences will impact the Company's income tax expense and current and deferred income tax assets and liabilities in the period in which such determinations are made. Although management believes it has adequately provided for any additional taxes that may be assessed as a result of an audit or litigation, the occurrence of either of these events could have an adverse effect on the Company's current and future results and financial condition.

The Company is unable to quantify the potential future impact to its consolidated financial results from a change in estimate in calculating income tax assets and liabilities.

# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 2020 AND 2019

(in thousands of Canadian dollars, except per share amounts) (unaudited)

## IMPAIRMENT OF GOODWILL AND OTHER INTANGIBLE ASSETS

Intangible assets with finite lives are amortized over their useful lives. Goodwill, which has an indefinite life, is not amortized. Management evaluates intangible assets that are not amortized at the end of each reporting period to determine whether events and circumstances continue to support an indefinite useful life. Intangible assets with finite lives are tested for impairment whenever events or circumstances indicate the carrying value may not be recoverable. Goodwill and intangible assets with indefinite lives, if any, are tested for impairment by applying a fair value test in the fourth quarter of each year and between annual tests if events occur or circumstances change, which suggest the goodwill or intangible assets should be evaluated.

Impairment assessments inherently involve management judgment as to the assumptions used to project these amounts and the impact of market conditions on those assumptions. The key assumptions used to estimate the fair value of reporting units under the fair value less cost to disposal approach are: weighted average cost of capital used to discount the projected cash flows; cash flows generated from new work awards; and projected operating margins.

The weighted average cost of capital rates used to discount projected cash flows are developed via the capital asset pricing model, which is primarily based on market inputs. Management uses discount rates it believes are an accurate reflection of the risks associated with the forecasted cash flows of the respective reporting units.

To develop the cash flows generated from project awards and projected operating margins, the Company tracks prospective work primarily on a project-by-project basis as well as the estimated timing of when new work will be bid or prequalified, started and completed. Management also gives consideration to its relationships with prospective customers, the competitive landscape, changes in its business strategy, and the Company's history of success in winning new work in each reporting unit. With regard to operating margins, consideration is given to historical operating margins in the end markets where prospective work opportunities are most significant, and changes in the Company's business strategy.

Unanticipated changes in these assumptions or estimates could materially affect the determination of the fair value of a reporting unit and, therefore, could reduce or eliminate the excess of fair value over the carrying value of a reporting unit entirely and could potentially result in an impairment charge in the future.

Refer to Note 14, "*Intangible Assets*", in the Company's annual consolidated financial statements for the year ended December 31, 2019, for further details regarding goodwill and other intangible assets.

## LEASES

The application of IFRS 16 "*Leases*" requires significant judgments and certain key estimations to be made.

Critical judgments required in the application of IFRS 16 include the following:

- Identifying whether a contract (or part of a contract) includes a lease;
- Determining whether it is reasonably certain that an extension or termination option will be exercised;
- Determining whether variable payments are in-substance fixed;
- Establishing whether there are multiple leases in an arrangement; and
- Determining the stand-alone selling price of lease and non-lease components.

Key sources of estimation uncertainty in the application of IFRS 16 include the following:

- Estimating the lease term;
- Determining the appropriate rate to discount lease payments; and
- Assessing whether a right-of-use asset is impaired.

Unanticipated changes in these judgments or estimates could affect the identification and determination of the value of lease liabilities and right-of-use assets at initial recognition, as well as the subsequent measurement of lease liabilities and right-of-use assets. These items could potentially result in changes to amounts reported in the consolidated statements of income and consolidated balance sheets in a given period.



# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 2020 AND 2019

(in thousands of Canadian dollars, except per share amounts) (unaudited)

Refer to Note 11, "*Property, plant and equipment*", and Note 16, "*Long-term debt and non-recourse project debt*" for further details regarding leases.

## 4.2 JUDGMENTS

The following are critical judgments management has made in the process of applying accounting policies and that have the most significant effect on how certain amounts are reported in the consolidated financial statements.

### BASIS FOR CONSOLIDATION AND CLASSIFICATION OF JOINT ARRANGEMENTS

Assessing the Company's ability to control or influence the relevant financial and operating policies of another entity may, depending on the facts and circumstances, require the exercise of significant judgment to determine whether the Company controls, jointly controls, or exercises significant influence over the entity performing the work. This assessment of control impacts how the operations of these entities are reported in the Company's consolidated financial statements (i.e., full consolidation, equity investment or proportional share).

The Company performs the majority of its construction projects through wholly owned subsidiary entities, which are fully consolidated. However, a number of projects, particularly some larger, multi-year, multi-disciplinary projects, are executed through partnering agreements. As such, the classification of these entities as a subsidiary, joint operation, joint venture, associate or financial instrument requires judgment by management to analyze the various indicators that determine whether control exists. In particular, when assessing whether an entity is classified as either a joint operation, joint venture or associate, management considers the contractual rights and obligations, voting shares, share of board members and the legal structure of the joint arrangement. Subject to reviewing and assessing all the facts and circumstances of each joint arrangement, joint arrangements contracted through agreements and general partnerships would generally be classified as joint operations whereas joint arrangements contracted through corporations would be classified as joint ventures. The majority of the current partnering agreements are classified as joint operations.

The application of different judgments when assessing control or the classification of joint arrangements could result in materially different presentations in the consolidated financial statements.

### SERVICE CONCESSION ARRANGEMENTS

The accounting for concession arrangements requires the application of judgment in determining if the project falls within the scope of IFRIC Interpretation 12, "*Service Concession Arrangements*", ("IFRIC 12"). Additional judgments are needed when determining, among other things, the accounting model to be applied under IFRIC 12, the allocation of the consideration receivable between revenue-generating activities, the classification of costs incurred on such activities, as well as the effective interest rate to be applied to the financial asset. As the accounting for concession arrangements under IFRIC 12 requires the use of estimates over the term of the arrangement, any changes to these long-term estimates could result in a significant variation in the accounting for the concession arrangement.

## 5. NEW ACCOUNTING STANDARDS

The same accounting policies and methods of computation were used in the preparation of the interim condensed consolidated financial statements as compared with the most recent annual financial statements except for the following amendments to standards and interpretations that became effective for the Company on January 1, 2020. The application of these amendments and interpretations had no significant impact on the Company's consolidated financial position or results of operations.

### IAS 1, Presentation of Financial Statements and IAS 8, Accounting Policies, Changes in Accounting Estimates and Errors

The amendments to IAS 1 and IAS 8 clarify the definition of material and seek to align the definition used in the Conceptual Framework with that in the standards themselves as well as ensuring the definition of material is consistent across all IFRS.

# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 2020 AND 2019

(in thousands of Canadian dollars, except per share amounts) (unaudited)

## **IFRS 3, Business Combinations**

The amendments to IFRS 3 improve the definition of a business by assisting companies in determining whether activities and assets acquired are a business or merely a group of assets. The amended definition emphasizes that the output of a business is to provide goods and services to customers, whereas the previous definition focused on returns in the form of dividends, lower costs or other economic benefits to investors and others.

## **IFRS 9, Financial Instruments, IAS 39, Financial Instruments: Recognition and Measurement and IFRS 7, Financial Instruments: Disclosures**

The Interest Rate Benchmark Reform amendments to IFRS 9, IAS 39, and IFRS 7 address the implications of specific hedge accounting requirements. The amendments modify specific hedge accounting requirements so that the interest rate benchmark used with the hedged cash flows and the cash flows of the hedging instrument is not altered as a result of the uncertainties with the interest rate benchmark reform.

## **IFRS 16, Leases**

The amendments to IFRS 16 provide lessees with an exemption from assessing whether a COVID-19-related rent concession is a lease modification, and instead require lessees that apply the exemption to account for COVID-19-related rent concessions as if they were not lease modifications. The amendment is effective for interim and annual reporting periods beginning on or after June 1, 2020.

## **6. FUTURE ACCOUNTING CHANGES**

### **IAS 1, Presentation of Financial Statements**

The amendments to IAS 1 provide a more general approach to the classification of liabilities based on the contractual arrangements in place at the reporting date. The amendments clarify that the classification of liabilities as current or non-current should be based on rights that are in existence at the end of the reporting period and align the wording in all affected paragraphs to refer to the right to defer settlement by at least twelve months and make explicit that only rights in place at the end of the reporting period should affect the classification of a liability. The amendments are effective for annual reporting periods beginning on or after January 1, 2022 and are to be applied retrospectively.

### **IFRS 3, Business Combinations**

The amendments to IFRS 3 update an outdated reference in IFRS 3 without significantly changing its requirements and add an explicit statement that an acquirer does not recognize contingent assets acquired in a business combination. The amendments are effective for annual periods beginning on or after January 1, 2022.

### **IFRS 9, Financial Instruments**

The amendment to IFRS 9 clarifies which fees an entity includes when it applies the “10 per cent test” in assessing whether to derecognize a financial liability. An entity includes only fees paid or received between the entity (the borrower) and the lender, including fees paid or received by either the entity or the lender on the other’s behalf. The amendments are effective for annual periods beginning on or after January 1, 2022.

### **IAS 16, Property, Plant and Equipment**

The amendments to IAS 16 prohibit deducting from the cost of an item of property, plant and equipment any proceeds from selling items produced while bringing that asset to the location and condition necessary for it to be capable of operating in the manner intended by management. Instead, an entity recognizes the proceeds from selling such items, and the cost of producing those items, in profit or loss. The amendments are effective for annual periods beginning on or after January 1, 2022. An entity applies the amendments retrospectively only to items of property, plant and equipment that are brought to the location and condition necessary for them to be capable of operating in the manner intended by management on or after the beginning of the earliest period presented in the financial statements in which the entity first applies the amendments.

### **IAS 37, Provisions, Contingent Liabilities and Contingent Assets**

The amendments to IAS 37 provide guidance regarding the costs a company should include as the cost of fulfilling a contract when assessing whether a contract is onerous. The amendments specify that the cost of fulfilling a contract

# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 2020 AND 2019

(in thousands of Canadian dollars, except per share amounts) (unaudited)

comprises the costs that relate directly to the contract and can either be incremental costs of fulfilling that contract or an allocation of other costs that relate directly to fulfilling contracts. The amendments are effective for annual periods beginning on or after January 1, 2022 with comparative figures not restated.

The Company is still assessing the impact of adopting these amendments on its future financial statements.

## 7. CASH AND CASH EQUIVALENTS, AND RESTRICTED CASH

		June 30 2020	December 31 2019
Cash balances excluding joint operations	\$	19,361	\$ 188,976
Cash balances of joint operations		502,242	493,288
	\$	521,603	\$ 682,264
<hr/>			
Restricted cash	\$	77,592	\$ 76,595
	\$	77,592	\$ 76,595
<hr/>			
Bank indebtedness	Note 13	\$ 30,000	\$ -
		\$ 30,000	\$ -

Cash and cash equivalents on deposit in the bank accounts of joint operations cannot be accessed directly by the Company.

Restricted cash is cash held by Bermuda Skyport Corporation Limited ("Skyport"). This cash cannot be used by the Company other than to finance the Bermuda International Airport Redevelopment Project.

# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 2020 AND 2019

(in thousands of Canadian dollars, except per share amounts) (unaudited)

## 8. TRADE AND OTHER RECEIVABLES

	June 30 2020	December 31 2019
Trade receivables	\$ 379,003	\$ 399,618
Allowance for expected credit losses	(1,148)	(758)
	<b>377,855</b>	<b>398,860</b>
Holdbacks receivable	262,300	233,260
Other	38,733	49,985
	<b>301,033</b>	<b>283,245</b>
<b>Total</b>	<b>\$ 678,888</b>	<b>\$ 682,105</b>
<b>Amounts receivable beyond one year</b>	<b>\$ 138,158</b>	<b>\$ 115,809</b>

A reconciliation of the beginning and ending carrying amounts of the Company's allowance for expected credit losses is as follows:

	June 30 2020	December 31 2019
<b>Balance - beginning of period</b>	\$ (758)	\$ (762)
Additional amounts provided for during period	(715)	(634)
Trade receivables written off during period	72	183
Amounts recovered	253	455
<b>Balance - end of period</b>	<b>\$ (1,148)</b>	<b>\$ (758)</b>

## 9. INVENTORIES

	June 30 2020	December 31 2019
Raw materials and supplies	\$ 11,396	\$ 7,134
Finished goods	13,247	17,765
	<b>\$ 24,643</b>	<b>\$ 24,899</b>

# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 2020 AND 2019

(in thousands of Canadian dollars, except per share amounts) (unaudited)

## 10. PROJECTS ACCOUNTED FOR USING THE EQUITY METHOD

The Company performs some construction and concession related projects through non-consolidated entities. The Company's participation in these entities is conducted through joint ventures and associates and is accounted for using the equity method. The Company's joint ventures and associates are private entities and there is no quoted market price available for their shares.

The summarized financial information below reflects the Company's share of the amounts presented in the financial statements of joint ventures and associates:

	June 30, 2020			December 31, 2019		
	Joint Ventures	Associates	Total	Joint Ventures	Associates	Total
Cash and cash equivalents	\$ 5,130	\$ 2,250	\$ 7,380	\$ 4,527	\$ 2,054	\$ 6,581
Other current assets	174,294	152	174,446	57,616	5,860	63,476
Total current assets	179,424	2,402	181,826	62,143	7,914	70,057
Non-current assets	757,494	-	757,494	691,163	-	691,163
<b>Total assets</b>	<b>936,918</b>	<b>2,402</b>	<b>939,320</b>	<b>753,306</b>	<b>7,914</b>	<b>761,220</b>
Trade and other payables and provisions	108,532	1,002	109,534	58,451	765	59,216
Other current financial liabilities	16,976	-	16,976	16,976	-	16,976
Total current liabilities	125,508	1,002	126,510	75,427	765	76,192
Non-current financial liabilities	782,180	-	782,180	635,967	-	635,967
Other non-current liabilities	3,832	-	3,832	3,548	-	3,548
Total non-current liabilities	786,012	-	786,012	639,515	-	639,515
<b>Total liabilities</b>	<b>911,520</b>	<b>1,002</b>	<b>912,522</b>	<b>714,942</b>	<b>765</b>	<b>715,707</b>
<b>Net assets</b>	<b>\$ 25,398</b>	<b>\$ 1,400</b>	<b>\$ 26,798</b>	<b>\$ 38,364</b>	<b>\$ 7,149</b>	<b>\$ 45,513</b>

	For the three months ended					
	June 30, 2020			June 30, 2019		
	Joint Ventures	Associates	Total	Joint Ventures	Associates	Total
Revenue	\$ 137,125	\$ 343	\$ 137,468	\$ 105,470	\$ 920	\$ 106,390
Depreciation and amortization	(154)	-	(154)	(157)	-	(157)
Other costs and expenses	(126,526)	(645)	(127,171)	(96,966)	(897)	(97,863)
<b>Operating profit (loss)</b>	<b>10,445</b>	<b>(302)</b>	<b>10,143</b>	<b>8,347</b>	<b>23</b>	<b>8,370</b>
Finance cost	(7,202)	-	(7,202)	(5,019)	-	(5,019)
Income tax expense	(291)	-	(291)	(1,138)	-	(1,138)
<b>Profit (loss) for the period</b>	<b>2,952</b>	<b>(302)</b>	<b>2,650</b>	<b>2,190</b>	<b>23</b>	<b>2,213</b>
Other comprehensive loss	(5,447)	-	(5,447)	(2,369)	-	(2,369)
<b>Total comprehensive income (loss)</b>	<b>\$ (2,495)</b>	<b>\$ (302)</b>	<b>\$ (2,797)</b>	<b>\$ (179)</b>	<b>\$ 23</b>	<b>\$ (156)</b>



# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 2020 AND 2019

(in thousands of Canadian dollars, except per share amounts) (unaudited)

	For the six months ended					
	June 30, 2020			June 30, 2019		
	Joint Ventures	Associates	Total	Joint Ventures	Associates	Total
Revenue	\$ 304,973	\$ 1,401	\$ 306,374	\$ 218,769	\$ 920	\$ 219,689
Depreciation and amortization	(307)	-	(307)	(309)	-	(309)
Other costs and expenses	(285,129)	(1,591)	(286,720)	(203,039)	(897)	(203,936)
<b>Operating profit (loss)</b>	19,537	(190)	19,347	15,421	23	15,444
Finance cost	(13,609)	-	(13,609)	(9,826)	-	(9,826)
Income tax expense	(197)	-	(197)	(894)	-	(894)
<b>Profit (loss) for the period</b>	5,731	(190)	5,541	4,701	23	4,724
Other comprehensive loss	(24,124)	-	(24,124)	(6,565)	-	(6,565)
<b>Total comprehensive income (loss)</b>	\$ (18,393)	\$ (190)	\$ (18,583)	\$ (1,864)	\$ 23	\$ (1,841)

The movement in the investment in projects accounted for using the equity method is as follows:

	For the six months ended		For the year ended	
	June 30 2020		December 31 2019	
<b>Projects accounted for using the equity method - as at beginning of period</b>	\$ 45,513	\$	39,475	
Share of profit for the period	5,541		12,491	
Share of other comprehensive loss for the period	(24,124)		(2,109)	
Distributions from projects accounted for using the equity method	(132)		(4,889)	
Other investments	-		545	
<b>Projects accounted for using the equity method - as at end of period</b>	\$ 26,798	\$	45,513	

The following joint ventures and associates are included in projects accounted for using the equity method:

Name	Ownership interest	Joint Venture or Associate	Years included
Yellowline Asphalt Products Ltd.	50%	Joint Venture	2020, 2019
Lower Mattagami Project	20%	Associate	2020, 2019
Waterloo LRT Concessionaire	10%	Joint Venture	2020, 2019
Eglinton Crosstown LRT Concessionaire	25%	Joint Venture	2020, 2019
New Post Creek Project	20%	Associate	2020, 2019
Finch West LRT Concessionaire	33%	Joint Venture	2020, 2019
Gordie Howe International Bridge Concessionaire	20%	Joint Venture	2020, 2019
Sky-Tec Fibre JV	50%	Joint Venture	2020, 2019
Highway 401 Expansion Project SPV	50%	Joint Venture	2020, 2019
Pattullo Bridge Replacement Project SPV	50%	Joint Venture	2020

Projects accounted for using the equity method include various concession joint ventures as listed above. However, the construction activities related to these concessions are classified as joint operations which are accounted for in the consolidated financial statements by reflecting, line by line, the Company's share of the assets held jointly, liabilities incurred jointly, and revenue and expenses arising from the joint operations.

# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 2020 AND 2019

(in thousands of Canadian dollars, except per share amounts) (unaudited)

## 11. PROPERTY, PLANT AND EQUIPMENT

		Land	Buildings and leasehold improvements	Aggregate properties	Machinery and construction equipment	Office equipment, furniture and fixtures, and computer hardware	Vehicles	Total
<b>Cost</b>								
Balance as at January 1, 2020	\$	37,366	\$ 152,032	\$ 56,560	\$ 324,474	\$ 36,724	\$ 64,951	\$ 672,107
Additions - purchased assets		9,765	9,097	-	7,292	936	-	27,090
Additions - right-of-use assets		-	8,824	-	8,991	-	1,910	19,725
Additions - business combination		-	241	-	4,056	-	2,151	6,448
Disposals		-	(1,386)	-	(4,754)	-	(2,620)	(8,760)
Foreign currency translation adjustments		-	99	-	326	40	41	506
Balance as at June 30, 2020	\$	47,131	\$ 168,907	\$ 56,560	\$ 340,385	\$ 37,700	\$ 66,433	\$ 717,116
<b>Accumulated depreciation and impairment</b>								
Balance as at January 1, 2020		509	55,997	19,963	170,616	31,709	41,909	320,703
Depreciation - purchased assets		-	2,760	365	8,315	1,307	734	13,481
Depreciation - right-of-use assets	(a)	519	3,603	-	9,875	-	3,992	17,989
Disposals		-	(404)	-	(4,230)	-	(2,484)	(7,118)
Foreign currency translation adjustments		-	21	-	38	19	19	97
Balance as at June 30, 2020	\$	1,028	\$ 61,977	\$ 20,328	\$ 184,614	\$ 33,035	\$ 44,170	\$ 345,152
<b>Net book value as at June 30, 2020</b>	<b>\$</b>	<b>46,103</b>	<b>\$ 106,930</b>	<b>\$ 36,232</b>	<b>\$ 155,771</b>	<b>\$ 4,665</b>	<b>\$ 22,263</b>	<b>\$ 371,964</b>
<b>Net book value as at January 1, 2020</b>	<b>\$</b>	<b>36,857</b>	<b>\$ 96,035</b>	<b>\$ 36,597</b>	<b>\$ 153,858</b>	<b>\$ 5,015</b>	<b>\$ 23,042</b>	<b>\$ 351,404</b>
<b>Net book value of right-of-use assets included in property, plant &amp; equipment as at January 1, 2020</b>								
	\$	2,063	\$ 36,883	\$ 75	\$ 79,025	\$ -	\$ 20,877	\$ 138,923
<b>Net book value of right-of-use assets included in property, plant &amp; equipment as at June 30, 2020</b>								
	\$	1,543	\$ 41,433	\$ 75	\$ 78,555	\$ -	\$ 18,979	\$ 140,585

(a) Depreciation of land relates to leases of land following the adoption of IFRS 16.

# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 2020 AND 2019

(in thousands of Canadian dollars, except per share amounts) (unaudited)

## 12. INTANGIBLE ASSETS

	Concession rights	Goodwill	Licences, software and other rights	Total
<b>Cost</b>				
Balance as at January 1, 2020	\$ 539,326	\$ 52,893	\$ 93,438	\$ 685,657
Additions				
Separately acquired or constructed	19,198	-	830	20,028
Interest capitalized	11,329	-	-	11,329
Business combination	-	31,123	635	31,758
Disposals	-	-	-	-
Foreign currency translation adjustments	26,525	-	20	26,545
<b>Balance as at June 30, 2020</b>	<b>\$ 596,378</b>	<b>\$ 84,016</b>	<b>\$ 94,923</b>	<b>\$ 775,317</b>
<b>Accumulated amortization and impairment</b>				
Balance as at January 1, 2020	82,333	-	48,868	131,201
Amortization	6,012	-	4,693	10,705
Disposals	-	-	-	-
Foreign currency translation adjustments	4,108	-	15	4,123
<b>Balance as at June 30, 2020</b>	<b>\$ 92,453</b>	<b>\$ -</b>	<b>\$ 53,576</b>	<b>\$ 146,029</b>
<b>Net book value as at June 30, 2020</b>	<b>\$ 503,925</b>	<b>\$ 84,016</b>	<b>\$ 41,347</b>	<b>\$ 629,288</b>
<b>Net book value as at January 1, 2020</b>	<b>\$ 456,993</b>	<b>\$ 52,893</b>	<b>\$ 44,570</b>	<b>\$ 554,456</b>

Amortization of intangible assets is included in the depreciation and amortization expense line item on the consolidated statements of income.

In 2020, goodwill and other intangible assets increased by \$31,123 and \$635, respectively, as a result of the acquisition of Voltage Power Ltd. Refer to Note 19, *"Business Combination"* for further details regarding goodwill and other intangible assets.

# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 2020 AND 2019

(in thousands of Canadian dollars, except per share amounts) (unaudited)

## 13. BANK INDEBTEDNESS

As at June 30, 2020, the Company had a committed revolving credit facility of \$600,000 (December 31, 2019 - \$600,000), and a \$101,000 uncommitted demand letter of credit facility (December 31, 2019 - \$100,000). Bank indebtedness representing borrowings on the Company's revolving credit facility as at June 30, 2020 was \$30,000 (December 31, 2019 - \$nil). Letters of credit amounting to \$4,508 and \$27,958, respectively, were issued against the revolving credit facility and the uncommitted demand letter of credit facility as at June 30, 2020 (December 31, 2019 - \$74,772 and \$16,325, respectively). Cash drawings under the facility bear interest at rates between prime and prime plus 1.20% per annum. Letters of credit reduce the amount available-for-use under the facility. These facilities mature July 19, 2023.

The Company also maintains an additional performance security guarantee facility of \$700,000 (December 31, 2019 - \$700,000) to support letters of credit provided by Export Development Canada of which \$560,797 was utilized as at June 30, 2020 (December 31, 2019 - \$530,295). This performance security guarantee facility matures June 30, 2021.

## 14. TRADE AND OTHER PAYABLES

	June 30 2020	December 31 2019
Trade payables and accrued liabilities	\$ 720,420	\$ 674,101
Holdbacks payable	111,500	99,633
	<b>\$ 831,920</b>	<b>\$ 773,734</b>
Amounts payable beyond one year	\$ 15,442	\$ 7,557

## 15. PROVISIONS

	Contract related obligations	Asset decommissioning costs	Tax assessments	Other	Total
Balance as at January 1, 2020	\$ 6,065	\$ 4,951	\$ 7,321	\$ 8,484	\$ 26,821
Additions made	1,022	453	-	1,745	3,220
Amounts used	(585)	(61)	-	(8,438)	(9,084)
Other changes	78	83	-	-	161
Balance as at June 30, 2020	<b>\$ 6,580</b>	<b>\$ 5,426</b>	<b>\$ 7,321</b>	<b>\$ 1,791</b>	<b>\$ 21,118</b>
Reported as:					
Current	\$ 5,350	\$ -	\$ 7,321	\$ 1,791	\$ 14,462
Non-current	1,230	5,426	-	-	6,656
	<b>\$ 6,580</b>	<b>\$ 5,426</b>	<b>\$ 7,321</b>	<b>\$ 1,791</b>	<b>\$ 21,118</b>

# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 2020 AND 2019

(in thousands of Canadian dollars, except per share amounts) (unaudited)

## 16. LONG-TERM DEBT AND NON-RECOURSE PROJECT DEBT

### LONG-TERM DEBT

	June 30 2020	December 31 2019
<b>Long-term debt:</b>		
Leases	\$ 170,028	\$ 171,357
Equipment and other loans	38,189	34,396
<b>Total long-term debt</b>	<b>\$ 208,217</b>	<b>\$ 205,753</b>
<b>Reported as:</b>		
<b>Current liabilities:</b>		
Current portion of long-term debt	\$ 64,601	\$ 60,071
<b>Non-current liabilities:</b>		
Long-term debt	143,616	145,682
	<b>\$ 208,217</b>	<b>\$ 205,753</b>

The following describes the components of long-term debt:

- (a) As at June 30, 2020, leases of \$170,028 (December 31, 2019 - \$171,357) bore interest at fixed rates averaging 3.29% (December 31, 2019 – 3.29%) per annum, with specific equipment provided as security.
- (b) As at June 30, 2020, equipment and other loans of \$38,189 (December 31, 2019 - \$34,396) bore interest at fixed rates averaging 2.90% (December 31, 2019 – 3.02%) per annum, with specific equipment provided as security.

The weighted average interest rate on total long-term debt outstanding (excluding convertible debentures and non-recourse project debt) as at June 30, 2020 was 3.22% (December 31, 2019 – 3.25%).

Expenses relating to short-term leases and leases of low-value assets recognized in the statement of income during the three and six months ended June 30, 2020 were \$19,097 and \$38,040, respectively (2019 - \$19,193 and \$32,902, respectively).

Total cash outflow related to lease liabilities for the three and six months ended June 30, 2020 was \$13,427 and \$27,384, respectively (2019 – \$9,564 and \$17,219, respectively).

Refer to Note 11, “*Property, plant and equipment*” for further details of additions to right-of-use assets and depreciation charged on right-of-use assets during the six months ended June 30, 2020.

Refer to Note 26, “*Finance cost*” for further details of interest on lease liabilities recognized during the three and six months ended June 30, 2020.

Refer to Note 29, “*Financial instruments*” for contractual maturities of lease liabilities as at June 30, 2020.

# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 2020 AND 2019

(in thousands of Canadian dollars, except per share amounts) (unaudited)

## NON-RECOURSE PROJECT DEBT

		June 30 2020	December 31 2019
<b>Non-recourse project debt:</b>			
Bermuda International Airport Redevelopment Project financing (a)	\$	384,025	\$ 365,894
<b>Total non-recourse project debt</b>	\$	<b>384,025</b>	<b>\$ 365,894</b>
<b>Reported as:</b>			
<b>Non-current liabilities:</b>			
Non-recourse project debt	\$	384,025	\$ 365,894
	\$	<b>384,025</b>	<b>\$ 365,894</b>

(a) Included in the Company's consolidated balance sheet as at June 30, 2020 is debt, net of transaction costs, of \$384,025 (US\$281,791) (December 31, 2019 – \$365,894 (US\$281,717)) representing the debt of Skyport. This debt is secured by the assets of Skyport and is without recourse to the Company.

The financing is denominated in US dollars and bears interest at 5.90% annually. Debt repayments commence in 2022 and are scheduled to continue until 2042.

## 17. CONVERTIBLE DEBENTURES

Convertible subordinated debentures consist of:

		June 30 2020	December 31 2019
<b>Debt component:</b>			
Debenture maturing on December 31, 2023 - 5.0% Debentures		166,687	164,351
<b>Total convertible debentures</b>	\$	<b>166,687</b>	<b>\$ 164,351</b>
<b>Reported as:</b>			
<b>Non-current liabilities:</b>			
Convertible debentures		166,687	164,351
	\$	<b>166,687</b>	<b>\$ 164,351</b>
<b>Equity component:</b>			
Debenture maturing on December 31, 2023 - 5.0% Debentures	\$	12,707	\$ 12,707



# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 2020 AND 2019

(in thousands of Canadian dollars, except per share amounts) (unaudited)

Finance cost associated with the debentures consists of:

	For the three months ended		For the six months ended	
	June 30 2020	June 30 2019	June 30 2020	June 30 2019
Interest expense on face value	\$ 2,300	\$ 2,300	\$ 4,600	\$ 4,600
Notional interest representing accretion	1,173	1,139	2,337	2,271
	<b>\$ 3,473</b>	<b>\$ 3,439</b>	<b>\$ 6,937</b>	<b>\$ 6,871</b>

As at June 30, 2020, the face value of the 5.0% Debentures which remains outstanding was \$184,000 (December 31, 2019 - \$184,000).

## 18. CONCESSION RELATED DEFERRED REVENUE

Concession related deferred revenue consists of:

	June 30 2020	December 31 2019
Bermuda International Airport Redevelopment Project	\$ 106,364	\$ 101,369
	<b>\$ 106,364</b>	<b>\$ 101,369</b>

As part of acquiring, in 2017, the rights to operate the Existing Bermuda Airport, concession related deferred revenue includes the estimated value of the “inducement” received by Skyport to develop, finance and operate the New Airport Terminal as well as development funds related to the Bermuda International Airport Redevelopment Project. These concession deferred revenue amounts will be amortized to earnings over the term of the New Airport Terminal concession period.

## 19. BUSINESS COMBINATION

On February 3, 2020, the Company acquired 100% of the outstanding shares of Voltage Power Ltd. (“Voltage”), an electrical transmission and substation contractor headquartered in Winnipeg, Manitoba. Previously a private, employee-owned company, Voltage's ability to self-perform key medium to high-voltage power transmission and distribution construction work complements the Company's existing core utility capabilities and further positions the Company as a leading player in executing the strong pipeline of utility infrastructure opportunities across Canada.

The acquisition is accounted for using the purchase method and the results of its operations are included from the date of the acquisition. The purchase price allocation for this acquisition is provisional as certain fair values have not yet been finalized pending determination of all working capital adjustments, receipt of appraisals for the fair values of assets acquired and liabilities assumed including valuations for acquired customer backlog, and property, plant and equipment, as well as the finalization of management's assessment of the amount of contingent consideration payable as part of the transaction.

# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 2020 AND 2019

(in thousands of Canadian dollars, except per share amounts) (unaudited)

Details of the purchase consideration, the net assets acquired, and goodwill are as follows:

## Purchase consideration

Cash paid	\$	30,000
Working capital purchase price adjustment payable		8,376
Contingent consideration payable		6,707
<b>Total purchase consideration</b>	<b>\$</b>	<b>45,083</b>

The transaction also requires the Company to pay the seller additional earnout payments of up to \$45,000 based on exceeding annual minimum earnings targets over the next three years. The Company has included \$6,707 as contingent consideration related to the additional earnout payments, which represents its assessment of fair value at the date of acquisition. A working capital purchase price adjustment is also payable to (due from) the seller if the final closing working capital balance exceeds the target closing working capital balance. Management has not yet finalized its assessment of the contingent consideration and working capital payable adjustments.

## Assets and liabilities recognized as a result of the acquisition

		<b>Fair value</b>
Cash and cash equivalents	\$	209
Trade and other receivables		27,046
Unbilled revenue		7,087
Prepaid expenses		5
Property, plant and equipment		6,448
Intangible assets		635
Trade and other payables		(23,458)
Current portion of long-term debt		(593)
Long-term debt		(1,272)
Deferred income tax liabilities		(2,147)
<b>Net identifiable assets acquired</b>	<b>\$</b>	<b>13,960</b>
Add: Goodwill		31,123
<b>Net assets acquired</b>	<b>\$</b>	<b>45,083</b>

Goodwill is attributed to Voltage's workforce, the future profitability of the acquired business, as well as from expected synergies arising from the complementary nature of Voltage's service offerings. This goodwill will not be deductible for tax purposes.

The fair value of trade and other receivables of \$27,046 does not include any amounts for expected credit losses.

## Revenue contribution

Since the date of acquisition, the acquired business contributed revenue of \$47,455 and operating profit of \$133 to the Company for the period from February 3, 2020 to June 30, 2020.

# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 2020 AND 2019

(in thousands of Canadian dollars, except per share amounts) (unaudited)

## Cash Outflow Presented in Statement of Cash Flows

Outflows of cash used to acquire Voltage, net of cash acquired:

Cash consideration paid	\$	30,000
Less: cash acquired		(209)
<b>Net outflow of cash in investing activities</b>	<b>\$</b>	<b>29,791</b>

## 20. INCOME TAXES

The provision for income taxes differs from the result that would be obtained by applying combined Canadian federal and provincial (Ontario, Alberta, Quebec and British Columbia) statutory income tax rates to profit or loss before income taxes. This difference results from the following:

	For the six months ended	
	June 30 2020	June 30 2019
Profit (loss) before income taxes	\$ (22,423)	\$ 8,274
Statutory income tax rate	26.50%	26.60%
Expected income tax recovery (expense)	5,942	(2,201)
Effect on income taxes of:		
Projects accounted for using the equity method	156	(90)
Provincial and foreign rate differences	(1,275)	4,132
Other non-deductible expenses	23	(304)
Adjustments in respect of prior years	-	747
Other	-	(20)
	(1,096)	4,465
Income tax recovery	\$ 4,846	\$ 2,264

# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 2020 AND 2019

(in thousands of Canadian dollars, except per share amounts) (unaudited)

## 21. EMPLOYEE BENEFIT PLANS

Employee future benefit expenses for the period are as follows:

	For the three months ended		For the six months ended	
	June 30 2020	June 30 2019	June 30 2020	June 30 2019
Defined benefit pension expense:				
Company sponsored pension plans	\$ 95	\$ 134	\$ 190	\$ 267
Defined contribution pension expense:				
Company sponsored pension plans	2,118	1,882	4,077	3,599
Multi-employer pension plans	12,061	18,883	24,705	34,128
Total employee future benefit expense	\$ 14,274	\$ 20,899	\$ 28,972	\$ 37,994

## 22. CONTINGENCIES

### Canada Emergency Wage Subsidy

The Canada Emergency Wage Subsidy ("CEWS") was enacted on April 11, 2020 and is a key measure in the Government of Canada's COVID-19 Economic Response Plan. The CEWS is designed to provide financial assistance to businesses experiencing a certain level of reduced revenue in order to support these employers in retaining or hiring employees. The subsidy covers 75 per cent of an employee's wages (up to \$847 per week) for an eligible employer during the March 15<sup>th</sup> to August 30<sup>th</sup>, 2020 program period. The Company expects to submit formal applications for the CEWS in the third quarter of 2020 for eligible entities. As at June 30, 2020, the Company is unable to reasonably estimate the entitlement amount for this wage subsidy due to certain clarifications required, particularly with respect to the program's criteria for calculating qualifying revenue for each specific entity, and due to potential amendments and extension to the program pursuant to pending legislation recently announced by the Government. As such, no amount has been included in the consolidated results of operations for the three and six-month periods ended June 30, 2020.

### Kemano Generating Station Second Tunnel Project

During the second quarter of 2020, Rio Tinto issued a notice of termination of contract to the joint venture in which Aecon holds a 40% interest with respect to the \$364,000 Kemano Generating Station Second Tunnel Project, an 8-kilometre tunnel project in Kitimat, British Columbia. Rio Tinto also issued notice to the joint ventures' sureties asserting a claim on the 50% performance bonds; the sureties have not yet taken a position on the validity of this claim on the bonds. The joint venture disputes the validity of Rio Tinto's purported termination, asserts a number of claims against Rio Tinto, and continues to seek a mutually agreeable resolution. To date, neither Rio Tinto nor the joint venture have articulated the amount of damages, if any, that each might seek from the other should the matter proceed to a formal dispute resolution process. While it is possible that this commercial dispute could result in a material impact to Aecon's earnings and cash flow if not resolved, the ultimate results cannot be predicted at this time.

### K+S Potash Canada

During the second quarter of 2018, the Company filed a statement of claim in the Court of Queen's Bench for Saskatchewan (the "Court") against K+S Potash Canada ("KSPC") and KSPC filed a statement of claim in the Court against the Company. Both actions relate to the Legacy mine project in Bethune, Saskatchewan. The Company is seeking \$180,000 in payments due to it pursuant to agreements entered into between the Company and KSPC with respect to the project plus approximately \$14,000 in damages. The Company has recorded \$137,000 of unbilled revenue and accounts receivable as at June 30, 2020. Offsetting this amount to some extent, the Company has accrued \$45,000 in trade and other payables for potential payments to third parties pending the outcome of the claim against KSPC. KSPC is seeking an order that the Company repay to KSPC approximately \$195,000 already paid to the Company pursuant to

# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 2020 AND 2019 (in thousands of Canadian dollars, except per share amounts) (unaudited)

such agreements. The Company believes that it will be successful in its claim and considers KSPC's claim to be without merit.

See also Note 4, "*Critical Accounting Estimates*" for judgments and estimates impacting litigation risk and claims risk.

The Company is involved in various disputes and litigation both as plaintiff and defendant. In the opinion of management, the resolution of disputes against the Company, including those provided for (see Note 15, "*Provisions*"), will not result in a material effect on the consolidated financial position of the Company.

As part of regular operations, the Company has the following guarantees and letters of credit outstanding:

	Project	June 30 2020
<b>Letters of credit:</b>		
In support of the Company's equity obligations	Bermuda International Airport Redevelopment Project	\$ 61,162
Financial and performance - issued by Export Development Canada	Various joint arrangement projects	\$ 499,635
Financial and performance - issued in the normal conduct of business	Various	\$ 32,466

Under the terms of many of the Company's associate and joint arrangement contracts with project owners, each of the partners is jointly and severally liable for performance under the contracts. As at June 30, 2020, the value of uncompleted work for which the Company's associate and joint arrangement partners are responsible, and which the Company could be responsible for assuming, amounted to approximately \$16,146,376 a portion of which is supported by performance bonds. In the event the Company assumed this additional work, it would have the right to receive the partner's share of billings to the project owners pursuant to the respective associate or joint arrangement contract.

## 23. CAPITAL STOCK

	For the six months ended June 30, 2020		For the year ended December 31, 2019	
	Number	Amount	Number	Amount
<b>Number of common shares outstanding - beginning of period</b>	<b>60,715,625</b>	<b>\$ 394,291</b>	60,478,564	\$ 386,453
Shares issued to settle LTIP/Director DSU obligations	98,619	1,377	636,261	10,404
Common shares purchased under Normal Course Issuer Bid	(937,937)	(6,091)	(399,200)	(2,566)
<b>Number of common shares outstanding - end of period</b>	<b>59,876,307</b>	<b>\$ 389,577</b>	60,715,625	\$ 394,291

The Company is authorized to issue an unlimited number of common shares.

### Normal Course Issuer Bid

In the fourth quarter of 2019, the Company announced its intention to make a normal course issuer bid (the "NCIB") commencing on November 5, 2019 and expiring on November 4, 2020. During this period, the Company is permitted to purchase for cancellation up to a maximum of 5,975,486 common shares on the open market, representing approximately 10% of the issued and outstanding common shares at the time of the announcement of the NCIB. For the six months

# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 2020 AND 2019

(in thousands of Canadian dollars, except per share amounts) (unaudited)

ended June 30, 2020, the Company acquired 937,937 common shares for \$15,455 of which \$6,091 was recorded as a reduction in share capital and \$9,364 recorded as a reduction of retained earnings. During the period from November 5, 2019 to June 30, 2020, a total of 1,337,137 common shares were acquired for \$22,672 of which \$8,657 was recorded as a reduction in share capital and \$14,015 recorded as a reduction of retained earnings. All of the shares acquired were subsequently cancelled.

## STOCK-BASED COMPENSATION

### Long-Term Incentive Plan

In 2005 and 2014, the Company adopted Long-Term Incentive Plans (collectively “LTIP” or individually “2005 LTIP” or “2014 LTIP”) to provide a financial incentive for its senior executives to devote their efforts to the long-term success of the Company’s business. Awards to participants are based on the financial results of the Company and are made in the form of Deferred Share Units (“DSUs”) or in the form of Restricted Share Units (“RSUs”). Awards made in the form of DSUs will vest only on the retirement or termination of the participant. Awards made in the form of RSUs will vest annually over three years. Compensation charges related to the LTIP are expensed over the estimated vesting period of the awards in marketing, general and administrative expense. Awards made to individuals who are eligible to retire under the plan are assumed, for accounting purposes, to vest immediately.

For the three and six months ended June 30, 2020, the Company recorded LTIP compensation charges of \$3,650 (2019 - \$2,608) and \$5,900 (2019 - \$6,283), respectively.

### Other Stock-based Compensation – Director DSU Awards

In May 2014, the Board of Directors modified the director compensation program by replacing stock option grants to non-management directors with a director deferred share unit plan (the “Director DSU Plan”). A DSU is a right to receive an amount from the Company equal to the value of one common share. Commencing in 2020, directors have the option of receiving up to 40% of their annual retainer fee, that is otherwise payable in cash, in the form of DSUs pursuant to the Director DSU Plan. The number of DSUs awarded to a director is equal to the value of the compensation that a director elects to receive in DSUs or the value awarded by the Company on an annual basis divided by the volume weighted average trading price of a common share on the TSX for the five trading days prior to the date of the award. DSUs are redeemable on the first business day following the date the director ceases to serve on the Board.

As equity settled awards, Director DSUs are expensed in full on the date of grant and recognized in marketing, general and administrative expense in the consolidated statements of income. Director DSUs have accompanying dividend equivalent rights, which are also expensed as earned in marketing, general and administrative expense.

For the three and six months ended June 30, 2020, the Company recorded Director DSU compensation charges of \$66 (2019 - \$36) and \$1,125 (2019 - \$879), respectively.

### Other Stock-based Compensation – Employee Share Unit (ESU) Awards

In April 2019, the Company adopted an Employee Share Unit (“ESU”) plan, an employee benefit program that enables all permanent, non-unionized, Canadian resident employees to become shareholders of the Company. The program includes ESUs gifted to eligible employees, and additional ESUs that may be purchased by eligible employees during a predetermined window each year at a discounted price.

ESU awards and purchases vest annually over three years. ESUs are equity settled awards with compensation charges related to ESU awards and purchases expensed over the estimated vesting period in marketing, general and administrative expense.

For the three and six months ended June 30, 2020, the Company recorded an ESU compensation charge of \$293 (2019 - \$272) and \$639 (2019 - \$272), respectively.



# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 2020 AND 2019

(in thousands of Canadian dollars, except per share amounts) (unaudited)

Details of the changes in the balance of LTIP awards, Director DSUs, and ESUs outstanding are detailed below:

	For the six months ended June 30, 2020		
	LTIP	Director DSUs	ESUs
	Share Units		
Balance outstanding - beginning of period	2,474,484	248,588	166,866
Granted	648,067	62,673	18,582
Dividend equivalent rights	59,337	6,181	7,212
Settled	(188,203)	-	-
Forfeited	(12,324)	-	(10,755)
Balance outstanding - end of period	2,981,361	317,442	181,905

	Weighted Average Grant Date Fair Value Per Unit		
Balance outstanding - beginning of period	\$ 13.59	\$ 15.91	\$ 17.65
Granted	16.25	16.37	14.31
Dividend equivalent rights	13.89	15.97	17.65
Settled	15.42	-	-
Forfeited	18.72	-	17.32
Balance outstanding - end of period	\$ 14.04	\$ 16.01	\$ 17.30

Amounts included in contributed surplus in the consolidated balance sheets as at June 30, 2020 in respect of LTIP, Director DSUs, and ESUs were \$32,388 (December 31, 2019 - \$31,149), \$5,081 (December 31, 2019 - \$3,956), and \$2,090 (December 31, 2019 - \$1,484), respectively.

## 24. EXPENSES

	For the three months ended		For the six months ended	
	June 30 2020	June 30 2019	June 30 2020	June 30 2019
Personnel	\$ 204,543	\$ 167,751	\$ 362,306	\$ 331,833
Subcontractors	384,573	321,130	645,424	579,021
Materials	125,040	294,320	406,688	487,734
Equipment costs	45,407	26,487	72,844	46,920
Depreciation of property, plant and equipment and amortization of intangible assets	19,394	23,864	42,175	42,353
Other expenses	6,501	7,978	15,481	19,042
<b>Total expenses</b>	<b>\$ 785,458</b>	<b>\$ 841,530</b>	<b>\$ 1,544,918</b>	<b>\$ 1,506,903</b>

# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 2020 AND 2019

(in thousands of Canadian dollars, except per share amounts) (unaudited)

## Reported as:

	For the three months ended		For the six months ended	
	June 30 2020	June 30 2019	June 30 2020	June 30 2019
Direct costs and expenses	\$ 725,614	\$ 771,036	\$ 1,411,913	\$ 1,374,573
Marketing, general and administrative expense	40,450	46,630	90,830	89,977
Depreciation and amortization	19,394	23,864	42,175	42,353
<b>Total expenses</b>	<b>\$ 785,458</b>	<b>\$ 841,530</b>	<b>\$ 1,544,918</b>	<b>\$ 1,506,903</b>

## 25. OTHER INCOME

	For the three months ended		For the six months ended	
	June 30 2020	June 30 2019	June 30 2020	June 30 2019
Foreign exchange gain (loss)	\$ 717	\$ (1,005)	\$ (228)	\$ 222
Gain on sale of property, plant and equipment	765	1,142	1,113	1,676
Other gains	1,105	-	1,105	-
<b>Total other income</b>	<b>\$ 2,587</b>	<b>\$ 137</b>	<b>\$ 1,990</b>	<b>\$ 1,898</b>

## 26. FINANCE COST

	For the three months ended		For the six months ended	
	June 30 2020	June 30 2019	June 30 2020	June 30 2019
Interest and notional interest on long-term debt and debentures	\$ 3,862	\$ 3,786	\$ 7,711	\$ 7,540
Interest on leases	1,185	970	2,357	1,817
Interest on short-term debt	1,679	659	2,516	764
Notional interest on provisions	78	47	161	106
<b>Total finance cost</b>	<b>\$ 6,804</b>	<b>\$ 5,462</b>	<b>\$ 12,745</b>	<b>\$ 10,227</b>

# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 2020 AND 2019

(in thousands of Canadian dollars, except per share amounts) (unaudited)

## 27. EARNINGS PER SHARE

Details of the calculations of earnings (loss) per share are set out below:

	For the three months ended		For the six months ended	
	June 30 2020	June 30 2019	June 30 2020	June 30 2019
Profit (loss) attributable to shareholders	\$ (6,163)	\$ 20,361	\$ (17,577)	\$ 10,538
Interest on convertible debentures, net of tax <sup>(1)</sup>	2,552	2,528	5,098	5,050
Diluted net earnings (loss)	\$ (3,611)	\$ 22,889	\$ (12,479)	\$ 15,588
Average number of common shares outstanding	59,871,917	60,711,258	60,153,919	60,678,286
Effect of dilutive securities: <sup>(1)</sup>				
Convertible debentures <sup>(1)</sup>	13,323,083	10,508,290	12,770,082	10,577,941
Long-term incentive plan	3,298,803	3,197,450	3,298,803	3,197,450
Weighted average number of diluted common shares outstanding	76,493,803	74,416,998	76,222,804	74,453,677
Basic earnings (loss) per share	\$ (0.10)	\$ 0.34	\$ (0.29)	\$ 0.17
Diluted earnings (loss) per share <sup>(1)</sup>	\$ (0.10)	\$ 0.31	\$ (0.29)	\$ 0.16

<sup>(1)</sup> When the impact of dilutive securities increases the earnings per share or decreases the loss per share, they are excluded for purposes of the calculation of diluted earnings (loss) per share.

# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 2020 AND 2019

(in thousands of Canadian dollars, except per share amounts) (unaudited)

## 28. SUPPLEMENTARY CASH FLOW INFORMATION

### Change in other balances relating to operations

	For the six months ended	
	June 30 2020	June 30 2019
Decrease (increase) in:		
Trade and other receivables	\$ 21,477	\$ 41,360
Unbilled revenue	(101,760)	(87,261)
Inventories	269	(1,291)
Prepaid expenses	(15,864)	(6,482)
Increase (decrease) in:		
Trade and other payables	16,628	(312)
Provisions	(9,084)	(3,771)
Deferred revenue	22,851	(47,103)
	<b>\$ (65,483)</b>	<b>\$ (104,860)</b>

### Cash flows from interest

	For the six months ended	
	June 30 2020	June 30 2019
<b>Operating activities</b>		
Cash interest paid	\$ (20,729)	\$ (20,258)
Cash interest received	894	2,059

## 29. FINANCIAL INSTRUMENTS

### Fair value

From time to time, the Company enters into forward contracts and other foreign exchange hedging products to manage its exposure to changes in exchange rates related to transactions denominated in currencies other than the Canadian dollar, but does not hold or issue such financial instruments for speculative trading purposes. As at June 30, 2020, the Company had contracts to buy US\$338 (December 31, 2019 - US\$974) and EUR€531 (December 31, 2019 - EUR€1,812) on which there was a cumulative net unrealized exchange loss of \$46 recorded in the consolidated statements of income as at that date (December 31, 2019 - \$135). In addition, as at June 30, 2020, outstanding contracts to buy US\$214,499 (December 31, 2019 – buy US\$151,479) were designated as cash flow hedges on which there was a cumulative unrealized gain recorded in other comprehensive income of \$12,663 (December 31, 2019 - \$3,651). The net unrealized exchange gain or loss represents the estimated amount the Company would have received/paid if it terminated the contracts at the end of the respective periods.

In addition, some of the Company's investments in projects accounted for using the equity method enter into derivative financial instruments, namely interest rate swaps, to hedge the variability of interest rates related to non-recourse project debt. As at June 30, 2020, for these derivative financial instruments designated as cash flow hedges, there was a cumulative unrealized loss recorded in other comprehensive income of \$35,134 (December 31, 2019 - \$7,947).

# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 2020 AND 2019

(in thousands of Canadian dollars, except per share amounts) (unaudited)

IFRS 13, "Fair Value Measurement", enhances disclosures about fair value measurements. Fair value is defined as the amount for which an asset could be exchanged, or a liability settled, between knowledgeable, willing parties in an arm's length transaction. Valuation techniques used to measure fair value must maximize the use of observable inputs and minimize the use of unobservable inputs. The fair value hierarchy is based on three levels of inputs. The first two levels are considered observable and the last unobservable. These levels are used to measure fair values as follows:

- Level 1 – Quoted prices (unadjusted) in active markets for identical assets or liabilities that the Company has the ability to access at the measurement date.
- Level 2 – Inputs, other than Level 1 inputs, that are observable for assets and liabilities, either directly or indirectly. Level 2 inputs include: quoted market prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.
- Level 3 – Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities.

The following table summarizes the fair value hierarchy under which the Company's financial instruments are valued.

	As at June 30, 2020			
	Total	Level 1	Level 2	Level 3
<b>Financial assets (liabilities) measured at fair value:</b>				
Cash flow hedges	\$ (22,471)	\$ -	\$ (22,471)	\$ -
<b>Financial assets (liabilities) disclosed at fair value:</b>				
Long-term financial assets	3,986	-	3,986	-
Current portion of long-term debt	(70,176)	-	(70,176)	-
Long-term debt	(152,467)	-	(152,467)	-
Non-recourse project debt	(384,025)	-	(384,025)	-
Convertible debentures	(183,724)	(183,724)	-	-

During the six months ended June 30, 2020, there were no transfers between Level 1 and Level 2 fair value measurements, and no transfers into or out of Level 3 fair value measurements.

## Risk management

The main risks arising from the Company's financial instruments are credit risk, liquidity risk, interest rate risk and currency risk. These risks arise from exposures that occur in the normal course of business and are managed on a consolidated Company basis.

## Credit risk

Concentration of credit risk associated with accounts receivable, holdbacks receivable and unbilled revenue is limited by the Company's diversified customer base and its dispersion across different business and geographic areas.

As at June 30, 2020, the Company had \$83,627 in trade receivables that were past due. Of this amount, \$73,272 was over 60 days past due, against which the Company has recorded an allowance for expected credit losses of \$1,148.

## Liquidity risk

Liquidity risk is the risk the Company will encounter difficulty in meeting obligations associated with financial liabilities that are settled in cash or another financial asset.

# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 2020 AND 2019

(in thousands of Canadian dollars, except per share amounts) (unaudited)

Contractual maturities for financial liabilities as at June 30, 2020 are as follows:

	Due within one year	Due between one and five years	Due after five years	Total undiscounted cash flows	Effect of interest	Carrying value
Bank indebtedness	\$ -	\$ 30,000	\$ -	\$ 30,000	\$ -	\$ 30,000
Trade and other payables	\$ 816,478	\$ 15,442	\$ -	\$ 831,920	\$ -	\$ 831,920
Leases	\$ 57,602	\$ 97,555	\$ 30,540	\$ 185,697	\$ (15,669)	\$ 170,028
Equipment and other loans	12,780	20,672	8,225	41,677	(3,488)	38,189
	70,382	118,227	38,765	227,374	(19,157)	208,217
Non-recourse project debt	22,915	102,845	621,982	747,742	(363,717)	384,025
Convertible debentures	9,200	207,000	-	216,200	(49,513)	166,687
Long-term financial liabilities	\$ 102,497	\$ 428,072	\$ 660,747	\$ 1,191,316	\$ (432,387)	\$ 758,929

## Interest rate risk

The Company is exposed to interest rate risk on its short-term deposits and its long-term debt to the extent that its investments or credit facilities are based on floating rates of interest.

For the six months ended June 30, 2020, a 1% increase or a 1% decrease in interest rates applied to the Company's variable rate long-term debt would not have a significant impact on net earnings or comprehensive income.

## Currency risk

The Company operates internationally and is exposed to risk from changes in foreign currency rates. The Company is mainly exposed to fluctuations in the US dollar.

The Company's sensitivity to a 10% change in the US dollar against the Canadian dollar as at June 30, 2020 to profit or loss for currency exposures would be \$9,079. The sensitivity analysis includes foreign currency denominated monetary items but excludes all investments in joint ventures and hedges and adjusts their translation at period-end for the above 10% change in foreign currency rates.

## 30. CAPITAL DISCLOSURES

For capital management purposes, the Company defines capital as the aggregate of its shareholders' equity and debt. Debt includes the current and non-current portions of long-term debt (excluding non-recourse debt) and the current and non-current long-term debt components of convertible debentures.

Although the Company monitors capital on a number of bases, including liquidity and working capital, total debt (excluding non-recourse debt and drawings on the Company's credit facility presented as bank indebtedness) as a percentage of total capitalization (debt to capitalization percentage) is considered to be the most important metric in measuring the strength and flexibility of its consolidated balance sheets. As at June 30, 2020, the debt to capitalization percentage including convertible debentures as debt was 33% (December 31, 2019 - 30%). If the convertible debentures were to be



# **NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 2020 AND 2019**

**(in thousands of Canadian dollars, except per share amounts) (unaudited)**

excluded from debt and added to equity on the basis that they could be redeemed for equity, either at the Company's option or at the holder's option, then the adjusted debt to capitalization percentage would be 20% as at June 30, 2020 (December 31, 2019 - 17%). While the Company believes this debt to capitalization percentage is acceptable, because of the cyclical nature of its business, the Company will continue its current efforts to maintain a conservative capital position.

As at June 30, 2020, the Company complied with all of its financial debt covenants.

## **31. OPERATING SEGMENTS**

Segment reporting is based on the Company's divisional operations. The breakdown by division mirrors the Company's internal reporting systems.

The Company currently operates in two segments within the infrastructure development industry: Construction and Concessions. The other costs and eliminations category in the summary below includes corporate costs and other activities not directly allocable to segments and also includes inter-segment eliminations.

# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 2020 AND 2019

(in thousands of Canadian dollars, except per share amounts) (unaudited)

For the three months ended June 30, 2020				
	Construction	Concessions	Other and eliminations	Total
<b>Consolidated statements of income</b>				
External customer revenue	\$ 770,953	\$ 8,495	\$ -	\$ 779,448
Inter-segment revenue	6,865	-	(6,865)	-
<b>Total revenue</b>	<b>777,818</b>	<b>8,495</b>	<b>(6,865)</b>	<b>779,448</b>
<b>Expenses</b>	<b>\$ (770,459)</b>	<b>\$ (13,056)</b>	<b>\$ (1,943)</b>	<b>\$ (785,458)</b>
Which include:				
Depreciation and amortization	(18,562)	(657)	(175)	(19,394)
<b>Other income (loss):</b>				
Foreign exchange gain (loss)	\$ 186	\$ (41)	\$ 572	\$ 717
Gain on sale of property, plant and equipment	765	-	-	765
Other gains	1,105	-	-	1,105
<b>Income from projects accounted for using the equity method</b>	<b>\$ 368</b>	<b>\$ 2,282</b>	<b>\$ -</b>	<b>\$ 2,650</b>
<b>Operating profit (loss)</b>	<b>\$ 9,783</b>	<b>\$ (2,320)</b>	<b>\$ (8,236)</b>	<b>\$ (773)</b>
<b>Finance income (cost):</b>				
Finance income				\$ 163
Finance cost				(6,804)
<b>Loss before income taxes</b>				<b>\$ (7,414)</b>
<b>Income tax recovery</b>				<b>1,251</b>
<b>Loss for the period</b>				<b>\$ (6,163)</b>
<b>Revenue by contract type</b>				
Fixed price	\$ 481,125	\$ 6,425	\$ (6,094)	\$ 481,456
Cost plus/unit price	296,693	-	(771)	295,922
Concession operations	-	2,070	-	2,070
<b>Total revenue</b>	<b>777,818</b>	<b>8,495</b>	<b>(6,865)</b>	<b>779,448</b>
<b>Revenue by service type</b>				
Construction revenue	\$ 777,818	\$ -	\$ (516)	\$ 777,302
Concession revenue	-	8,495	(6,349)	2,146
<b>Total revenue</b>	<b>777,818</b>	<b>8,495</b>	<b>(6,865)</b>	<b>779,448</b>
	Construction	Concessions	Other and eliminations	Total
<b>Consolidated balance sheets</b>				
<b>Segment assets</b>	<b>\$ 2,608,966</b>	<b>\$ 638,663</b>	<b>\$ (70,223)</b>	<b>\$ 3,177,406</b>
Which include:				
Projects accounted for using the equity method	13,955	12,843	-	26,798
<b>Segment liabilities</b>	<b>\$ 1,374,966</b>	<b>\$ 433,436</b>	<b>\$ 564,626</b>	<b>\$ 2,373,028</b>
<b>Additions to non-current assets:</b>				
Property, plant and equipment	\$ 17,445	\$ 64	\$ 1,190	\$ 18,699
Intangible assets	\$ 10,741	\$ 17,723	\$ 513	\$ 28,977

# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 2020 AND 2019

(in thousands of Canadian dollars, except per share amounts) (unaudited)

For the six months ended June 30, 2020						
	Construction		Concessions		Other and eliminations	Total
<b>Consolidated statements of income</b>						
External customer revenue	\$	1,491,373	\$	35,590	\$ -	\$ 1,526,963
Inter-segment revenue		21,782		-	(21,782)	-
<b>Total revenue</b>		1,513,155		35,590	(21,782)	1,526,963
<b>Expenses</b>	\$	(1,506,307)	\$	(41,138)	\$ 2,527	\$ (1,544,918)
Which include:						
Depreciation and amortization		(35,423)		(6,396)	(356)	(42,175)
<b>Other income (loss):</b>						
Foreign exchange gain (loss)	\$	385	\$	118	\$ (731)	\$ (228)
Gain on sale of property, plant and equipment		1,113		-	-	1,113
Other gains		1,105		-	-	1,105
<b>Income (loss) from projects accounted for using the equity method</b>	\$	(61)	\$	5,602	\$ -	\$ 5,541
<b>Operating profit (loss)</b>	\$	9,390	\$	172	\$ (19,986)	\$ (10,424)
<b>Finance income (cost):</b>						
Finance income						\$ 746
Finance cost						(12,745)
<b>Loss before income taxes</b>						\$ (22,423)
<b>Income tax recovery</b>						4,846
<b>Loss for the period</b>						\$ (17,577)
<b>Revenue by contract type</b>						
Fixed price	\$	912,801	\$	20,542	\$ (19,616)	\$ 913,727
Cost plus/unit price		600,354		-	(2,166)	598,188
Concession operations		-		15,048	-	15,048
<b>Total revenue</b>		1,513,155		35,590	(21,782)	1,526,963
<b>Revenue by service type</b>						
Construction revenue	\$	1,513,155	\$	-	\$ (1,911)	\$ 1,511,244
Concession revenue		-		35,590	(19,871)	15,719
<b>Total revenue</b>		1,513,155		35,590	(21,782)	1,526,963
	Construction		Concessions		Other and eliminations	Total
<b>Consolidated balance sheets</b>						
<b>Additions to non-current assets:</b>						
Property, plant and equipment	\$	50,942	\$	71	\$ 2,250	\$ 53,263
Intangible assets	\$	31,989	\$	30,527	\$ 599	\$ 63,115

# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 2020 AND 2019

(in thousands of Canadian dollars, except per share amounts) (unaudited)

For the three months ended June 30, 2019						
	Construction		Concessions		Other and eliminations	Total
Consolidated statements of income						
External customer revenue	\$	807,089	\$	60,228	\$ -	\$ 867,317
Inter-segment revenue		39,855		-	(39,855)	-
Total revenue		846,944		60,228	(39,855)	867,317
Expenses	\$	(817,644)	\$	(53,723)	\$ 29,837	\$ (841,530)
Which include:						
Depreciation and amortization		(14,979)		(8,905)	20	(23,864)
Other income (loss):						
Foreign exchange loss	\$	(533)	\$	(80)	\$ (392)	\$ (1,005)
Gain on sale of property, plant and equipment		1,142		-	-	1,142
Income from projects accounted for using the equity method	\$	367	\$	1,846	\$ -	\$ 2,213
Operating profit (loss)	\$	30,276	\$	8,271	\$ (10,410)	\$ 28,137
Finance income (cost):						
Finance income						\$ 515
Finance cost						(5,462)
Profit before income taxes						\$ 23,190
Income tax expense						(2,829)
Profit for the period						\$ 20,361
Revenue by contract type						
Fixed price	\$	347,470	\$	37,029	\$ (36,302)	\$ 348,197
Cost plus/unit price		499,474		-	(3,553)	495,921
Concessions operations		-		23,199	-	23,199
Total revenue		846,944		60,228	(39,855)	867,317
Revenue by service type						
Construction revenue	\$	846,944	\$	-	\$ (3,548)	\$ 843,396
Concession revenue		-		60,228	(36,307)	23,921
Total revenue		846,944		60,228	(39,855)	867,317
	Construction		Concessions		Other and eliminations	Total
Consolidated balance sheets						
Segment assets	\$	2,496,147	\$	656,941	\$ (221,639)	\$ 2,931,449
Which include:						
Projects accounted for using the equity method		24,438		14,257	-	38,695
Segment liabilities	\$	1,353,538	\$	508,735	\$ 255,346	\$ 2,117,619
Additions to non-current assets:						
Property, plant and equipment	\$	26,109	\$	442	\$ 5,308	\$ 31,859
Intangible assets	\$	5,691	\$	45,324	\$ 62	\$ 51,077

# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 2020 AND 2019

(in thousands of Canadian dollars, except per share amounts) (unaudited)

For the six months ended June 30, 2019						
	Construction		Concessions		Other and eliminations	Total
<b>Consolidated statements of income</b>						
External customer revenue	\$	1,399,450	\$	118,201	\$ -	\$ 1,517,651
Inter-segment revenue		85,364		-	(85,364)	-
<b>Total revenue</b>		1,484,814		118,201	(85,364)	1,517,651
<b>Expenses</b>	\$	(1,462,826)	\$	(110,108)	\$ 66,031	\$ (1,506,903)
Which include:						
Depreciation and amortization		(28,298)		(14,379)	324	(42,353)
<b>Other income (loss):</b>						
Foreign exchange gain (loss)	\$	1,294	\$	(129)	\$ (943)	\$ 222
Gain on sale of property, plant and equipment		1,676		-	-	1,676
<b>Income (loss) from projects accounted for using the equity method</b>	\$	(124)	\$	4,848	\$ -	\$ 4,724
<b>Operating profit (loss)</b>	\$	24,834	\$	12,812	\$ (20,276)	\$ 17,370
<b>Finance income (cost):</b>						
Finance income						\$ 1,131
Finance cost						(10,227)
<b>Profit before income taxes</b>						\$ 8,274
<b>Income tax recovery</b>						2,264
<b>Profit for the year</b>						\$ 10,538
<b>Revenue by contract type</b>						
Fixed price	\$	628,308	\$	80,410	\$ (78,833)	\$ 629,885
Cost plus/unit price		856,506		-	(6,531)	849,975
Concession operations		-		37,791	-	37,791
<b>Total revenue</b>		1,484,814		118,201	(85,364)	1,517,651
<b>Revenue by service type</b>						
Construction revenue	\$	1,484,814	\$	-	\$ (6,523)	\$ 1,478,291
Concession revenue		-		118,201	(78,841)	39,360
<b>Total revenue</b>		1,484,814		118,201	(85,364)	1,517,651
	Construction		Concessions		Other and eliminations	Total
<b>Consolidated balance sheets</b>						
<b>Additions to non-current assets:</b>						
Property, plant and equipment	\$	47,089	\$	456	\$ 6,920	\$ 54,465
Intangible assets	\$	5,691	\$	81,595	\$ 279	\$ 87,565



# **AECON GROUP INC.**

## **VANCOUVER**

1055 Dunsmuir Street, Suite 2124  
Vancouver, BC V7X 1G4  
**PHONE** 604 235 1398

## **CALGARY**

110 9th Avenue SW, Suite 300  
Calgary, Alberta T2P 0T1  
**PHONE** 403 695 3085

## **TORONTO**

20 Carlson Court, Suite 105  
Toronto, Ontario M9W 7K6  
**PHONE** 416 297 2600

## **MONTREAL**

2015 rue Peel, Bureau 600  
Montreal, Quebec H3A 1T8  
**PHONE** 514 352 0100

## **GENERAL INQUIRIES**

**TOLL FREE** 1 877 232 2677  
**EMAIL** [aecon@aecon.com](mailto:aecon@aecon.com)

## **INVESTOR RELATIONS INQUIRIES**

**EMAIL** [ir@aecon.com](mailto:ir@aecon.com)

## **MEDIA RELATIONS INQUIRIES**

**EMAIL** [corpaffairs@aecon.com](mailto:corpaffairs@aecon.com)

## **REGISTRAR AND TRANSFER AGENT**

Computershare Investor Services Inc.  
**PHONE** 514 982 7555  
**TOLL FREE** 1 800 564 6253  
**EMAIL** [service@computershare.com](mailto:service@computershare.com)

# ***AECON***

