

### **Aecon Group Inc.**

# Management's Discussion and Analysis of Operating Results and Financial Condition

**September 30, 2022** 

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### Management's Discussion and Analysis of Operating Results and Financial Condition ("MD&A")

The following discussion and analysis of the consolidated results of operations and financial condition of Aecon Group Inc. ("Aecon" or the "Company") should be read in conjunction with the Company's September 30, 2022 interim condensed consolidated financial statements and notes, which have not been reviewed by the Company's external auditors, and in conjunction with the Company's annual MD&A for the year ended December 31, 2021 (the "2021 Annual MD&A"). This MD&A has been prepared as of October 26, 2022. Additional information on Aecon is available through the System for Electronic Document Analysis and Retrieval ("SEDAR") at www.sedar.com and includes the Company's Annual Information Form and other securities and continuous disclosure filings.

### 1. INTRODUCTION

Aecon operates in two principal segments within the infrastructure development industry: Construction and Concessions.

The infrastructure development industry in Canada is seasonal in nature for companies like Aecon that perform a significant portion of their work outdoors, particularly road construction and utilities work. As a result, less work is performed in the winter and early spring months than in the summer and fall months. Accordingly, Aecon has historically experienced a seasonal pattern in its operating results, with the first half of the year, and particularly the first quarter, typically generating lower revenue and profit than the second half of the year. Therefore, results in any one quarter are not necessarily indicative of results in any other quarter, or for the year as a whole.

### 2. FORWARD-LOOKING INFORMATION

The information in this MD&A includes certain forward-looking statements. These forward-looking statements are based on currently available competitive, financial and economic data and operating plans but are subject to risks and uncertainties. Forward-looking statements may include, without limitation, statements regarding the operations, business, financial condition, expected financial results, performance, prospects, ongoing objectives, strategies and outlook for Aecon, including statements regarding the sufficiency of Aecon's liquidity and working capital requirements for the foreseeable future. Forward-looking statements may in some cases be identified by words such as "will," "plans," "believes," "expects," "anticipates," "estimates," "projects," "intends," "should" or the negative of these terms, or similar expressions. In addition to events beyond Aecon's control, there are factors which could cause actual or future results, performance or achievements to differ materially from those expressed or inferred herein including, but not limited to: the timing of projects, unanticipated costs and expenses, the failure to recognize and adequately respond to climate change concerns or public and governmental expectations on climate matters, general market and industry conditions and operational and reputational risks, including large project risk and contractual factors, and risks relating to the COVID-19 pandemic. Risk factors are discussed in greater detail in Section 13 – "Risk Factors" of this MD&A and in the 2021 Annual MD&A dated March 1, 2022 and available through SEDAR at www.sedar.com. Except as required by applicable securities laws, forwardlooking statements speak only as of the date on which they are made and Aecon undertakes no obligation to publicly update or revise any forward-looking statement, whether as a result of new information, future events or otherwise.

### 3. FINANCIAL REPORTING STANDARDS

The Company prepares its interim condensed consolidated financial statements in accordance with International Financial Reporting Standards as issued by the International Accounting Standards Board ("IFRS") applicable to the preparation of interim financial statements including International Accounting Standard ("IAS") 34 "Interim Financial Reporting".

### 4. NON-GAAP AND SUPPLEMENTARY FINANCIAL MEASURES

The MD&A presents certain non-GAAP and supplementary financial measures, as well as non-GAAP ratios to assist readers in understanding the Company's performance (GAAP refers to Canadian Generally Accepted Accounting Principles). These measures do not have any standardized meaning and therefore are unlikely to be comparable to similar measures presented by other issuers and should not be considered in isolation or as a substitute for measures of performance prepared in accordance with GAAP.

Management uses these non-GAAP and supplementary financial measures, as well as certain non-GAAP ratios to analyze and evaluate operating performance. Aecon also believes the financial measures defined below are commonly used by the investment community for valuation purposes, and are useful complementary measures of profitability, and provide metrics useful in the construction industry. The most directly comparable measures calculated in accordance with GAAP are profit (loss) attributable to shareholders or earnings (loss) per share.

Throughout this MD&A, the following terms are used, which are not found in the Chartered Professional Accountants of Canada Handbook and do not have a standardized meaning under GAAP.

### **Non-GAAP Financial Measures**

A non-GAAP financial measure: (a) depicts the historical or expected future financial performance, financial position or cash flow of the Company; (b) with respect to its composition, excludes an amount that is included in, or includes an amount that is excluded from, the composition of the most comparable financial measure presented in the primary consolidated financial statements; (c) is not presented in the primary financial statements of the Company; and (d) is not a ratio.

Non-GAAP financial measures presented and discussed in this MD&A are as follows:

- "Adjusted EBITDA" represents operating profit (loss) adjusted to exclude depreciation and amortization, the gain (loss) on sale of assets and investments, and net income (loss) from projects accounted for using the equity method, but including "Equity Project EBITDA" from projects accounted for using the equity method (refer to Section 9 "Quarterly Financial Data" for a quantitative reconciliation to the most comparable financial measure).
- "Equity Project EBITDA" represents Aecon's proportionate share of the earnings or losses from projects accounted for using the equity method before depreciation and amortization, finance income, finance cost and income tax expense (recovery) (refer to Section 9 "Quarterly Financial Data" for a quantitative reconciliation to the most comparable financial measure).
- "Backlog" means the total value of work that has not yet been completed that: (a) has a high certainty of being performed as a result of the existence of an executed contract or work order specifying job scope, value

and timing; or (b) has been awarded to Aecon, as evidenced by an executed binding letter of intent or agreement, describing the general job scope, value and timing of such work, and where the finalization of a formal contract in respect of such work is reasonably assured. Operations and maintenance ("O&M") activities are provided under contracts that can cover a period of up to 30 years. In order to provide information that is comparable to the backlog of other categories of activity, Aecon limits backlog for O&M activities to the earlier of the contract term and the next five years.

### **Primary financial statements**

Primary financial statements include any of the following: the consolidated balance sheets, the consolidated statements of income, the consolidated statements of comprehensive income, the consolidated statements of changes in equity, and the consolidated statements of cash flows.

Key financial measures presented in the primary financial statements of the Company and discussed in this MD&A are as follows:

- "Gross profit" represents revenue less direct costs and expenses. Not included in the calculation of gross profit are marketing, general and administrative expense ("MG&A"), depreciation and amortization, income (loss) from projects accounted for using the equity method, other income (loss), finance income, finance cost, income tax expense (recovery), and non-controlling interests.
- "Operating profit (loss)" represents the profit (loss) from operations, before finance income, finance cost, income tax expense (recovery), and non-controlling interests.

The above measures are presented on the face of the Company's consolidated statements of income and are not meant to be a substitute for other subtotals or totals presented in accordance with IFRS, but rather should be evaluated in conjunction with such IFRS measures.

### **Non-GAAP Ratios**

A non-GAAP ratio is a financial measure presented in the form of a ratio, fraction, percentage or similar representation and that has a non-GAAP financial measure as one of its components.

A non-GAAP ratio presented and discussed in this MD&A is as follows:

• "Adjusted EBITDA margin" represents Adjusted EBITDA as a percentage of revenue.

### **Supplementary Financial Measures**

A supplementary financial measure: (a) is, or is intended to be, disclosed on a periodic basis to depict the historical or expected future financial performance, financial position or cash flow of the Company; (b) is not presented in the financial statements of the Company; (c) is not a non-GAAP financial measure; and (d) is not a non-GAAP ratio.

Key supplementary financial measures presented in this MD&A are as follows:

- "Gross profit margin" represents gross profit as a percentage of revenue.
- "Operating margin" represents operating profit (loss) as a percentage of revenue.
- "MG&A as a percent of revenue" represents marketing, general and administrative expense as a percentage of revenue.

### 5. RECENT DEVELOPMENTS

### **COVID-19 Pandemic**

The COVID-19 pandemic continued to disrupt global health and the economy in the first nine months of 2022 and has created an indeterminate period of volatility in the markets in which Aecon operates. The COVID-19 pandemic has impacted Aecon's operations since 2020 at varying times by way of suspensions of certain of the Company's projects and operations, either by its clients or due to a broader government directive, by disruption to the progress of projects due to the need to modify work practices to meet appropriate health and safety standards, or by other COVID-19 related impacts on air traffic, inflation, the availability of labour or to the supply chain. Aecon continues to monitor ongoing developments and mitigate risks related to the COVID-19 pandemic and the impact on Aecon's projects, operations, supply chain, and most importantly the health and safety of its employees.

### 6. BUSINESS STRATEGY

Refer to the discussion on Business Strategy as outlined in the 2021 Annual MD&A available on the Company's website at www.aecon.com or through SEDAR at www.sedar.com.

### 7. CONSOLIDATED FINANCIAL HIGHLIGHTS

\$ millions (except per share amounts)	Three mo Septe	 	Nine mor Septe	 
	2022	 2021	2022	 2021
Revenue	\$ 1,320.5	\$ 1,163.4	\$ 3,429.7	\$ 2,888.8
Gross profit	118.6	123.2	257.3	272.5
Marketing, general and administrative				
expense	(42.5)	(42.4)	(148.3)	(134.4)
Income from projects accounted for using	,	, ,	,	,
the equity method	5.0	4.0	11.8	10.4
Other income	3.6	0.9	6.0	6.0
Depreciation and amortization	(23.8)	(22.1)	(70.2)	(66.4)
Operating profit	61.0	63.7	56.5	88.1
Finance income	0.6	0.1	0.9	0.4
Finance cost	(15.1)	(11.8)	(40.1)	(33.7)
Profit before income taxes	46.5	52.0	17.2	54.8
Income tax expense	(12.0)	(13.5)	(6.5)	(17.2)
Profit	\$ 34.5	\$ 38.4	\$ 10.7	\$ 37.6
Gross profit margin <sup>(3)</sup>	9.0%	10.6%	7.5%	9.4%
MG&A as a percent of revenue <sup>(3)</sup>	3.2%	3.6%	4.3%	4.7%
Adjusted EBITDA <sup>(1)</sup>	\$ 92.6	\$ 95.5	\$ 151.7	\$ 177.6
Adjusted EBITDA margin <sup>(2)</sup>	7.0%	8.2%	4.4%	6.1%
Operating margin <sup>(3)</sup>	4.6%	5.5%	1.6%	3.0%
Earnings per share - basic	\$ 0.57	\$ 0.64	\$ 0.18	\$ 0.62
Earnings per share - diluted	\$ 0.45	\$ 0.56	\$ 0.16	\$ 0.59
Backlog <sup>(1)</sup>			\$ 6,275	\$ 6,043

- (1) This is a non-GAAP financial measure. Refer to Section 4 "Non-GAAP and Supplementary Financial Measures" in this MD&A for more information on each non-GAAP financial measure.
- (2) This is a non-GAAP ratio. Refer to Section 4 "Non-GAAP and Supplementary Financial Measures" in this MD&A for more information on each non-GAAP ratio.
- (3) This is a supplementary financial measure. Refer to Section 4 "Non-GAAP and Supplementary Financial Measures" in this MD&A for more information on each supplementary financial measure.

Revenue for the three months ended September 30, 2022 of \$1,321 million was \$157 million, or 14%, higher compared to the third quarter of 2021. In the Construction segment, higher revenue of \$156 million was driven by increases in civil (\$167 million), utilities (\$22 million), and nuclear operations (\$9 million), partially offset by lower revenue in industrial (\$29 million) and urban transportation solutions (\$13 million). In the Concessions segment, revenue was unchanged quarter-over-quarter. Inter-segment revenue eliminations decreased by \$1 million due to lower revenue between the Construction segment and Corporate.

Revenue for the nine months ended September 30, 2022 of \$3,430 million was \$541 million, or 19%, higher compared to the same period in 2021. Higher revenue in the Construction segment of \$533 million was driven by increased activity in civil (\$283 million), industrial (\$102 million), utilities (\$86 million), and nuclear operations (\$75 million). Offsetting these increases was lower revenue in urban transportation solutions (\$13 million). In the Concessions segment, higher revenue of \$5 million was primarily due to operations at the Bermuda International

Airport. In addition, inter-segment revenue eliminations decreased by \$3 million, primarily due to lower revenue between the Concessions and Construction segments.

Operating profit of \$61.0 million for the three months ended September 30, 2022 decreased by \$2.7 million compared to an operating profit of \$63.7 million in the same period in 2021. The largest driver of the period-over-period change was lower gross profit of \$4.6 million. Included in gross profit in the third quarter of 2021 was a net positive impact from subsidy related to the Canada Emergency Wage Subsidy ("CEWS") program (\$7.3 million in the three-month period ended September 30, 2021), recorded as cost recovery within gross profit in the Construction segment. After adjusting for the impact of CEWS amounts reported in the third quarter of 2021, gross profit in the third quarter of 2022 increased by \$2.7 million compared to the same period in 2021. In the Construction segment, gross profit increased by \$4.1 million from higher volume partially offset by lower gross profit margin primarily from pipeline activity in industrial operations. In the Concessions segment, gross profit decreased by \$1.4 million, primarily from a reduction in results from airport operations at the Bermuda International Airport.

Operating profit of \$56.5 million for the nine months ended September 30, 2022 compared to an operating profit of \$88.1 million in the same period in 2021, a reduction of \$31.6 million. The largest element of the period-over-period change was lower gross profit of \$15.2 million. The first nine months of 2021 included a net positive impact from subsidy related to the CEWS program of \$27.7 million. After adjusting for the impact of CEWS amounts reported in the first nine months of 2021, gross profit increased period-over-period by \$12.5 million. In the Construction segment, gross profit increased by \$8.5 million primarily from the impact of higher volume in civil, utilities, and nuclear operations. These increases were partially offset by lower gross profit margin from light rail transit ("LRT") work in urban transportation solutions and from pipeline activity in industrial operations. In the Concessions segment, gross profit increased by \$3.4 million primarily due to the Bermuda International Airport where airport operations continue to recover from the impacts of the COVID-19 pandemic on travel.

MG&A for the three and nine months ended September 30, 2022 increased by \$0.1 million and \$13.9 million, respectively, compared to the same periods in 2021. The higher MG&A in the first nine months of 2022 was primarily due to higher personnel costs and project pursuit and bid costs. MG&A as a percentage of revenue for the third quarter decreased from 3.6% in 2021 to 3.2% in 2022, and for the first nine months decreased from 4.7% in 2021 to 4.3% in 2022.

Aecon's participation in projects that are classified for accounting purposes as a joint venture or an associate, as opposed to a joint operation, are accounted for using the equity method of accounting. Aecon reported income of \$5.0 million in the third quarter of 2022 from projects accounted for using this method of accounting, compared to \$4.0 million in the third quarter of 2021, and income of \$11.8 million in the first nine months of 2022 compared to \$10.4 million in the same period in 2021. The higher income in the third quarter of 2022 was due to an increase in management and development fees in the Concessions segment (\$0.9 million) and by higher income from civil projects in the Construction segment (\$0.1 million). The higher income in the first nine months of 2022 was driven by higher management and development fees in the Concessions segment (\$1.9 million) partially offset by a decrease in income from civil projects in the Construction segment (\$0.5 million).

Other income of \$3.6 million for the three months ended September 30, 2022 was \$2.7 million higher compared to the same period in 2021. The increase is primarily related to higher gains on the sale of equipment and other assets and from higher foreign exchange gains. Other income of \$6.0 million for the nine months ended September 30, 2022 was unchanged compared to the same period in the prior year.

Depreciation and amortization expense of \$23.8 million and \$70.2 million for the third quarter and nine months ended September 30, 2022, respectively, was \$1.7 million and \$3.8 million higher than the same periods in 2021. The largest increase in both periods occurred in the Construction segment (\$1.2 million and \$3.5 million, respectively) due to an increase in equipment deployed to support higher volume.

Net financing expense of \$14.5 million in the third quarter of 2022 consisting of finance cost of \$15.1 million less finance income of \$0.6 million, was \$2.8 million higher than the same period in 2021, and net financing expense of \$39.2 million in the first nine months of 2022, consisting of finance cost of \$40.1 million less finance income of \$0.9 million, was \$5.9 million higher than the same period in 2021. The increase in both periods is primarily related to increased borrowings and higher interest rates on Aecon's revolving credit facility compared to the same periods in the prior year.

Set out in Note 19 of the September 30, 2022 interim condensed consolidated financial statements is a reconciliation between the expected income tax expense (recovery) for the first nine months of 2022 and 2021 based on statutory income tax rates and the actual income tax expense (recovery) reported for both these periods.

Reported backlog as at September 30, 2022 of \$6,275 million compares to backlog of \$6,043 million as at September 30, 2021. New contract awards of \$991 million and \$3,507 million were booked in the third quarter and year-to-date, respectively, in 2022 compared to \$682 million and \$2,477 million in the same periods in 2021.

Backlog <sup>(1)</sup> \$ millions		s at mber 30	
	2022		2021
Construction	\$ 6,179	\$	5,965
Concessions	96		78
Consolidated	\$ 6,275	\$	6,043

<sup>(1)</sup> This is a non-GAAP financial measure. Refer to Section 4 "Non-GAAP and Supplementary Financial Measures" in this MD&A for more information on each non-GAAP financial measure.

Estimated backlog duration \$ millions		Α	s at		
		Septe	mber 30		
	 2022			2021	
Next 12 months	\$ 3,237	52%	\$	2,659	44%
Next 13-24 months	1,732	28%		1,378	23%
Beyond	1,306	20%		2,006	33%
	\$ 6,275	100%	\$	6,043	100%

The timing of work to be performed for projects in backlog as at September 30, 2022 is based on current project schedules, taking into account the current estimated impacts of COVID-19. It is possible that these schedules could change in the future as the COVID-19 pandemic evolves.

Aecon does not report as backlog the significant number of contracts and arrangements in hand where the exact amount of work to be performed cannot be reliably quantified or where a minimum number of units at the contract specified price per unit is not guaranteed. Examples include time and material and some cost-plus and unit priced contracts where the extent of services to be provided is undefined or where the number of units cannot be estimated with reasonable certainty. Other examples include the value of construction work managed under construction management advisory contracts, concession agreements, multi-year operating and maintenance service contracts where the value of the work is not specified, supplier of choice arrangements and alliance agreements where the client requests services on an as-needed basis. None of the expected revenue from these types of contracts and arrangements is included in backlog. Therefore, Aecon's anticipated future work to be performed at any given time is greater than what is reported as backlog.

Further detail for each segment is included in the discussion below under Section 8 "Reportable Segments Financial Highlights".

### 8. REPORTABLE SEGMENTS FINANCIAL HIGHLIGHTS

### 8.1. CONSTRUCTION

### **Financial Highlights**

 			Nine months ended September 30								
2022		2021		2022		2021					
\$ 1,298.8	\$	1,142.4	\$	3,374.5	\$	2,841.2					
\$ 108.2	\$	111.4	\$	234.2	\$	253.4					
\$ 82.0	\$	82.1	\$	135.0	\$	155.1					
\$ 63.4	\$	63.4	\$	77.3	\$	104.7					
8.3%		9.7%		6.9%		8.9%					
6.3%		7.2%		4.0%		5.5%					
4.9%		5.6%		2.3%		3.7%					
			\$	6,179	\$	5,965					
\$ \$	\$ 1,298.8 \$ 108.2 \$ 82.0 \$ 63.4 8.3% 6.3%	\$ 1,298.8 \$ \$ 108.2 \$ \$ 82.0 \$ \$ 63.4 \$ \$ 8.3% 6.3%	\$ 1,298.8 \$ 1,142.4 \$ 108.2 \$ 111.4 \$ 82.0 \$ 82.1 \$ 63.4 \$ 63.4 \$ 9.7% 6.3% 7.2%	September 30       2022     2021       \$ 1,298.8     \$ 1,142.4     \$       \$ 108.2     \$ 111.4     \$       \$ 82.0     \$ 82.1     \$       \$ 63.4     \$ 63.4     \$       8.3%     9.7%       6.3%     7.2%       4.9%     5.6%	September 30         September 30           2022         2021           \$ 1,298.8         \$ 1,142.4           \$ 108.2         \$ 111.4           \$ 82.0         \$ 82.1           \$ 63.4         \$ 63.4           \$ 77.3           8.3%         9.7%           6.3%         7.2%           4.9%         5.6%           2.3%	September 30         September 3           2022         2021           \$ 1,298.8         \$ 1,142.4         \$ 3,374.5         \$           \$ 108.2         \$ 111.4         \$ 234.2         \$           \$ 82.0         \$ 82.1         \$ 135.0         \$           \$ 63.4         \$ 63.4         77.3         \$           8.3%         9.7%         6.9%           6.3%         7.2%         4.0%           4.9%         5.6%         2.3%					

<sup>(1)</sup> This is a non-GAAP financial measure. Refer to Section 4 "Non-GAAP and Supplementary Financial Measures" in this document for more information on each non-GAAP financial measure.

Revenue in the Construction segment for the three months ended September 30, 2022 of \$1,299 million was \$156 million, or 14%, higher compared to the same period in 2021. Revenue was higher in civil operations (\$167 million) driven by an increase in both major projects and roadbuilding construction work; in utilities operations (\$22 million) primarily due to an increase in telecommunications and high-voltage electrical transmission work; and in nuclear operations (\$9 million) driven by a higher volume of refurbishment work at nuclear generating stations located in Ontario. Partially offsetting these increases was lower revenue in industrial operations (\$29 million) driven primarily by decreased activity on mainline pipeline work in western Canada and in urban transportation solutions (\$13 million) primarily from a decrease in LRT work in Ontario.

<sup>(2)</sup> This is a non-GAAP ratio. Refer to Section 4 "Non-GAAP and Supplementary Financial Measures" in this MD&A for more information on each non-GAAP ratio.

<sup>(3)</sup> This is a supplementary financial measure. Refer to Section 4 "Non-GAAP and Supplementary Financial Measures" in this MD&A for more information on each supplementary financial measure.

Revenue in the Construction segment for the nine months ended September 30, 2022 of \$3,375 million was \$533 million, or 19%, higher compared to the same period in 2021. Construction segment revenue was higher in civil (\$283 million) and utilities operations (\$86 million), and lower in urban transportation solutions (\$13 million), all for reasons consistent with the third quarter commentary. Revenue was also higher in industrial (\$102 million) driven by an increased scope of work at mining and chemical processing facilities as well as from a higher volume of activity on mainline pipeline work in western Canada; and higher revenue in nuclear operations (\$75 million) was due to a higher volume of refurbishment work at nuclear generating stations located in both Ontario and the U.S.

Operating profit in the Construction segment of \$63.4 million in the three months ended September 30, 2022 was unchanged compared to the same period in 2021. Construction segment operating profit in the third quarter of 2021 included a net positive impact from amounts related to the CEWS program totalling \$7.3 million recorded as cost recovery within gross profit. After adjusting for the impact of CEWS amounts reported in the third quarter of 2021, operating profit in the third quarter of 2022 increased by \$7.3 million. This increase resulted in part from higher gross profit (\$4.1 million after adjusting for the impact of CEWS in the third quarter of 2021), due to increased revenue partially offset by lower gross profit margin primarily from pipeline activity in industrial operations. Also positively impacting operating profit in the period was lower MG&A (\$2.6 million), an increase in gains on the sale of equipment and other assets (\$1.6 million), higher income from projects accounted for using the equity method (\$0.2 million), partially offset by higher depreciation and amortization expense (\$1.2 million) related to increased equipment utilization.

Operating profit in the Construction segment of \$77.3 million in the nine months ended September 30, 2022 decreased by \$27.4 million compared to an operating profit of \$104.7 million in the same period in 2021. Construction segment operating profit in the first nine months of 2021 included the operating profit impact of the CEWS program totalling \$27.7 million. After adjusting for the impact of CEWS amounts reported in the first nine months of 2021, year-to-date operating profit in 2022 increased by \$0.3 million. This increase resulted from an improvement in gross profit (\$8.5 million after adjusting for the impact of CEWS in the first nine months of 2021), primarily from a volume driven increase in gross profit in the civil, utilities, and nuclear operations. These increases were partially offset by lower gross profit from LRT work in urban transportation solutions and from mainline pipeline activity in Western Canada in industrial operations. This higher gross profit was partially offset by higher depreciation and amortization expense (\$3.5 million), higher MG&A (\$1.7 million), a decrease in gains on the sale of equipment and other assets (\$1.7 million), lower foreign exchange gains (\$0.8 million), and a decrease in income from projects accounted for using the equity method (\$0.5 million).

Construction backlog as at September 30, 2022 was \$6,179 million, which was \$214 million higher than the same time last year. Backlog increased period-over-period in civil operations (\$513 million), industrial (\$72 million), and nuclear (\$46 million), and decreased in urban transportation solutions (\$399 million), and utilities (\$18 million). New contract awards totaled \$966 million in the third quarter of 2022 and \$3,438 million year-to-date, compared to \$657 million and \$2,424 million, respectively, in the same periods last year. During the first nine months of 2022, Aecon was awarded a number of projects including the Kingstown Port Modernisation Project Works, Lot 1: Primary Cargo Port in Saint Vincent and the Grenadines, the Interstate-90 / State Road-18 to Deep Creek Interchange Improvements and Widening project near Snoqualmie, Washington, and two contracts for the Savannah River Nuclear Solutions (SRNS) Demolition and Removal and the SRNS Temporary HVAC projects in Aiken, South Carolina. In addition, an Aecon joint venture was awarded the contract for the Buffalo Pound Water Treatment Plant Renewal Project in Saskatchewan, an Aecon partnership was awarded a contract

for the Montréal-Trudeau International Airport REM Station project in Québec, and an Aecon partnership was awarded the Annacis Water Supply Tunnel project in British Columbia.

As discussed in Section 7 "Consolidated Financial Highlights", the Construction segment's anticipated future work to be performed at any given time is greater than what is reported as backlog.

### 8.2. CONCESSIONS

**Financial Highlights** 

 2022		2021		2022		2021
\$ 21.8	\$	21.7	\$	55.4	\$	50.0
\$ 10.4	\$	11.8	\$	22.7	\$	19.3
			-			
\$ 3.4	\$	2.5	\$	10.2	\$	8.2
\$ 20.7	\$	21.8	\$	51.7	\$	47.5
\$ 8.3	\$	8.9	\$	15.1	\$	9.5
			\$	96	\$	78
	\$ 21.8 \$ 10.4 \$ 3.4 \$ 20.7	\$ 21.8 \$ 10.4 \$ \$ 20.7 \$	\$ 21.8 \$ 21.7 \$ 10.4 \$ 11.8 \$ 2.5 \$ 20.7 \$ 21.8	September 30         2022       2021         \$ 21.8       \$ 21.7       \$         \$ 10.4       \$ 11.8       \$         \$ 20.7       \$ 21.8       \$         \$ 8.3       \$ 8.9       \$	September 30         September 30           2022         2021         2022           \$ 21.8         \$ 21.7         \$ 55.4           \$ 10.4         \$ 11.8         \$ 22.7           \$ 3.4         \$ 2.5         \$ 10.2           \$ 20.7         \$ 21.8         \$ 51.7           \$ 8.3         \$ 8.9         \$ 15.1	September 30         September           2022         2021         2022           \$ 21.8         \$ 21.7         \$ 55.4         \$           \$ 10.4         \$ 11.8         \$ 22.7         \$           \$ 3.4         \$ 2.5         \$ 10.2         \$           \$ 20.7         \$ 21.8         \$ 51.7         \$           \$ 8.3         \$ 8.9         \$ 15.1         \$

<sup>(1)</sup> This is a non-GAAP financial measure. Refer to Section 4 "Non-GAAP and Supplementary Financial Measures" in this MD&A for more information on each non-GAAP financial measure.

Aecon holds a 100% interest in Bermuda Skyport Corporation Limited ("Skyport"), the concessionaire responsible for the Bermuda airport's operations, maintenance and commercial functions, and the entity managing and coordinating the overall delivery of the Bermuda International Airport Redevelopment Project over a 30-year concession term that commenced in 2017. Aecon's participation in Skyport is consolidated and, as such, is accounted for in the consolidated financial statements by reflecting, line by line, the assets, liabilities, revenue and expenses of Skyport. However, Aecon's concession participation in the Eglinton Crosstown LRT, Finch West LRT, Gordie Howe International Bridge, and Waterloo LRT projects are joint ventures that are accounted for using the equity method.

For the three months ended September 30, 2022, revenue in the Concessions segment of \$22 million was unchanged compared to the same period in 2021, while for the nine months ended September 30, 2022, revenue of \$55 million was \$5 million higher when compared to the same period in 2021. Higher revenue for the nine months ended in 2022 was primarily due to an increase in commercial flight operations at the Bermuda International Airport. Commercial flight operations in Bermuda continue to operate at a reduced volume due to COVID-19 compared to pre-pandemic levels but have partially recovered from the more severe impacts experienced in 2020 and 2021.

Operating profit in the Concessions segment for the three months ended September 30, 2022 decreased by \$0.6 million compared to the same period in 2021 primarily due to higher operating costs in the current period at the Bermuda International Airport. Operating profit for the nine months ended September 30, 2022 increased by \$5.6 million, compared to the same period in 2021 primarily as a result of an improvement in airport operations at the Bermuda International Airport.

Except for O&M activities under contract for the next five years and that can be readily quantified, Aecon does not include in its reported backlog expected revenue from concession agreements. As such, while Aecon expects future revenue from its concession assets, no concession backlog, other than from such O&M activities for the next five years, is reported.

### 9. QUARTERLY FINANCIAL DATA

Set out below is quarterly financial data for the most recent eight quarters:

\$ millions (except per share amounts)

		2022			20	)21			2020
	Quarter 3	Quarter 2	Quarter 1	Quarter 4	Quarter 3		Quarter 2	Quarter 1	Quarter 4
Revenue	\$ 1,320.5	\$ 1,123.2	\$ 985.9	\$ 1,088.6	\$ 1,163.4	\$	971.3	\$ 754.0	\$ 1,077.2
Adjusted EBITDA <sup>(1)</sup>	92.6	38.5	20.6	61.3	95.5		61.2	20.7	83.6
Earnings (loss) before income taxes	46.5	(8.0)	(21.3)	19.0	52.0		23.7	(20.9)	46.3
Profit (loss)	34.5	(6.4)	(17.4)	12.1	38.4		17.6	(18.4)	32.0
Earnings (loss) per share:									
Basic	\$ 0.57	\$ (0.10)	\$ (0.29)	\$ 0.20	\$ 0.64	\$	0.29	\$ (0.31)	\$ 0.53
Diluted	0.45	(0.10)	(0.29)	0.19	0.56		0.27	(0.31)	0.46

<sup>(1)</sup> This is a non-GAAP financial measure. Refer to Section 4 "Non-GAAP and Supplementary Financial Measures" in this MD&A for more information on each non-GAAP financial measure.

Earnings (loss) per share for each quarter has been computed using the weighted average number of shares issued and outstanding during the respective quarter. Any dilutive securities, which increase the earnings per share or decrease the loss per share, are excluded for purposes of calculating diluted earnings per share. Due to the impacts of dilutive securities, such as convertible debentures, and share issuances and repurchases throughout the periods, the sum of the quarterly earnings (losses) per share will not necessarily equal the total for the year.

Set out below is the calculation of Adjusted EBITDA for the most recent eight quarters:

### \$ millions

				2022						2	021					2020
	Q	uarter 3	C	Quarter 2	C	Quarter 1	(	Quarter 4	C	Quarter 3	Q	uarter 2	C	Quarter 1	Qı	uarter 4
Operating profit (loss)	\$	61.0	\$	5.1	\$	(9.6)	\$	30.7	\$	63.7	\$	34.6	\$	(10.2)	\$	53.5
Depreciation and amortization		23.8		23.6		22.9		22.0		22.1		21.4		22.8		27.2
(Gain) loss on sale of assets		(2.5)		(0.3)		(2.1)		(1.7)		(1.0)		(4.8)		(0.9)		(5.8)
Income from projects accounted for																
using the equity method		(5.0)		(3.7)		(3.0)		(4.7)		(4.0)		(3.8)		(2.6)		(4.2)
Equity Project EBITDA <sup>(1)</sup>		15.4		13.8		12.4		15.0		14.7		13.8		11.7		12.9
Adjusted EBITDA <sup>(1)</sup>	\$	92.6	\$	38.5	\$	20.6	\$	61.3	\$	95.5	\$	61.2	\$	20.8	\$	83.6

<sup>(1)</sup> This is a non-GAAP financial measure. Refer to Section 4 "Non-GAAP and Supplementary Financial Measures" in this MD&A for more information on each non-GAAP financial measure.

Set out below is the calculation of Equity Project EBITDA for the most recent eight quarters:

### \$ millions

		2022			2	021					2020
Aecon's proportionate share of projects accounted for using the equity method <sup>(1)</sup>		Quarter 2	Quarter 1	Quarter 4	Quarter 3	(	Quarter 2	(	Quarter 1	c	uarter 4
Operating profit	\$ 15.2	\$ 13.6	\$ 12.2	\$ 14.8	\$ 14.5	\$	13.6	\$	11.5	\$	12.7
Depreciation and amortization	0.2	0.2	0.2	0.2	0.2		0.2		0.2		0.2
Equity Project EBITDA(2)	\$ 15.4	\$ 13.8	\$ 12.4	\$ 15.0	\$ 14.7	\$	13.8	\$	11.7	\$	12.9

<sup>(1)</sup> Refer to Note 10 "Projects Accounted for Using the Equity Method" in the September 30, 2022 interim condensed consolidated financial statements.

Set out below is the calculation of Adjusted EBITDA by segment for the three months and nine months ended September 30, 2022 and 2021:

### \$ millions

		Three n	noı	nths ende	d S	eptembei	r 3	30, 2022		Nine m	or	nths ended	3 t	September	30,	2022
	Co		- 0			other costs and		Consolidated				`anaaaian		Other costs and		
Operating profit (loss)	¢	63.4	\$	8.3	\$ e	(10.8)			¢	77.3	\$	15.1	\$			56.5
,	φ		φ		φ	` ,	Ψ		φ		φ		φ	` ,	φ	
Depreciation and amortization		17.7		5.5		0.6		23.8		53.2		16.1		1.0		70.3
(Gain) on sale of assets		(2.5)		-		-		(2.5)		(4.9)		-		-		(4.9)
Income from projects accounted for using the equity method		(1.6)		(3.4)		-		(5.0)		(1.6)		(10.2)		-		(11.8)
Equity Project EBITDA(1)		5.0		10.4		-		15.4		10.9		30.7		-		41.6
Adjusted EBITDA <sup>(1)</sup>	\$	82.0	\$	20.7	\$	(10.2)	\$	92.6	\$	135.0	\$	51.7	\$	(35.0)	\$	151.7

<sup>(2)</sup> This is a non-GAAP financial measure. Refer to Section 4 "Non-GAAP and Supplementary Financial Measures" in this MD&A for more information on each non-GAAP financial measure.

### \$ millions

		Three n	no	nths ended	d Se	eptember	30	), 2021		Nine m	on	ths ended	S	eptember 3	30, 2	2021
					O	ther costs							(	Other costs		
			_			and	_		٦		_			and	_	
	Co	nstruction	ı C	oncessions	eli	minations	С	onsolidated	C	Construction	С	oncessions	е	liminations	Col	nsolidated
Operating profit (loss)	\$	63.4	\$	8.9	\$	(8.7)	\$	63.6	\$	104.7	\$	9.5	\$	(26.1)	\$	88.1
Depreciation and amortization		16.6		5.3		0.3		22.2		49.6		15.7		1.1		66.4
(Gain) on sale of assets		(1.0)		-		-		(1.0)		(6.6)		-		-		(6.6)
Income from projects accounted for using the equity method		(1.5)		(2.5)		_		(4.0)		(2.1)		(8.3)		_		(10.4)
Equity Project EBITDA <sup>(1)</sup>		4.6		10.1		-		14.7		9.5		30.6		-		40.1
Adjusted EBITDA <sup>(1)</sup>	\$	82.1	\$	21.8	\$	(8.4)	\$	95.5	\$	155.1	\$	47.5	\$	(25.0)	\$	177.6

<sup>(1)</sup> This is a non-GAAP financial measure. Refer to Section 4 "Non-GAAP and Supplementary Financial Measures" in this MD&A for more information on each non-GAAP financial measure.

Set out below is the calculation of Equity Project EBITDA by segment for the three months and nine months ended September 30, 2022 and 2021:

### \$ millions

		Three months ended September 30, 2022									Nine months ended September 30, 2022								
Aecon's proportionate share of projects accounted for using the	0	_44!			-	ther costs	0		_		0			Other costs and	0-				
equity method (1)	Con	struction	1 00	oncessions	eli	minations	C	onsolidated	С	onstruction	Con	cessions	: е	liminations	Co	<u>isolidated</u>			
Operating profit	\$	4.8	\$	10.4	\$	-	\$	15.2	\$	10.4	\$	30.7	\$	-	\$	41.1			
Depreciation and amortization		0.2		-		-		0.2		0.5		-		-		0.5			
Equity Project EBITDA(2)	\$	5.0	\$	10.4	\$	-	\$	15.4	\$	10.9	\$	30.7	\$	-	\$	41.6			

### \$ millions

		Three	mo	nths ende	d Septembe	Nine months ended September 30, 2021									
Aecon's proportionate share of projects accounted for using the					Other costs and						Oth	er costs		_	
equity method (1)	Cons	struction	ı Cc	oncessions	eliminations	C	onsolidated	Co	onstruction	Concess	ions	elim	ninations	Con	solidated
Operating profit	\$	4.4	\$	10.1	\$ -	\$	14.5	\$	9.1	\$ 30	.6	\$	-	\$	39.7
Depreciation and amortization		0.2		-	-		0.2		0.4		-		-		0.4
Equity Project EBITDA(2)	\$	4.6	\$	10.1	\$ -	\$	14.7	\$	9.5	\$ 30	.6	\$	-	\$	40.1

<sup>(1)</sup> Refer to Note 10 "Projects Accounted for Using the Equity Method" in the September 30, 2022 interim condensed consolidated financial statements.

### 10. FINANCIAL CONDITION, LIQUIDITY AND CAPITAL RESOURCES

### 10.1. INTRODUCTION

Aecon's participation in joint arrangements classified as joint operations is accounted for in the consolidated financial statements by reflecting, line by line, Aecon's share of the assets held jointly, liabilities incurred jointly, and revenue and expenses arising from the joint operations.

Aecon's participation in joint arrangements classified as joint ventures, as well as Aecon's participation in project entities where Aecon exercises significant influence over the entity but does not control or jointly control the entity (i.e. associates), is accounted for using the equity method.

<sup>(2)</sup> This is a non-GAAP financial measure. Refer to Section 4 "Non-GAAP and Supplementary Financial Measures" in this MD&A for more information on each non-GAAP financial measure.

For further information, see Note 10 to the September 30, 2022 interim condensed consolidated financial statements.

### 10.2. CONTINGENCIES

### Coastal GasLink Pipeline, Sections 3 and 4

The project has been delayed and impacted by various events for which SA Energy Group ("SAEG"), a partnership in which the Company holds a 50% interest, asserts Coastal GasLink ("CGL") is contractually responsible, including, but not limited to, significant scope changes and delays by the client, unforeseen site conditions, recoverable weather impacts and a suspension implemented by the client as a result of regulatory restrictions imposed due to the COVID-19 pandemic. SAEG asserts that it is entitled to additional compensation for costs associated with those delays and impacts and has commenced an arbitration pursuant to the terms of the contract to resolve the matter. In the third quarter of 2022, CGL issued a counterclaim, alleging breach of contract and damages arising therefrom; CGL has not articulated the amount of damages it may seek. While this commercial dispute could result in a material impact to Aecon's earnings, cash flow, and financial position if not resolved favourably, the ultimate results cannot be predicted at this time.

### **Kemano Generating Station Second Tunnel Project**

During the second quarter of 2020, Rio Tinto issued a notice of termination of contract to the joint venture in which Aecon holds a 40% interest with respect to the Kemano Generating Station Second Tunnel Project. Rio Tinto also issued notice to the joint ventures' sureties asserting a claim on the 50% performance bonds; the sureties entered into a cooperation agreement with Rio Tinto but have not taken a position on the validity of this claim on the bonds. In the third quarter of 2020, the joint venture issued a notice of civil claim seeking approximately \$105 million in damages from Rio Tinto. The joint venture has also registered and perfected a builders' lien against project lands, providing security over approximately \$97 million of the claimed damages. Rio Tinto has issued a counterclaim against the joint venture but has not articulated the amount of damages it may seek from the joint venture; such amount is expected to be material. While it is possible that this commercial dispute could result in a material impact to Aecon's earnings and cash flow if not resolved, the ultimate results cannot be predicted at this time. The aforementioned notice of civil claim was commenced in the Supreme Court of British Columbia between Frontier Kemper Constructors and Frontier Kemper — Aecon Joint Venture as plaintiffs/defendants by counterclaim and Rio Tinto Alcan Inc. and Aluminum Company of Canada Limited/Aluminum Du Canada Limitee as the defendants/plaintiffs by counterclaim.

### K+S Potash Canada

During the second quarter of 2018, the Company filed a statement of claim in the Court of Queen's Bench for Saskatchewan (the "Court") against K+S Potash Canada ("KSPC") and KSPC filed a statement of claim in the Court against the Company. Both actions relate to the Legacy mine project in Bethune, Saskatchewan. The Company is seeking \$180 million in payments due to it pursuant to agreements entered into between the Company and KSPC with respect to the project plus approximately \$14 million in damages. The Company has recorded \$139 million of unbilled revenue and accounts receivable as at September 30, 2022. Offsetting this amount to some extent, the Company has accrued \$45 million in trade and other payables for potential payments to third parties pending the outcome of the claim against KSPC. KSPC is seeking an order that the Company repay to KSPC approximately \$195 million already paid to the Company pursuant to such agreements. The Company has

also been brought into two other lawsuits in the same Court between KSPC and various other contractors involved with the Legacy mine project, both relating to matters which the Company believes are materially covered by insurance coverage, to the extent of any liability. These claims may not be resolved for several years. While the Company considers KSPC's claim to be without merit and does not expect that the resolution of these claims will cause a material impact to its financial position, the ultimate results cannot be predicted at this time.

### 10.3. CASH AND DEBT BALANCES

Cash balances at September 30, 2022 and December 31, 2021 are as follows:

\$ millions			Septer	nber 30,	2022		
	-	Balances e	xcluding Joint Operations	Jo	oint Operations	Con	solidated Total
Cash and cash equivalents	(1)	\$	49	\$	439	\$	488
Restricted cash	(2)		95		-		95
Marketable securities			-		1		1
Bank indebtedness	(3)		(210)		-		(210)
	-		Decen	ber 31,	2021		
		Balances e	xcluding Joint Operations	Jo	oint Operations	Con	solidated Total
Cash and cash equivalents	(1)	\$	13	\$	520	\$	533
Restricted cash	(2)		98		-		98
Bank indebtedness	(3)		(23)		-		(23)

- (1) Cash and cash equivalents include cash on deposit in bank accounts of joint operations which Aecon cannot access directly.
- (2) Restricted cash is cash held by Bermuda Skyport Corporation Limited.
- (3) Bank indebtedness represents borrowings on Aecon's revolving credit facility.

Total long-term recourse debt of \$413.7 million as at September 30, 2022 compares to \$398.8 million as at December 31, 2021, the composition of which is as follows:

\$ millions				
	Se	ptember 30, 2022	De	ecember 31, 2021
Current portion of long-term debt – recourse	\$	60.0	\$	58.6
Long-term debt – recourse		176.1		166.3
Long-term portion of convertible debentures		177.6		173.9
Total long-term recourse debt	\$	413.7	\$	398.8
Current portion of project debt - non-recourse	\$	3.4	\$	3.0
Long-term project debt - non-recourse	•	380.1		354.6
Total project debt - non-recourse	\$	383.5	\$	357.6

The \$14.9 million net increase in total long-term recourse debt results from an increase in leases of \$11.6 million and convertible debentures of \$3.7 million related to the accretion of notional interest. These increases were partially offset by a decrease in property and equipment financing of \$0.4 million.

The \$25.9 million increase in long-term non-recourse project debt, which all relates to the financing of the Bermuda International Airport Redevelopment Project, is the net effect of debt repayments of \$3.0 million more than offset by the impact of the change in the US:Canadian dollar exchange rate since December 31, 2021.

As at September 30, 2022, Aecon had a committed revolving credit facility of \$600 million, of which \$210 million was drawn and \$3 million utilized for letters of credit. When combined with an additional \$900 million performance security guarantee facility to support letters of credit provided by Export Development Canada, Aecon's committed credit facilities for working capital and letter of credit requirements total \$1,500 million. The Company has no debt or working capital credit facility maturities until the second half of 2023, except equipment and property loans and leases in the normal course. As at September 30, 2022, Aecon was in compliance with all debt covenants related to its credit facility. Aecon's financial position, liquidity and capital resources are subject to the risks and uncertainties described in Section 10.2 "Contingencies" regarding certain pending legal proceedings to which Aecon is a party.

In the first quarter of 2022, Aecon's Board of Directors approved an increase in the dividend to be paid to all holders of Aecon common shares. Quarterly dividends increased to \$0.185 per share (annual dividend of \$0.74 per share). Prior to this increase, Aecon paid a quarterly dividend of \$0.175 per share (annual dividend of \$0.70 per share). The first quarterly dividend payment of \$0.185 per share was paid on April 4, 2022.

### 10.4. SUMMARY OF CASH FLOWS

The construction industry in Canada is seasonal in nature for companies like Aecon that perform a significant portion of their work outdoors, particularly road construction and utilities work. As a result, a larger portion of this work is performed in the summer and fall months than in the winter and early spring months. Accordingly, Aecon has historically experienced a seasonal pattern in its operating cash flow, with cash balances typically being at their lowest levels in the middle of the year as investments in working capital increase. These seasonal impacts typically result in cash balances peaking near year-end or during the first quarter of the year.

A summary of sources and uses of cash during the three and nine months ended September 30, 2022 and 2021 is as follows:

\$ millions		Three months ended September 30					nths ended mber 30				
	_	2022		2021		2022		2021			
Operating Activities											
Cash provided by (used in):											
Cash flows from operations before changes in working capital Higher investments in working capital	\$	64.7 (76.0)	\$	71.5 (99.3)	\$	60.5 (211.2)	\$	60.4 (165.3)			
Cash used in operating activities	\$	(11.3)	\$	(27.8)	\$	(150.7)	\$	(104.9)			
Investing Activities Cash provided by (used in):											
Increase in restricted cash balances held by Skyport to finance the Bermuda International Airport Redevelopment Project	\$	1.1	\$	5.2	\$	10.3	\$	25.7			
Expenditures made by Skyport related to the construction of the new airport terminal in Bermuda		-		-		-		(3.7)			
Expenditures (net of disposals) on property, plant and equipment and intangible assets		(10.1)		(2.1)		(18.1)		(20.6)			
Cash inflow (outflow) related to acquisitions		0.1		-		(5.8)		-			
Cash distributions received from projects accounted for using the equity method		0.3		0.6		2.0		2.8			
Cash provided by (used for) investments in long-term financial assets		_		(0.1)		_		0.2			
Increase in marketable securities		(0.8)		-		(8.0)		-			
Cash provided by (used in) investing activities	\$	(9.4)	\$	3.6	\$	(12.4)	\$	4.4			
Financing Activities Cash provided by (used in): Increase (decrease) in bank indebtedness associated with borrowings under the Company's revolving credit facility Increase in long-term recourse debt borrowings	\$	(10.0) 4.4	\$	39.8 2.3	\$	186.7 11.1	\$	50.0 30.0			
Repayments of long-term recourse debt relating primarily to equipment financing arrangements		(15.7)		(19.4)		(49.9)		(53.2)			
Repayment of non-recourse project debt of the Bermuda International Airport Redevelopment Project Cash used for dividends paid		(1.3) (11.3)		- (10.6)		(3.0) (33.2)		(30.7)			
Cash provided by (used in) financing activities	\$	(33.9)	\$	12.1	\$	111.7	\$	(3.9)			
Decrease in cash and cash equivalents  Effects of foreign exchange on cash balances  Cash and cash equivalents - beginning of period	\$	(54.6) 5.0 537.4	\$	(12.1) 1.2 562.7	\$	(51.4) 6.5 532.7	\$	(104.4) (2.1) 658.3			
Cash and cash equivalents - beginning of period	\$	487.8	\$	551.8	\$	487.8	\$	551.8			

In the first nine months of 2022, Aecon acquired, either through purchase or lease, property, plant and equipment totaling \$64.1 million. Of this amount, \$5.7 million related mainly to long-term office property leases in Alberta and Ontario and \$4.3 million related to the purchase of aggregate property in Saskatchewan, with the balance of the investment in property, plant and equipment primarily related to the purchase or lease of new machinery and construction equipment as part of normal ongoing business operations in the Construction segment. In the first nine months of 2021 Aecon acquired, either through purchase or lease, property, plant and equipment totalling

\$65.0 million (excluding property, plant and equipment acquired at the time of the Voltage acquisition). Of this amount, \$16.5 million of expenditures related to the purchase of an equipment yard and building in Ontario for use by the civil and utilities equipment fleet operations in the Construction segment, with the balance of the investment in property, plant and equipment related to the purchase or lease of new machinery and construction equipment as part of normal ongoing business operations in the Construction segment.

### 11. NEW ACCOUNTING STANDARDS

Note 5, "New Accounting Standards", to Aecon's September 30, 2022 interim condensed consolidated financial statements includes new IFRS standards and amendments that became effective for the Company on January 1, 2022, and Note 6, "Future Accounting Changes" discusses IFRS standards and amendments that are issued, but not yet effective.

The new accounting standards had no significant impact on profit (loss), comprehensive income (loss), or earnings (loss) per share in the first nine months of 2022.

### 12. SUPPLEMENTAL DISCLOSURES

### **Disclosure Controls and Procedures**

The Chief Executive Officer ("CEO") and Chief Financial Officer ("CFO"), together with management, have designed disclosure controls and procedures to provide reasonable assurance that material information with respect to the Company, including its consolidated subsidiaries, is made known to them by others and is recorded, processed, summarized and reported within the time periods specified in securities legislation. The CEO and CFO, together with management, have also designed internal controls over financial reporting to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with GAAP. In designing such controls, it should be recognized that any system of internal control over financial reporting, no matter how well designed, has inherent limitations. Therefore, even those systems determined to be effective can provide only reasonable assurance with respect to financial statement preparation and presentation and may not prevent or detect misstatements due to error or fraud.

### **Changes in Internal Controls over Financial Reporting**

There have been no changes in the Company's internal controls over financial reporting during the period beginning on July 1, 2022 and ended on September 30, 2022 that have materially affected, or are reasonably likely to materially affect, the Company's internal controls over financial reporting.

In response to the COVID-19 pandemic, certain physical distancing measures taken by Aecon, clients and governments have the potential to impact the design and performance of internal controls over financial reporting at the Company while these measures remain in place. While no material changes in the Company's internal controls over financial reporting are anticipated at this time, the Company continues to monitor and mitigate any risks associated with changes to its control environment in response to COVID-19.

### **Contractual Obligations**

At September 30, 2022, the Company had commitments totaling \$456 million for equipment and premises under leases requiring minimum payments, and for obligations under long-term recourse debt and convertible debentures.

At September 30, 2022, Aecon had contractual obligations to complete construction contracts that were in progress. The revenue value of these contracts was \$6,275 million.

Further details on Contractual Obligations are included in the Company's 2021 Annual Report.

### **Off-Balance Sheet Arrangements**

Aecon's defined benefit pension plans (the "Pension Plans") had a combined surplus of \$1.3 million as at September 30, 2022 (December 31, 2021 a combined surplus of \$1.1 million). The defined benefit obligations and benefit cost levels will change as a result of future changes in the actuarial methods and assumptions, the membership data, the plan provisions and the legislative rules, or as a result of future experience gains or losses, none of which have been anticipated at this time. Emerging experience, differing from assumptions, will result in gains or losses that will be disclosed in future accounting valuations. Refer to the Company's 2021 Annual Report for further details regarding Aecon's Pension Plans.

Further details of contingencies and guarantees are included in the September 30, 2022 interim condensed consolidated financial statements and in the 2021 Annual Report.

### **Related Party Transactions**

Other than transactions with certain equity accounted investees as part of the normal course of operations, there were no significant related party transactions in the first nine months of 2022.

### **Critical Accounting Estimates and Judgements**

Refer to the detailed discussion on Critical Accounting Estimates as outlined in Note 4 to the September 30, 2022 interim condensed consolidated financial statements.

### 13. RISK FACTORS

Refer to the detailed discussion on Risk Factors as outlined in the Company's 2021 Annual MD&A dated March 1, 2022. These risk factors could materially and adversely affect the Company's future operating results and could cause actual events to differ materially from those described in forward-looking statements relating to the Company. These risks and uncertainties which management reviews on a quarterly basis, have not materially changed in the period since March 1, 2022 except as described below and under "10.2 Contingencies" above.

Four large fixed-price legacy projects entered into in 2018 or earlier by joint ventures of which Aecon is a participant, including the CGL pipeline project, are being negatively impacted due to additional costs for which the joint ventures assert that the owners are contractually responsible, including for, among other things, unforeseeable site conditions, third party delays, COVID-19, supply chain disruptions, and inflation related to

labour and materials. During 2022 these impacts became more pronounced and have resulted, or are now expected to result, in increased costs to the relevant joint ventures above those originally forecast, in some cases materially. Each relevant joint venture has submitted, or is in the process of developing for submission, claims for compensation for these additional costs. Other than the CGL pipeline project, none are currently in litigation or arbitration. While Aecon and its partners continue to work toward resolution of these claims for additional costs with the respective owners of these projects, delayed and/or unfavourable outcomes, whether individually or in the aggregate, could result in material impacts to Aecon's earnings, cash flow, liquidity and financial position. The fact that there are four projects experiencing similar impacts concurrently elevates this risk. While the Company believes each relevant joint venture has a strong claim to recover at least a substantial portion of these costs, the ultimate outcome of these matters cannot be predicted at this time. See "Section 10.2. Contingencies" of this MD&A and "Section 13. Risk Factors" of the MD&A for the year ended December 31, 2021, including under the headings "Risks Related to the COVID-19 Pandemic and Associated Supports under Government Assistance Programs", "Large Project Risk", "Contractual Factors", "Litigation Risk and Claims Risk", "Increases in the Cost of Raw Materials", "Ongoing Financing Availability", "Adjustments in Backlog" and "Force Majeure Events".

### 14. OUTSTANDING SHARE DATA

Aecon is authorized to issue an unlimited number of common shares. The following are details of common shares outstanding and securities that are convertible into common shares.

In thousands of dollars (except share amounts)		
	Oct	ober 26, 2022
Number of common shares outstanding		61,011,826
Outstanding securities exchangeable or convertible into common shares:		
Principal amount of convertible debentures outstanding		
(See Note 17 to the September 30, 2022 interim condensed consolidated		
financial statements)	\$	190,327
Number of common shares issuable on conversion of convertible debentures		7,927,617
Increase in paid-up capital on conversion of convertible debentures	\$	190,327
DSUs and RSUs outstanding under the Long-Term Incentive Plan and the		
2014 Director DSU Plan		4,023,831

### 15. OUTLOOK

Demand for Aecon's services across Canada continues to be strong, particularly in smaller and medium sized projects, as evidenced by year-to-date revenue growth of 19% and higher new project awards of 42%. In addition, during 2022, an Aecon consortium was selected to deliver the transformative, multi-billion-dollar long-term GO Rail Expansion On-Corridor Works project in Ontario under a progressive design, build, operate and maintain contract model which begins with a two-year development phase leading into the main construction scope and a 25-year operations and maintenance component, none of which is yet reflected in backlog. Aecon is also prequalified on a number of project bids due to be awarded during the next twelve months and has a strong pipeline of opportunities to further add to backlog over time. With backlog of \$6.3 billion and recurring revenue programs continuing to see robust demand, driven by the utilities sector and ongoing recovery in airport traffic in Bermuda, Aecon is confident in strong revenue growth over the next few years.

While volatile global and Canadian economic conditions are impacting inflation, interest rates, and overall supply chain efficiency, these factors have largely been and will continue to be reflected in the pricing and commercial terms of the Company's recent and prospective project awards and bids. However, certain ongoing joint venture projects that were bid some years ago have experienced impacts related, in part, to those factors, that will require satisfactory resolution of claims with the respective clients – see Section 13 "Risk Factors" regarding the risk on four large fixed-price legacy projects entered into in 2018 or earlier by joint ventures in which Aecon is a participant.

In the Construction segment, with strong demand, growing recurring revenue programs, and diverse backlog in hand, Aecon is focused on ensuring solid execution on its projects and selectively adding to backlog through a disciplined bidding approach that supports long-term margin improvement in this segment.

In the Concessions segment, in addition to expecting a gradual recovery in travel through the Bermuda International Airport during the balance of 2022 and through 2023, there are a number of opportunities to add to the existing portfolio of Canadian and international concessions in the next 12 to 24 months, including in innovative projects with private sector clients that support a collective focus on sustainability and the transition to a net-zero economy.

As of September 30, 2022, Aecon had a committed revolving credit facility of \$600 million, of which \$210 million was drawn, and \$3 million was utilized for letters of credit. The Company has no debt or working capital credit facility maturities until the second half of 2023, except equipment loans and leases in the normal course.

# AECON GROUP INC. THIRD QUARTER

# INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

September 30, 2022

# INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS SEPTEMBER 30, 2022 AND 2021

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# MANAGEMENT REPORT October 26, 2022

Notice to Reader

The management of Aecon Group Inc. (the "Company") is responsible for the preparation of the accompanying interim condensed consolidated financial statements. The interim condensed consolidated financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") applicable to the preparation of interim financial statements including International Accounting Standard ("IAS") 34 "Interim Financial Reporting" and are considered by management to present fairly the consolidated financial position, operating results and cash flows of the Company.

These interim condensed consolidated financial statements have not been reviewed by the Company's auditor. These interim condensed consolidated financial statements are unaudited and include all adjustments, consisting of normal and recurring items, that management considers necessary for a fair presentation of the consolidated financial position, results of operations and cash flows of the Company.

(signed) Jean-Louis Servranckx, President and Chief Executive Officer

(signed) David Smales, Executive Vice-President and Chief Financial Officer

### **CONSOLIDATED BALANCE SHEETS**

### AS AT SEPTEMBER 30, 2022 AND DECEMBER 31, 2021

(in thousands of Canadian dollars) (unaudited)

(iii tilousalius oi Gallaulali uollais) (ullauulteu)		Se	eptember 30		December 31
			2022		2021
No	te				
ASSETS					
Current assets	,	^	407 707	•	500 004
Cash and cash equivalents		\$	487,727	\$	532,681
Restricted cash			95,093		98,010
Marketable securities			800		-
Trade and other receivables Unbilled revenue	)		983,292 734,604		824,803
Inventories 9			•		585,974
Income tax recoverable	'		36,899 26,873		25,195 10,901
			71,692		68,152
Prepaid expenses	-		2,436,980		2,145,716
Non-current assets			2,430,900		2,145,710
Long-term financial assets			6,923		3,453
Projects accounted for using the equity method 1	n		103,679		69,294
Deferred income tax assets			58,982		41,899
Property, plant and equipment 1	1		397,076		379,506
Intangible assets 1			671,379		646,949
			1,238,039		1,141,101
TOTAL ASSETS		\$	3,675,019	\$	3,286,817
		•	2,2 2,2		-,,-
LIABILITIES					
Current liabilities					
Bank indebtedness 1	3	\$	210,000	\$	23,305
Trade and other payables 1	4		1,088,175		920,653
Provisions 1	5		21,055		21,850
Deferred revenue			371,237		430,985
Income taxes payable			4,682		11,201
Current portion of non-recourse project debt 1	6		3,387		2,957
Current portion of long-term debt 1	6		60,000		58,568
			1,758,536		1,469,519
Non-current liabilities					
Provisions 1			6,783		8,825
Non-recourse project debt 1			380,124		354,580
Long-term debt 1			176,066		166,327
Convertible debentures 1			177,620		173,898
Concession related deferred revenue	8		99,603		94,951
Deferred income tax liabilities			125,783		104,521
Other liabilities	_		-		630
TOTAL LIABILITIES	-		965,979		903,732
TOTAL LIABILITIES	-		2,724,515		2,373,251
EQUITY					
	2		410,440		405,807
Capital stock 2 Convertible debentures 1			12,707		12,707
Contributed surplus	'		70,605		60,004
Retained earnings			427,067		451,294
Accumulated other comprehensive income (loss)			29,685		(16,246)
TOTAL EQUITY	-		950,504		913,566
TOTAL LIABILITIES AND EQUITY	-	\$	3,675,019	\$	3,286,817
Contingencies (Note 21)		Ψ	0,010,010	Ψ	0,200,017

Contingencies (Note 21)

### **CONSOLIDATED STATEMENTS OF INCOME**

### FOR THE THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2022 AND 2021

(in thousands of Canadian dollars, except per share amounts) (unaudited)

		For the three	months ended	For the nine months ended						
		September 30	September 30	September 30	September 30					
		2022	2021	2022	2021					
	Note									
_										
Revenue		\$ 1,320,514	\$ 1,163,441		\$ 2,888,757					
Direct costs and expenses	23	(1,201,882)	(1,040,191)	, , , ,	(2,616,304)					
Gross profit		118,632	123,250	257,253	272,453					
Marketing, general and administrative expense	23	(42,479)	(42,376)	(148,305)	(134,380)					
Depreciation and amortization	23	(23,775)	(22,111)	(70,244)	(66,358)					
Income from projects accounted for using the equity method	10	5,033	3,957	11,799	10,375					
Other income	24	3,618	934	5,963	5,977					
Operating profit		61,029	63,654		88,067					
		,	,	,	,					
Finance income		619	137	880	403					
Finance cost	25	(15,146)	(11,820)	(40,119)	(33,666)					
Profit before income taxes		46,502	51,971	17,227	54,804					
Income tax expense	19	(12,013)	(13,542)	(6,532)	(17,195)					
Profit for the period		\$ 34,489	\$ 38,429	\$ 10,695	\$ 37,609					
			•		0.00					
Basic earnings per share	26	\$ 0.57	\$ 0.64		\$ 0.62					
Diluted earnings per share	26	\$ 0.45	\$ 0.56	\$ 0.16	\$ 0.59					

### CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

# FOR THE THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2022 AND 2021 (in thousands of Canadian dollars) (unaudited)

	For the three	nonths ended		
	September 30	September 30	September 30	September 30
	2022	2021	2022	2021
Profit for the period	\$ 34,489	\$ 38,429	\$ 10,695	\$ 37,609
Other comprehensive income (loss):				
Items that may be reclassified subsequently to profit or loss:				
Currency translation differences - foreign operations	12,606	6,071	16,394	(1,689)
Cash flow hedges - subsidiaries	-	-	-	1,668
Cash flow hedges - equity accounted investees	5,431	2,996	28,052	12,360
Cash flow hedges - joint operations	9,911	4,487	12,180	(341)
Income taxes on the above	(4,071)	(1,986)	(10,695)	(3,422)
Total other comprehensive income for the period	23,877	11,568	45,931	8,576
Comprehensive income for the period	\$ 58,366	\$ 49,997	\$ 56,626	\$ 46,185

### CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

### FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2022 AND 2021

(in thousands of Canadian dollars, except per share amounts) (unaudited)

410,440

Accumulated other comprehensive income (loss) Currency Actuarial Cash Capital Convertible Contributed Retained translation gains and flow Shareholders stock debentures surplus earnings differences losses hedges eauity Balance as at January 1, 2022 405.807 12,707 60.004 451,294 (11.268)2.101 (7,079)913.566 Profit for the period 10,695 10,695 Other comprehensive income (loss): Currency translation differences - foreign operations 16,394 16,394 Cash flow hedges - equity accounted investees 28,052 28,052 Cash flow hedges - joint operations 12.180 12.180 Taxes with respect to above items included in other comprehensive (10,695)(10,695) income Total other comprehensive income for the period 16,394 29,537 45,931 10,695 Total comprehensive income for the period 16,394 29,537 56,626 (33,825) Dividends declared (33,825)Stock-based compensation expense 15,103 15,103 (5,716)(1,097)Shares issued to settle LTIP/ESU/Director DSU obligations 4 633 (2.180)Stock-based compensation settlements and receipts 1,214 1,214

70,605

427,067

5,126

950,504

22,458

									Accumulated other comprehensive income (loss)						
	Capital stock		Convertible debentures		Contributed surplus		Retained earnings		urrency inslation ferences	Actuarial gains and losses		Cash flow hedges		Sh	areholders' equity
Balance as at January 1, 2021	\$	395,733	\$	12,707	\$	53,774	\$ 444,088	\$	(8,378)	\$	729	\$	(24,546)	\$	874,107
Profit for the period		-		-		-	37,609		-		-		-		37,609
Other comprehensive income (loss):															
Currency translation differences - foreign operations		-		-		-	-		(1,689)		-		-		(1,689)
Cash flow hedges - subsidiaries		-		-		-	-		-		-		1,668		1,668
Cash flow hedges - equity-accounted investees		-		-		-	-		-		-		12,360		12,360
Cash flow hedges - joint operations		-		-		-	-		-		-		(341)		(341)
Taxes with respect to above items included in other comprehensive income		-		-		-	-		-		-		(3,422)		(3,422)
Total other comprehensive income (loss) for the period		-		-		-	-		(1,689)		-		10,265		8,576
Total comprehensive income (loss) for the period		-		-			37,609		(1,689)		-		10,265		46,185
Dividends declared		-		-		-	(31,662)		-		-		-		(31,662)
Stock-based compensation expense		-		-		13,483	-		-		-		-		13,483
Shares issued to settle LTIP/ESU/Director DSU obligations		1,486		-		(1,550)	(122)		-		-		-		(186)
Stock based compensation settlements and receipts		-		-		388	-		-		-		-		388
Balance as at September 30, 2021	\$	397,219	\$	12,707	\$	66,095	\$ 449,913	\$	(10,067)	\$	729	\$	(14,281)	\$	902,315

During the nine months ended September 30, 2022, the Company declared dividends amounting to \$0.555 per share (September 30, 2021 - \$0.525 per share).

Balance as at September 30, 2022

### **CONSOLIDATED STATEMENTS OF CASH FLOWS**

### FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2022 AND 2021

(in thousands of Canadian dollars) (unaudited)

	September 30 2022	September 30 2021
Note	2022	2021
CASH PROVIDED BY (USED IN)		
Operating activities		
Profit before income taxes	\$ 17,227	\$ 54,804
Income taxes paid	(32,878)	(73,777)
Defined benefit pension	(124)	1,078
Stock-based compensation settlements and receipts	(966)	55
Items not affecting cash:		
Depreciation and amortization	70,244	66,358
Income from projects accounted for using the equity method	(11,799)	(10,375)
Gain on sale of assets and other	(4,944)	(6,628)
Concession deferred revenue	(2,854)	(2,777)
Unrealized foreign exchange loss	2,698	591
Increase in provisions	3,982	12,019
Notional interest representing accretion	4,280	4,142
Stock-based compensation expense	15,644	14,842
Change in other balances relating to operations 27	(211,233)	(165,259)
	(150,723)	(104,927)
Investing activities	40.00	0.5.500
Decrease in restricted cash balances	10,297	25,709
Increase in marketable securities	(800)	(0.4.507)
Purchase of property, plant and equipment	(21,312)	(24,537)
Proceeds on sale of property, plant and equipment	6,223	6,149
Investment in concession rights	(0.000)	(3,686)
Increase in intangible assets	(3,022)	(2,195)
Decrease in long-term financial assets	0.004	215
Distributions from projects accounted for using the equity method	2,031	2,779
Net cash outflow from business acquisitions	(5,820) (12,403)	4,434
	(12,403)	4,404
Financing activities		
Increase in bank indebtedness	186,695	50,000
Issuance of long-term debt	11,071	30,048
Repayments of non-recourse project debt	(3,002)	-
Repayments of lease liabilities	(38,429)	(43,118)
Repayments of long-term debt	(11,461)	(10,046)
Dividends paid	(33,182)	(30,741)
	111,692	(3,857)
		//
Decrease in cash and cash equivalents during the period	(51,434)	(104,350)
Effect of foreign exchange on cash balances	6,480	(2,107)
Cash and cash equivalents - beginning of period	532,681	658,270
Cash and cash equivalents - end of period 7	\$ 487,727	\$ 551,813

# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2022 AND 2021

(in thousands of Canadian dollars, except per share amounts) (unaudited)

### 1. CORPORATE INFORMATION

Aecon Group Inc. ("Aecon" or the "Company") is a publicly traded construction and infrastructure development company incorporated in Canada. Aecon and its subsidiaries provide services to private and public sector clients throughout Canada and on a selected basis internationally. Its registered office is located in Toronto, Ontario at 20 Carlson Court, Suite 105, M9W 7K6.

The Company operates in two segments within the infrastructure development industry: Construction and Concessions.

### 2. DATE OF AUTHORIZATION FOR ISSUE

The interim condensed consolidated financial statements of the Company were authorized for issue on October 26, 2022 by the Board of Directors of the Company.

### 3. BASIS OF PRESENTATION

### **Basis of presentation**

The Company prepares its interim condensed consolidated financial statements in accordance with International Financial Reporting Standards as issued by the International Accounting Standards Board ("IFRS") applicable to the preparation of interim financial statements including International Accounting Standard ("IAS") 34 "Interim Financial Reporting". The interim condensed consolidated financial statements do not include all the information and disclosures required in the Company's annual consolidated financial statements and should be read in conjunction with the Company's annual consolidated financial statements for the year ended December 31, 2021. The accounting policies that are set out in Note 5, "Summary of Significant Accounting Policies" to the Company's annual consolidated financial statements for the year ended December 31, 2021 were consistently applied to all periods presented, except for new accounting standards and amendments that became effective on January 1, 2022 as described in Note 5, "New Accounting Standards".

### Seasonality

The construction industry in Canada is seasonal in nature for companies like Aecon who do a significant portion of their work outdoors, particularly road construction and utilities work. As a result, less work is performed in the winter and early spring months than in the summer and fall months. Accordingly, Aecon has historically experienced a seasonal pattern in its operating results, with the first half of the year, and particularly the first quarter, typically generating lower revenue and profits than the second half of the year. Therefore, results in any one quarter are not necessarily indicative of results in any other quarter, or for the year as a whole.

### **Basis of measurement**

The consolidated financial statements have been prepared under the historical cost convention, except for the revaluation of certain financial assets and financial liabilities to fair value, including derivative instruments.

### **Principles of consolidation**

The consolidated financial statements include the accounts of the Company and all of its subsidiaries. In addition, the Company's participation in joint arrangements classified as joint operations is accounted for in the consolidated financial statements by reflecting, line by line, the Company's share of the assets held jointly, liabilities incurred jointly, and revenue and expenses arising from the joint operations. The consolidated financial statements also include the Company's investment in and share of the earnings of projects accounted for using the equity method.

### 4. CRITICAL ACCOUNTING ESTIMATES

The preparation of the Company's consolidated financial statements requires management to make judgments, estimates and assumptions that affect the reported amounts of revenue, expenses, assets and liabilities, and the disclosure of contingent liabilities. Uncertainty about these assumptions and estimates could result in a material adjustment to the carrying value of the asset or liability affected.

# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2022 AND 2021

(in thousands of Canadian dollars, except per share amounts) (unaudited)

Critical accounting estimates are those that require management to make assumptions about matters that are highly uncertain at the time the estimate or assumption is made. Critical accounting estimates are also those that could potentially have a material impact on the Company's financial results were a different estimate or assumption used.

Estimates and underlying assumptions are reviewed on an ongoing basis. These estimates and assumptions are subject to change at any time based on experience and new information. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in any future periods affected. Critical accounting estimates are also not specific to any one segment unless otherwise noted below.

The Company's significant accounting policies are described in Note 5, "Summary of Significant Accounting Policies," in the Company's annual consolidated financial statements for the year ended December 31, 2021. The following discussion is intended to describe those judgments and key assumptions concerning major sources of estimation uncertainty at the end of the reporting period that have the most significant risk of resulting in a material adjustment to the carrying amount of assets and liabilities within the next financial year.

### **COVID-19 PANDEMIC**

The COVID-19 pandemic continued to disrupt global health and the economy in the first nine months of 2022 and has created an indeterminate period of volatility in the markets in which Aecon operates. The COVID-19 pandemic has impacted Aecon's operations since 2020 at varying times by way of suspensions of certain of the Company's projects and operations, either by its clients or due to a broader government directive, by disruption to the progress of projects due to the need to modify work practices to meet appropriate health and safety standards, or by other COVID-19 related impacts on air traffic, inflation, the availability of labour or to the supply chain.

As the COVID-19 pandemic continues to evolve, notwithstanding the vaccination programs that exist in Canada and other countries, the duration and full financial effect of the COVID-19 pandemic is still uncertain at this time, as is the efficacy of government and central bank interventions, the Company's business continuity plan and other mitigating measures. Any estimate of the length and severity of these developments is therefore subject to significant uncertainty, and accordingly estimates of the extent to which the COVID-19 pandemic may materially and adversely affect the Company's operations, financial results and condition in future periods are also subject to significant uncertainty. Therefore, uncertainty about judgments, estimates and assumptions made by management during the preparation of the Company's consolidated financial statements related to potential impacts of the COVID-19 pandemic on revenue, expenses, assets, liabilities, and note disclosures could result in a material adjustment to the carrying value of the asset or liability affected. The major sources of estimation uncertainty and judgment affecting the Company are discussed in greater detail below.

### 4.1 MAJOR SOURCES OF ESTIMATION UNCERTAINTY

### **REVENUE AND GROSS PROFIT RECOGNITION**

Revenue and income from fixed price construction contracts, including contracts in which the Company participates through joint operations, are determined on the percentage of completion method, based on the ratio of costs incurred to date over estimated total costs. The Company has a process whereby progress on jobs is reviewed by management on a regular basis and estimated costs to complete are updated. However, due to unforeseen changes in the nature or cost of the work to be completed or performance factors, contract profit can differ significantly from earlier estimates.

The Company's estimates of contract revenue and cost are highly detailed. Management believes, based on its experience, that its current systems of management and accounting controls allow the Company to produce materially reliable estimates of total contract revenue and cost during any accounting period. However, many factors can and do change during a contract performance period, which can result in a change to contract profitability from one financial reporting period to another. Some of the factors that can change the estimate of total contract revenue and cost include differing site conditions (to the extent that contract remedies are unavailable), the availability of skilled contract labour, the performance of major material suppliers to deliver on time, the performance of major subcontractors, unusual weather conditions and the accuracy of the original bid estimate. Fixed price contracts are common across all of the Company's sectors, as are change orders and claims, and therefore these estimates are not unique to one core segment. Because the Company has many contracts in process at any given time, these changes in estimates can offset each other without impacting overall profitability. Changes in cost estimates, which on larger, more complex construction projects can have a

# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2022 AND 2021

(in thousands of Canadian dollars, except per share amounts) (unaudited)

material impact on the Company's consolidated financial statements, are reflected in the results of operations when they become known.

A change order results from a change to the scope of the work to be performed compared to the original contract that was signed. Unpriced change orders are change orders that have been approved as to scope but unapproved as to price. Claims are amounts in excess of the agreed contract price, or amounts not included in the original contract price, that the Company seeks to collect from clients for delays, errors in specifications and designs, contract terminations, change orders in dispute or unapproved as to both scope and price, or other causes of unanticipated additional costs. Management, in making judgments, estimates and assumptions that affect the contract revenue and cost amounts from unpriced change orders and claims, also considered the impacts of the COVID-19 pandemic on the Company's operations. As noted above in greater detail, Aecon's operations since 2020 were impacted at varying times by the suspension of certain of the Company's projects and operations, by disruption to the progress of projects, or by other COVID-19 related impacts on air traffic, inflation, the availability of labour or to the supply chain. These judgments, estimates and assumptions affecting the revenue and cost forecasts of individual performance obligations were based on facts and circumstances that existed at the time when such judgments, estimates and assumptions were made. In accordance with the Company's accounting policy, unpriced change orders and claims are recognized in revenue at the amount the Company expects to be entitled to, where it is highly probable that a significant reversal of cumulative revenue recognized will not occur when the uncertainty associated with the variable consideration is resolved. Where such revenue amounts cannot be estimated with reasonable assurance, they are excluded from the revenue forecast of the related performance obligation. Therefore, it is possible for the Company to have substantial contract costs recognized in one accounting period with associated revenue recognized in a later period.

Given the above-noted critical accounting estimates associated with the accounting for construction contracts, including change orders and claims, it is reasonably possible, on the basis of existing knowledge, that outcomes within the next financial year or later could be different from the estimates and assumptions adopted and could require a material adjustment to revenue and/or the carrying amount of the asset or liability affected. The Company is unable to quantify the potential impact to the consolidated financial results from a change in estimate in calculating revenue.

### LITIGATION RISK AND CLAIMS RISK

Disputes are common in the construction industry and as such, in the normal course of business, the Company is involved in various legal actions and proceedings which arise from time to time, some of which may be substantial, including the legal proceedings discussed in Note 21, "Contingencies". The Company must make certain assumptions and rely on estimates regarding potential outcomes of legal proceedings in order to determine if a provision is required. Estimating and recording the future outcome of litigation proceedings requires management to make significant judgments and assumptions, which are inherently subject to risks and uncertainties. Management regularly analyzes current information about these matters, and internal and external legal counsel, as well as other claim specialists, are often used for these assessments. In making decisions regarding the need for provisions, management considers the degree of probability of an unfavorable outcome and the ability to make a sufficiently reliable estimate of the amount of loss. As part of its analysis, the Company also considered any impacts of the COVID-19 pandemic on management's assumptions and estimates related to the potential outcomes of legal proceedings. The outcome of matters related to disputes, legal actions and proceedings may have a material effect on the financial position, results of operations or cash flows of the Company, and there is no guarantee that there will not be a future rise in litigation which, depending on the nature of the litigation, could impact the financial position, results of operations, or cash flows of the Company.

The Company also pursues claims against project owners for additional costs exceeding the contract price or for amounts not included in the original contract price. When these types of events occur and unresolved claims are pending, the Company may invest significant working capital in projects to cover costs pending the resolution of the relevant claims. A failure to ultimately recover on claims could have a material effect on liquidity and financial results.

### FAIR VALUING FINANCIAL INSTRUMENTS

From time to time, the Company, often through its subsidiaries, joint arrangements and equity accounted investees, enters into forward contracts and other foreign exchange hedging products to manage its exposure to changes in exchange rates related to transactions denominated in currencies other than the Canadian dollar, but does not hold or issue such financial instruments for speculative trading purposes. In addition, some of the Company's equity accounted investees enter into derivative financial instruments, namely interest rate swaps, to hedge the variability of interest rates

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related to non-recourse project debt. The Company is required to measure certain financial instruments at fair value, using the most readily available market comparison data and where no such data is available, using quoted market prices of similar assets or liabilities, quoted prices in markets that are not active, or other observable inputs that can be corroborated.

Management considered the potential impacts of the COVID-19 pandemic on the Company's cash flow hedges. For derivative instruments that hedge the Company's exposure to variability in expected future cash flows and that are designated as cash flow hedges, management assessed whether the occurrence of future transactions that are the subject of these hedges were still considered highly probable as at September 30, 2022. Based on this assessment, the Company determined that there was no change that would require prospectively discontinuing the application of hedge accounting for such transactions.

Further information with regard to the treatment of financial instruments can be found in Note 28, "Financial Instruments."

#### MEASUREMENT OF RETIREMENT BENEFIT OBLIGATIONS

The Company's obligations and expenses related to defined benefit pension plans, including supplementary executive retirement plans, are determined using actuarial valuations and are dependent on many significant assumptions. The defined benefit obligations and benefit cost levels will change as a result of future changes in actuarial methods and assumptions, membership data, plan provisions, legislative rules, and future experience gains or losses, which have not been anticipated at this time. Emerging experience, differing from assumptions, will result in gains or losses that will be disclosed in future accounting valuations. Refer to Note 23, "*Employee Benefit Plans*," in the Company's annual consolidated financial statements for the year ended December 31, 2021, for further details regarding the Company's defined benefit plans as well as the impact to the financial results of a 0.5% change in the discount rate assumption used in the calculations.

#### **INCOME TAXES**

The Company is subject to income taxes in both Canada and several foreign jurisdictions. Significant estimates and judgments are required in determining the Company's worldwide provision for income taxes. In the ordinary course of business, there are transactions and calculations where the ultimate tax determination is uncertain. The Company recognizes liabilities for anticipated tax audit issues based on estimates of whether additional taxes will be due. Management estimates income taxes for each jurisdiction the Company operates in, taking into consideration different income tax rates, non-deductible expenses, valuation allowances, changes in tax laws, and management's expectations of future results. Management bases its estimates of deferred income taxes on temporary differences between the assets and liabilities reported in the Company's consolidated financial statements, and the assets and liabilities determined by the tax laws in the various countries in which the Company operates. Although the Company believes its tax estimates are reasonable, there can be no assurance that the final determination of any tax audits and litigation will not be materially different from that reflected in the Company's historical income tax provisions and accruals. Where the final tax outcome of these matters is different from the amounts that were initially recorded, such differences will impact the Company's income tax expense and current and deferred income tax assets and liabilities in the period in which such determinations are made. Although management believes it has adequately provided for any additional taxes that may be assessed as a result of an audit or litigation, the occurrence of either of these events could have an adverse effect on the Company's current and future results and financial condition.

The Company also considered the effect of the COVID-19 pandemic on projections and assumptions of future taxable income and therefore the recoverability of deferred income tax assets recognized as at September 30, 2022 and concluded that there was no significant impact.

The Company is unable to quantify the potential future impact to its consolidated financial results from a change in estimate in calculating income tax assets and liabilities.

#### IMPAIRMENT OF GOODWILL AND OTHER INTANGIBLE ASSETS

Intangible assets with finite lives are amortized over their useful lives. Goodwill, which has an indefinite life, is not amortized. Management evaluates intangible assets that are not amortized at the end of each reporting period to determine whether events and circumstances continue to support an indefinite useful life. Intangible assets with finite lives are tested for impairment whenever events or circumstances indicate the carrying value may not be recoverable. As part

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of its review of impairment indicators, the Company also considered the potential impacts of the COVID-19 pandemic on goodwill and other intangible assets as at September 30, 2022. Goodwill and intangible assets with indefinite lives, if any, are tested for impairment by applying a fair value test in the fourth quarter of each year and between annual tests if events occur or circumstances change, which suggest the goodwill or intangible assets should be evaluated.

Impairment assessments inherently involve management judgment as to the assumptions used to project these amounts and the impact of market conditions on those assumptions. The key assumptions used to estimate the fair value of cash generating units under the fair value less cost to disposal approach are: weighted average cost of capital used to discount the projected cash flows; cash flows generated from new work awards; and projected operating margins.

The weighted average cost of capital rates used to discount projected cash flows are developed via the capital asset pricing model, which is primarily based on market inputs. Management uses discount rates it believes are an accurate reflection of the risks associated with the forecasted cash flows of the respective reporting units.

To develop the cash flows generated from project awards and projected operating margins, the Company tracks prospective work primarily on a project-by-project basis as well as the estimated timing of when new work will be bid or prequalified, started and completed. Management also gives consideration to its relationships with prospective customers, the competitive landscape, changes in its business strategy, and the Company's history of success in winning new work in each reporting unit. With regard to operating margins, consideration is given to historical operating margins in the end markets where prospective work opportunities are most significant, and changes in the Company's business strategy.

Unanticipated changes in these assumptions or estimates could materially affect the determination of the fair value of a reporting unit and, therefore, could reduce or eliminate the excess of fair value over the carrying value of a reporting unit entirely and could potentially result in an impairment charge in the future.

Refer to Note 14, "Intangible Assets", in the Company's annual consolidated financial statements for the year ended December 31, 2021, for further details regarding goodwill and other intangible assets.

#### **LEASES**

The application of IFRS 16 "Leases" requires significant judgments and certain key estimations to be made.

Critical judgments required in the application of IFRS 16 include the following:

- Identifying whether a contract (or part of a contract) includes a lease;
- Determining whether it is reasonably certain that an extension or termination option will be exercised;
- Determining whether variable payments are in-substance fixed;
- Establishing whether there are multiple leases in an arrangement; and
- Determining the stand-alone selling price of lease and non-lease components.

Key sources of estimation uncertainty in the application of IFRS 16 include the following:

- Estimating the lease term;
- Determining the appropriate rate to discount lease payments; and
- Assessing whether a right-of-use asset is impaired.

Unanticipated changes in these judgments or estimates could affect the identification and determination of the value of lease liabilities and right-of-use assets at initial recognition, as well as the subsequent measurement of lease liabilities and right-of-use assets. These items could potentially result in changes to amounts reported in the consolidated statements of income and consolidated balance sheets in a given period.

Refer to Note 11, "Property, plant and equipment", and Note 16, "Long-term debt and non-recourse project debt" for further details regarding leases.

#### **ALLOWANCE FOR EXPECTED CREDIT LOSSES**

The Company considered any potential impact of the COVID-19 pandemic in its analysis of expected credit losses as at September 30, 2022. The Company maintains an allowance for expected credit losses to provide for the estimated amount of receivables that will not be collected. The allowance is based upon an assessment of creditworthiness of the

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portfolio of customers (most of which are government clients, crown corporations, or major industrial companies), historical payment experience, the age of outstanding receivables, collateral to the extent applicable, and forward-looking information regarding collectability. Based on this review, there was no significant change to the Company's allowance for expected credit losses as at September 30, 2022.

#### 4.2 JUDGMENTS

The following are critical judgments management has made in the process of applying accounting policies and that have the most significant effect on how certain amounts are reported in the consolidated financial statements.

#### BASIS FOR CONSOLIDATION AND CLASSIFICATION OF JOINT ARRANGEMENTS

Assessing the Company's ability to control or influence the relevant financial and operating policies of another entity may, depending on the facts and circumstances, require the exercise of significant judgment to determine whether the Company controls, jointly controls, or exercises significant influence over the entity performing the work. This assessment of control impacts how the operations of these entities are reported in the Company's consolidated financial statements (i.e., full consolidation, equity investment or proportional share).

The Company performs the majority of its construction projects through wholly owned subsidiary entities, which are fully consolidated. However, a number of projects, particularly some larger, multi-year, multi-disciplinary projects, are executed through partnering agreements. As such, the classification of these entities as a subsidiary, joint operation, joint venture, associate or financial instrument requires judgment by management to analyze the various indicators that determine whether control exists. In particular, when assessing whether an entity is classified as either a joint operation, joint venture or associate, management considers the contractual rights and obligations, voting shares, share of board members and the legal structure of the joint arrangement. Subject to reviewing and assessing all the facts and circumstances of each joint arrangement, joint arrangements contracted through agreements and general partnerships would generally be classified as joint operations whereas joint arrangements contracted through corporations would be classified as joint ventures. The majority of the current partnering agreements are classified as joint operations.

The application of different judgments when assessing control or the classification of joint arrangements could result in materially different presentations in the consolidated financial statements.

#### SERVICE CONCESSION ARRANGEMENTS

The accounting for concession arrangements requires the application of judgment in determining if the project falls within the scope of IFRIC Interpretation 12, "Service Concession Arrangements", ("IFRIC 12"). Additional judgments are needed when determining, among other things, the accounting model to be applied under IFRIC 12, the allocation of the consideration receivable between revenue-generating activities, the classification of costs incurred on such activities, as well as the effective interest rate to be applied to the financial asset. As the accounting for concession arrangements under IFRIC 12 requires the use of estimates over the term of the arrangement, any changes to these long-term estimates could result in a significant variation in the accounting for the concession arrangement.

#### 5. NEW ACCOUNTING STANDARDS

The following amendments to standards and interpretations became effective for the annual periods beginning on or after January 1, 2022. The application of these amendments and interpretations had no significant impact on the Company's consolidated financial position or results of operations.

#### Reference to the Conceptual Framework (Amendments to IFRS 3, Business Combinations)

The amendments to IFRS 3 update an outdated reference in IFRS 3 without significantly changing its requirements and add an explicit statement that an acquirer does not recognize contingent assets acquired in a business combination.

### Fees in the "10 Per Cent Test" for Derecognition of Financial Liabilities (Amendments to IFRS 9, Financial Instruments)

The amendments to IFRS 9 clarify which fees an entity includes when it applies the "10 per cent test" in assessing whether to derecognize a financial liability. An entity includes only fees paid or received between the entity (the borrower) and the lender, including fees paid or received by either the entity or the lender on the other's behalf.

(in thousands of Canadian dollars, except per share amounts) (unaudited)

## Property, Plant and Equipment - Proceeds Before Intended Use (Amendments to IAS 16, Property, Plant and Equipment)

The amendments to IAS 16 prohibit deducting from the cost of an item of property, plant and equipment any proceeds from selling items produced while bringing that asset to the location and condition necessary for it to be capable of operating in the manner intended by management. Instead, an entity recognizes the proceeds from selling such items, and the cost of producing those items, in profit or loss.

## Onerous Contracts - Cost of Fulfilling a Contract (Amendments to IAS 37, Provisions, Contingent Liabilities and Contingent Assets)

The amendments to IAS 37 provide guidance regarding the costs a company should include as the cost of fulfilling a contract when assessing whether a contract is onerous. The amendments specify that the cost of fulfilling a contract comprises the costs that relate directly to the contract and can either be incremental costs of fulfilling that contract or an allocation of other costs that relate directly to fulfilling contracts.

#### 6. FUTURE ACCOUNTING CHANGES

## Classification of Liabilities as Current or Non-current (Amendments to IAS 1, Presentation of Financial Statements)

The amendments to IAS 1 provide a more general approach to the classification of liabilities based on the contractual arrangements in place at the reporting date. The amendments clarify that the classification of liabilities as current or non-current should be based on rights that are in existence at the end of the reporting period and align the wording in all affected paragraphs to refer to the right to defer settlement by at least twelve months and make explicit that only rights in place at the end of the reporting period should affect the classification of a liability. The amendments are effective for annual reporting periods beginning on or after January 1, 2023 and are to be applied retrospectively.

#### Disclosure of Accounting Policies (Amendments to IAS 1)

The amendments to IAS 1 require an entity to disclose its material accounting policies instead of its significant accounting policies. The amendments clarify that accounting policy information is material if users of an entity's financial statements would need it to understand other material information in the financial statements. The amendments are effective for annual reporting periods beginning on or after January 1, 2023 and are to be applied prospectively.

## Definition of Accounting Estimates (Amendments to IAS 8, Accounting Policies, Changes in Accounting Estimates and Errors)

The amendments to IAS 8 provide guidance to assist entities in distinguishing between accounting policies and accounting estimates. The amendments replace the definition of a change in accounting estimates with the definition of accounting estimates. Under the new definition, accounting estimates are monetary amounts in financial statements that are subject to measurement uncertainty. The amendments also clarify that a change in accounting estimate that results from new information or new developments is not the correction of an error. In addition, the effects of a change in an input or a measurement technique used to develop an accounting estimate are changes in accounting estimates if they do not result from the correction of prior period errors. The amendments are effective for annual periods beginning on or after January 1, 2023 and are to be applied prospectively.

## Deferred Tax on Assets and Liabilities Arising From Lease and Decommissioning Obligation Transactions (Amendments to IAS 12, Income Taxes)

The amendments to IAS 12 provide clarifications in accounting for deferred tax on certain transactions such as leases and decommissioning obligations. The amendments clarify that the initial recognition exemption does not apply to transactions such as leases and decommissioning obligations. As a result, entities may need to recognize both a deferred tax asset and a deferred tax liability for temporary differences arising on initial recognition of leases and decommissioning obligations. The amendments are effective for annual periods beginning on or after January 1, 2023 and are to be applied to transactions that occur on or after the beginning of the earliest comparative period presented.

#### Lease Liability Measurement in a Sale and Leaseback transaction (Amendments to IFRS 16, Leases)

The amendments to IFRS 16 clarify how a seller-lessee should apply the subsequent measurement requirements in IFRS 16 to the lease liability that arises in a sale and leaseback transaction. The amendments specify that the seller-lessee does not recognize any amount of the gain or loss that relates to the right of use it retains when lease liabilities are

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subsequently measured. However, the new requirements do not prevent a seller-lessee from recognizing, in profit or loss, any gain or loss that relates to the partial or full termination of a lease. The amendments are effective for annual periods beginning on or after January 1, 2024 and are to be applied retrospectively.

The Company is still assessing the impact of adopting these amendments on its future financial statements.

### 7. CASH AND CASH EQUIVALENTS, AND RESTRICTED CASH

	September 30 2022		December 31 2021
Cash balances excluding joint operations Cash balances of joint operations	\$ 49,176 438,551	\$	12,799 519,882
	\$ 487,727	\$	532,681
Restricted cash	\$ 95,093 \$ 95,093	\$ \$	98,010 98,010

Cash and cash equivalents on deposit in the bank accounts of joint operations cannot be accessed directly by the Company.

Restricted cash is cash held by Bermuda Skyport Corporation Limited ("Skyport"). This cash cannot be used by the Company other than to finance the Bermuda International Airport Redevelopment Project.

#### 8. TRADE AND OTHER RECEIVABLES

	Sep	tember 30 2022	December 31 2021
Trade receivables	\$	613,707	\$ 467,157
Allowance for expected credit losses		(1,201)	(1,145)
		612,506	466,012
Holdbacks receivable		323,717	309,582
Other		47,069	49,209
		370,786	358,791
Total	\$	983,292	\$ 824,803
Amounts receivable beyond one year	\$	108,056	\$ 101,643

(in thousands of Canadian dollars, except per share amounts) (unaudited)

A reconciliation of the beginning and ending carrying amounts of the Company's allowance for expected credit losses is as follows:

	September 30 2022	December 31 2021
Balance - beginning of period	\$ (1,145)	,
Additional amounts provided for during period	(381)	(531)
Trade receivables written off during period	36 289	165
Amounts recovered  Balance - end of period	\$ (1,201)	361 \$ (1,145)

### 9. INVENTORIES

	September 30	December 31
	2022	2021
Raw materials and supplies	\$ 14,638	\$ 5,996
Finished goods	22,261	19,199
	\$ 36,899	\$ 25,195

(in thousands of Canadian dollars, except per share amounts) (unaudited)

### 10. PROJECTS ACCOUNTED FOR USING THE EQUITY METHOD

The Company performs some construction and concession related projects through non-consolidated entities. The Company's participation in these entities is conducted through joint ventures and associates and is accounted for using the equity method. The Company's joint ventures and associates are private entities and there is no quoted market price available for their shares.

The summarized financial information below reflects the Company's share of the amounts presented in the financial statements of joint ventures and associates:

	Se	ptember 30, 2	022	De	ecember 31, 20	21
	Joint Ventures	Associates	Total	Joint Ventures	Associates	Total
Cash and cash equivalents	\$ 24,231	\$ 798	\$ 25,029	\$ 42,750	\$ 927	\$ 43,677
Other current assets	542,560	3	542,563	649,219	483	649,702
Total current assets	566,791	801	567,592	691,969	1,410	693,379
Non-current assets	947,232	-	947,232	720,890	-	720,890
Total assets	1,514,023	801	1,514,824	1,412,859	1,410	1,414,269
Trade and other payables and provisions	342,954	91	343,045	343,929	1,201	345,130
Total current liabilities	342,954	91	343,045	343,929	1,201	345,130
Non-current financial liabilities	1,064,349	-	1,064,349	996,796	-	996,796
Other non-current liabilities	3,751	-	3,751	3,049	-	3,049
Total non-current liabilities	1,068,100	-	1,068,100	999,845	-	999,845
Total liabilities	1,411,054	91	1,411,145	1,343,774	1,201	1,344,975
Net assets	\$ 102,969	\$ 710	\$ 103,679	\$ 69,085	\$ 209	\$ 69,294

	For the three months ended											
		Sep	otember 30, 2	02	2	September 30, 2021						
		Joint				Joint						
	\	√entures	Associates		Total	Ventures	Associates		Total			
Revenue	\$	197,190	\$ -	\$	197,190	\$ 171,917	\$ 120	\$	172,037			
Depreciation and amortization	Ψ	(149)	_	Ψ	(149)	(156)	- 120	Ψ	(156)			
Other costs and expenses		(182,291)	489		(181,802)	(157,343)	6		(157,337)			
Operating profit		14,750	489		15,239	14,418	126		14,544			
Finance cost		(9,552)	-		(9,552)	(10,052)	-		(10,052)			
Income tax expense		(654)	-		(654)	(535)	-		(535)			
Profit for the period		4,544	489		5,033	3,831	126		3,957			
Other comprehensive income		4,578	-		4,578	2,784	-		2,784			
Total comprehensive income	\$	9,122	\$ 489	\$	9,611	\$ 6,615	\$ 126	\$	6,741			

(in thousands of Canadian dollars, except per share amounts) (unaudited)

	For the nine months ended												
		Ser	otember 30			September 30, 2021							
		Joint					Joint	,					
	\	/entures	Associate	S_	Total	\	/entures	Associates		Total			
Revenue	\$	510,712	\$	- \$	510,712	\$	542,308	\$ 664	\$	542,972			
Depreciation and amortization		(456)		-	(456)		(463)	-		(463)			
Other costs and expenses		(469,612)	50	00	(469,112)		(502,679)	(134)		(502,813)			
Operating profit		40,644	50	00	41,144		39,166	530		39,696			
Finance cost		(28,605)		- 1	(28,605)		(28,473)	-		(28,473)			
Income tax expense		(740)		- 1	(740)		(848)	-		(848)			
Profit for the period		11,299	50	00	11,799		9,845	530		10,375			
Other comprehensive income		24,617		-	24,617		10,931	-		10,931			
							•	_					
Total comprehensive income	\$	35,916	\$ 50	00 \$	36,416	\$	20,776	\$ 530	\$	21,306			

The movement in the investment in projects accounted for using the equity method is as follows:

	For the nine months ended	For the year ended
	September 30	December 31
	2022	2021
Projects accounted for using the equity method - as at beginning of period	\$ 69,294	\$ 37,378
Share of profit for the period	11,799	15,101
Share of other comprehensive income for the period	24,617	19,951
Distributions from projects accounted for using the equity method	(2,031)	(3,136)
Projects accounted for using the equity method - as at end of period	\$ 103,679	\$ 69,294

The following joint ventures and associates are included in projects accounted for using the equity method:

Name	Ownership interest	Joint Venture or Associate	Years included
Yellowline Asphalt Products Ltd.	50%	Joint Venture	2022, 2021
Waterloo LRT Concessionaire	10%	Joint Venture	2022, 2021
Eglinton Crosstown LRT Concessionaire	25%	Joint Venture	2022, 2021
Finch West LRT Concessionaire	33%	Joint Venture	2022, 2021
Gordie Howe International Bridge Concessionaire	20%	Joint Venture	2022, 2021
Sky-Tec Fibre JV	50%	Joint Venture	2021
Highway 401 Expansion Project SPV	50%	Joint Venture	2022, 2021
Pattullo Bridge Replacement Project SPV	50%	Joint Venture	2022, 2021
Eglinton Crosstown West Extension Advance Tunnel Project SPV	40%	Joint Venture	2022, 2021
ONxpress Transportation Partners	25%	Joint Venture	2022

Projects accounted for using the equity method include various concession joint ventures or project special purpose vehicles ("SPVs") as listed above. However, the construction activities related to these concessions and project SPVs are classified as joint operations which are accounted for in the consolidated financial statements by reflecting, line by line, the Company's share of the assets held jointly, liabilities incurred jointly, and revenue and expenses arising from the joint operations.

(in thousands of Canadian dollars, except per share amounts) (unaudited)

### 11. PROPERTY, PLANT AND EQUIPMENT

		Land	Buildings and leasehold improvements	Aggregate properties	Machinery and construction equipment	Office equipment, furniture and fixtures, and computer hardware	Vehicles	Total
Cost								
Balance at January 1, 2022	\$	53,343	\$ 173,513 \$	57,975	\$ 358,761	\$ 40,525	\$ 71,163	\$ 755,280
Additions - purchased assets		80	174	4,777	13,678	1,753	850	21,312
Additions - right-of-use assets		_	7,492	-	24,398	-	9,978	41,868
Additions - business combination		_	-	-	15	-	906	921
Disposals		(790)	(3,231)	(2,264)	(11,932)	(75)	(4,063)	(22,355)
Foreign currency translation adjustments			212	-	559	91	113	975
Balance as at September 30, 2022	\$	52,633	\$ 178,160 \$	60,488	\$ 385,479	\$ 42,294	\$ 78,947	\$ 798,001
Accumulated depreciation and impairment								
Balance at January 1, 2022		836	70,638	22,210	199,091	36,959	46,040	375,774
Depreciation - purchased assets		_	4,352	1,031	11,732	1,729	753	19,597
Depreciation - right-of-use assets	(a)	178	5,875	-	12,715	-	7,380	26,148
Disposals		(790)	(3,150)	(2,264)	(10,865)	(75)	(3,933)	(21,077)
Foreign currency translation adjustments		-	112	-	227	67	77	483
Balance as at September 30, 2022	\$	224	\$ 77,827 \$	20,977	\$ 212,900	\$ 38,680	\$ 50,317	\$ 400,925
Net book value as at September 30, 2022	\$	52,409	\$ 100,333 \$	39,511	\$ 172,579	\$ 3,614	\$ 28,630	\$ 397,076
Net book value as at January 1, 2022	\$	52,507	\$ 102,875 \$	35,765	\$ 159,670	\$ 3,566	\$ 25,123	\$ 379,506
Net book value of right-of-use assets included in property, plant & equipment as at January 1, 2022	\$	845	\$ 33,328 \$	75	\$ 81,510	\$ _	\$ 22,965	\$ 138,723
Net book value of right-of-use assets included in property, plant & equipment as at Septembe 30, 2022	r \$	667	\$ 35,030 \$	75	\$ 89,405	\$ 	\$ 25,771	\$ 150,948

<sup>(</sup>a) Depreciation of land relates to leases of land following the adoption of IFRS 16.

(in thousands of Canadian dollars, except per share amounts) (unaudited)

#### 12. INTANGIBLE ASSETS

	Concession Rights	Goodwill	Licences, software and other rights	Total
Cost				
Balance as at January 1, 2022	\$ 625,445	\$ 104,855	\$ 101,885	\$ 832,185
Additions				
Separately acquired or constructed	-	-	3,022	3,022
Business combination	-	3,247	2,335	5,582
Disposals	-	-	(601)	(601)
Foreign currency translation adjustments	50,761	-	180	50,941
Balance as at September 30, 2022	\$ 676,206	\$ 108,102	\$ 106,821	\$ 891,129
Accumulated amortization and impairment				
Balance as at January 1, 2022	117,274	-	67,962	185,236
Amortization	14,779	-	9,720	24,499
Disposals	-	-	(601)	(601)
Foreign currency translation adjustments	9,722	-	894	10,616
Balance as at September 30, 2022	\$ 141,775	\$ _	\$ 77,975	\$ 219,750
Net book value as at September 30, 2022	\$ 534,431	\$ 108,102	\$ 28,846	\$ 671,379
Net book value as at January 1, 2022	\$ 508,171	\$ 104,855	\$ 33,923	\$ 646,949

Amortization of intangible assets is included in the depreciation and amortization expense line item on the consolidated statements of income.

#### 13. BANK INDEBTEDNESS

	Se	eptember 30 2022	December 31 2021
Bank indebtedness	<b>\$</b>	210,000 210,000	 23,305 23,305

As at September 30, 2022, the Company had a committed revolving credit facility of \$600,000 (December 31, 2021 - \$600,000). The Company also has uncommitted demand letter of credit facilities of \$201,000 (December 31, 2021 - \$201,000) from Canadian banks and \$40,149 (€30,000) from a Spanish bank (December 31, 2021 - \$43,173 (€30,000)). Bank indebtedness representing borrowings on the Company's revolving credit facility as at September 30, 2022 was \$210,000 (December 31, 2021 - \$23,305). Letters of credit amounting to \$3,234 and \$5,301, respectively, were issued against the revolving credit facility and the uncommitted demand letter of credit facilities as at September 30, 2022 (December 31, 2021 - \$3,494 and \$16,915, respectively). Cash drawings under the revolving credit facility bear interest at rates between prime and prime plus 1.20% per annum. Letters of credit drawn on the revolving credit facility reduce the amount available-for-use under this facility. These facilities mature on June 30, 2025.

The Company also maintains an additional performance security guarantee facility of \$900,000 (December 31, 2021 - \$900,000) to support letters of credit provided by Export Development Canada of which \$542,833 was utilized as at September 30, 2022 (December 31, 2021 - \$540,399). This performance security guarantee facility matures on June 30, 2023.

(in thousands of Canadian dollars, except per share amounts) (unaudited)

### 14. TRADE AND OTHER PAYABLES

	September 30 2022	December 31 2021
Trade payables and accrued liabilities Holdbacks payable	\$ 945,959 142,216	\$ 788,352 132,301
	\$ 1,088,175	\$ 920,653
Amounts payable beyond one year	\$ 2,592	\$ 1,511

### 15. PROVISIONS

	Contract related	Asset decommissioning			Other	T-4-1
	obligations	costs	ıax	x assessments	Other	Total
Balance as at January 1, 2022	\$ 13,998	\$ 5,651	\$	9,879	\$ 1,147	\$ 30,675
Additions made	1,374	17		-	2,480	3,871
Amounts used	(4,647)	(389)		-	(1,783)	(6,819)
Other changes	(74)	195		-	-	121
Unused amounts reversed	-	(10)		-	-	(10)
Balance as at September 30, 2022	\$ 10,651	\$ 5,464	\$	9,879	\$ 1,844	\$ 27,838
Reported as:						
Current	\$ 9,332	\$ -	\$	9,879	\$ 1,844	\$ 21,055
Non-current	1,319	5,464		-	-	6,783
	\$ 10,651	\$ 5,464	\$	9,879	\$ 1,844	\$ 27,838

### 16. LONG-TERM DEBT AND NON-RECOURSE PROJECT DEBT

#### **LONG-TERM DEBT**

	S	eptember 30 2022	December 31 2021
Long-term debt:			
Leases	\$	176,833	\$ 165,262
Equipment and other loans		59,233	59,633
Total long-term debt	\$	236,066	\$ 224,895
Reported as: Current liabilities: Current portion of long-term debt	\$	60,000	\$ 58,568
Non-current liabilities: Long-term debt		176,066	166,327
	\$	236,066	\$ 224,895

(in thousands of Canadian dollars, except per share amounts) (unaudited)

The following describes the components of long-term debt:

- (a) As at September 30, 2022, leases of \$176,833 (December 31, 2021 \$165,262) bore interest at fixed rates averaging 3.37% (December 31, 2021 2.95%) per annum, with specific equipment provided as security.
- (b) As at September 30, 2022, equipment and other loans of \$59,233 (December 31, 2021 \$59,633) bore interest at fixed rates averaging 2.91% (December 31, 2021 2.81%) per annum, with specific equipment provided as security.

The weighted average interest rate on total long-term debt outstanding (excluding convertible debentures and non-recourse project debt) as at September 30, 2022 was 3.26% (December 31, 2021 – 2.92%).

Expenses relating to short-term leases and leases of low-value assets recognized in the statement of income during the three and nine months ended September 30, 2022 were \$24,420 and \$67,143, respectively (2021 - \$25,252 and \$58,702, respectively).

Total cash outflow related to lease liabilities for the three and nine months ended September 30, 2022 was \$13,077 and \$38,429, respectively (2021 – \$16,229 and \$43,118).

Refer to Note 11, "Property, plant and equipment" for further details of additions to right-of-use assets and depreciation charged on right-of-use assets during the nine months ended September 30, 2022.

Refer to Note 25, "Finance cost" for further details of interest on lease liabilities recognized during the three and nine months ended September 30, 2022.

Refer to Note 28, "Financial instruments" for contractual maturities of lease liabilities as at September 30, 2022.

#### NON-RECOURSE PROJECT DEBT

	S	eptember 30 2022	December 31 2021
Non-recourse project debt:			
Bermuda International Airport Redevelopment Project financing (a)	\$	383,511	\$ 357,537
Total non-recourse project debt	\$	383,511	\$ 357,537
Reported as: Current liabilities: Current portion of non-recourse project debt	\$	3,387	\$ 2,957
Non-current liabilities: Non-recourse project debt		380,124	\$ 354,580
	\$	383,511	\$ 357,537

<sup>(</sup>a) Included in the Company's consolidated balance sheet as at September 30, 2022 is debt, net of transaction costs, of \$383,511 (US\$279,792) (December 31, 2021 – \$357,537 (US\$282,013)) representing the debt of Skyport. This debt is secured by the assets of Skyport and is without recourse to the Company.

The financing is denominated in US dollars and bears interest at 5.90% annually. Debt repayments, made from Restricted Cash, commenced in 2022 and are scheduled to continue until 2042.

(in thousands of Canadian dollars, except per share amounts) (unaudited)

### 17. CONVERTIBLE DEBENTURES

Convertible subordinated debentures consist of:

	September 30 2022	December 31 2021
Debt component:		
Debenture maturing on December 31, 2023 - 5.0% Debentures	177,620	173,898
Total convertible debentures	\$ 177,620	\$ 173,898
Demontrad co.		
Reported as:		
Non-current liabilities:		
Convertible debentures	177,620	173,898
	\$ 177,620	\$ 173,898
	September 30	December 31
	2022	2021
Equity component:		
Debenture maturing on December 31, 2023 - 5.0% Debentures	\$ 12,707	\$ 12,707

Finance cost associated with the debentures consists of:

	Fc	For the three months ended				For the nine months ended			
	September 30		September 30		September 3		9	September 30	
		2022		2021		2022		2021	
Interest expense on face value	\$	2,300	\$	2,300	\$	6,900	\$	6,900	
Notional interest representing accretion		1,249		1,215		3,721		3,618	
	\$	3,549	\$	3,515	\$	10,621	\$	10,518	

At the holder's option, the 5.0% Debentures may be converted into common shares of the Company at any time up to the maturity dates at a conversion price of \$23.21 for each common share, subject to adjustment in certain circumstances. The 5.0% Debentures were not redeemable before December 31, 2021. The Company may, at its option, redeem the 5.0% Debentures from December 31, 2021 to December 31, 2022, in whole or in part, at par plus accrued and unpaid interest, provided that the volume weighted average trading price of the common shares on the Toronto Stock Exchange during a specified period prior to redemption is not less than 125% of the conversion price. From December 31, 2022 through to the maturity date, the Company, at its option, may redeem the 5.0% Debentures, in whole or in part, at par plus accrued and unpaid interest.

As at September 30, 2022, the face value of the 5.0% Debentures which remains outstanding was \$184,000 (December 31, 2021 - \$184,000).

(in thousands of Canadian dollars, except per share amounts) (unaudited)

### 18. CONCESSION RELATED DEFERRED REVENUE

Concession related deferred revenue consists of:

	September 30 2022	December 31 2021
Bermuda International Airport Redevelopment Project	\$ 99,603	\$ 94,951
	\$ 99,603	\$ 94,951

As part of acquiring, in 2017, the rights to operate the Existing Bermuda Airport, concession related deferred revenue includes the estimated value of the "inducement" received by Skyport to develop, finance and operate the New Airport Terminal as well as development funds related to the Bermuda International Airport Redevelopment Project. These concession deferred revenue amounts are amortized to earnings over the term of the New Airport Terminal concession period. The New Airport Terminal commenced operations on December 9, 2020. Amounts recognized as revenue for the three and nine months ended September 30, 2022 were \$961 and \$2,854, respectively (2021 - \$931 and \$2,777, respectively).

### 19. INCOME TAXES

The provision for income taxes differs from the result that would be obtained by applying combined Canadian federal and provincial (Ontario, Alberta, Quebec and British Columbia) statutory income tax rates to profit or loss before income taxes. This difference results from the following:

	For the nine months ended				
	Septeml	ber 30	Sep	tember 30	
		2022		2021	
Profit before income taxes	\$ 1	7,227	\$	54,804	
Statutory income tax rate	2	6.40%		26.20%	
Expected income tax expense	(4	4,548)		(14,359)	
Effect on income taxes of:					
Projects accounted for using the equity method		619		622	
Provincial and foreign rate differences	(	1,908)		(3,119)	
Other		(695)		(339)	
	(	1,984)		(2,836)	
Income tax expense	\$ (	6,532)	\$	(17,195)	

(in thousands of Canadian dollars, except per share amounts) (unaudited)

#### 20. EMPLOYEE BENEFIT PLANS

Employee future benefit expenses for the period are as follows:

	For the three	months ended	For the nine	e months ended		
	September 30	September 30	September 30	September 30		
	2022	2021	2022	2021		
Defined benefit pension expense:						
Company sponsored pension plans	\$ 94	\$ 124	\$ 282	\$ 373		
Defined contribution pension expense:						
Company sponsored pension plans	2,443	2,246	7,419	6,817		
Multi-employer pension plans	26,905	24,985	73,239	64,475		
Total employee future benefit expense	\$ 29,442	\$ 27,355	\$ 80,940	\$ 71,665		

#### 21. CONTINGENCIES

### Coastal GasLink Pipeline, Sections 3 and 4

The project has been delayed and impacted by various events for which SA Energy Group ("SAEG"), a partnership in which the Company holds a 50% interest, asserts Coastal GasLink ("CGL") is contractually responsible, including, but not limited to, significant scope changes and delays by the client, unforeseen site conditions, recoverable weather impacts and a suspension implemented by the client as a result of regulatory restrictions imposed due to the COVID-19 pandemic. SAEG asserts that it is entitled to additional compensation for costs associated with those delays and impacts and has commenced an arbitration pursuant to the terms of the contract to resolve the matter. In the third quarter of 2022, CGL issued a counterclaim, alleging breach of contract and damages arising therefrom; CGL has not articulated the amount of damages it may seek. While this commercial dispute could result in a material impact to Aecon's earnings, cash flow, and financial position if not resolved favourably, the ultimate results cannot be predicted at this time.

#### **Kemano Generating Station Second Tunnel Project**

During the second quarter of 2020, Rio Tinto issued a notice of termination of contract to the joint venture in which Aecon holds a 40% interest with respect to the Kemano Generating Station Second Tunnel Project. Rio Tinto also issued notice to the joint ventures' sureties asserting a claim on the 50% performance bonds; the sureties entered into a cooperation agreement with Rio Tinto but have not taken a position on the validity of this claim on the bonds. In the third quarter of 2020, the joint venture issued a notice of civil claim seeking approximately \$105,000 in damages from Rio Tinto. The joint venture has also registered and perfected a builders' lien against project lands, providing security over approximately \$97,000 of the claimed damages. Rio Tinto has issued a counterclaim against the joint venture but has not articulated the amount of damages it may seek from the joint venture; such amount is expected to be material. While it is possible that this commercial dispute could result in a material impact to Aecon's earnings and cash flow if not resolved, the ultimate results cannot be predicted at this time. The aforementioned notice of civil claim was commenced in the Supreme Court of British Columbia between Frontier Kemper Constructors and Frontier Kemper — Aecon Joint Venture as plaintiffs/defendants by counterclaim and Rio Tinto Alcan Inc. and Aluminum Company of Canada Limited/Aluminum Du Canada Limitee as the defendants/plaintiffs by counterclaim.

#### K+S Potash Canada

During the second quarter of 2018, the Company filed a statement of claim in the Court of Queen's Bench for Saskatchewan (the "Court") against K+S Potash Canada ("KSPC") and KSPC filed a statement of claim in the Court against the Company. Both actions relate to the Legacy mine project in Bethune, Saskatchewan. The Company is seeking \$180,000 in payments due to it pursuant to agreements entered into between the Company and KSPC with respect to the project plus approximately \$14,000 in damages. The Company has recorded \$139,485 of unbilled revenue and accounts

(in thousands of Canadian dollars, except per share amounts) (unaudited)

receivable as at September 30, 2022. Offsetting this amount to some extent, the Company has accrued \$45,000 in trade and other payables for potential payments to third parties pending the outcome of the claim against KSPC. KSPC is seeking an order that the Company repay to KSPC approximately \$195,000 already paid to the Company pursuant to such agreements. The Company has also been brought into two other lawsuits in the same Court between KSPC and various other contractors involved with the Legacy mine project, both relating to matters which the Company believes are materially covered by insurance coverage, to the extent of any liability. These claims may not be resolved for several years. While the Company considers KSPC's claim to be without merit and does not expect that the resolution of these claims will cause a material impact to its financial position, the ultimate results cannot be predicted at this time.

The Company is involved in various other disputes and litigation both as plaintiff and defendant. In the opinion of management, the resolution of other disputes against the Company, including those provided for (see Note 15, "Provisions"), will not result in a material effect on the consolidated financial position of the Company.

See also Note 4, "Critical Accounting Estimates" for judgments and estimates impacting litigation risk and claims risk.

As part of regular operations, the Company has the following guarantees and letters of credit outstanding:

	Project	September 30 2022
Letters of credit:		
Financial and performance - issued by Export Development Canada	Various joint arrangement projects	\$ 542,833
Financial and performance - issued in the normal conduct of business	Various	\$ 8,535

Under the terms of many of the Company's associate and joint arrangement contracts with project owners, each of the partners is jointly and severally liable for performance under the contracts. As at September 30, 2022, the value of uncompleted work for which the Company's associate and joint arrangement partners are responsible, and which the Company could be responsible for assuming, amounted to approximately \$12,038,818 a portion of which is supported by performance bonds. In the event the Company assumed this additional work, it would have the right to receive the partner's share of billings to the project owners pursuant to the respective associate or joint arrangement contract.

#### 22. CAPITAL STOCK

	For the nine months ended September 30, 2022			For the year ended December 31, 2021			
	Number		Amount	Number		Amount	
Number of common shares outstanding - beginning of period	60,822,889	\$	405,807	60,219,825	\$	395,733	
Shares issued to settle LTIP/ESU/Director DSU obligations	188,937		4,633	603,064		10,074	
Number of common shares outstanding - end of period	61,011,826	\$	410,440	60,822,889	\$	405,807	

The Company is authorized to issue an unlimited number of common shares.

#### STOCK-BASED COMPENSATION

#### **Long-Term Incentive Plan**

In 2005 and 2014, the Company adopted Long-Term Incentive Plans (collectively "LTIP" or individually "2005 LTIP" or "2014 LTIP") to provide a financial incentive for its senior executives to devote their efforts to the long-term success of the Company's business. Awards to participants are based on the financial results of the Company and are made in the form of Deferred Share Units ("DSUs") or in the form of Restricted Share Units ("RSUs"). Awards made in the form of DSUs

(in thousands of Canadian dollars, except per share amounts) (unaudited)

will vest only on the retirement or termination of the participant. Awards made in the form of RSUs will vest annually over three years. Compensation charges related to the LTIP are expensed over the estimated vesting period of the awards in marketing, general and administrative expense. Awards made to individuals who are eligible to retire under the plan are assumed, for accounting purposes, to vest immediately.

For the three and nine months ended September 30, 2022, the Company recorded LTIP compensation charges of \$4,342 (2021 - \$4,246) and \$13,407 (2021 - \$12,379) respectively.

### Other Stock-based Compensation - Director DSU Awards

In February 2021, the Board of Directors modified its director compensation program by replacing the 2014 Director DSU Plan (as defined below) with a director deferred share unit plan that provides for the settlement of DSUs in cash only (the "2021 Director DSU Plan") for future grants. A DSU is a right to receive an amount from the Company equal to the value of one common share. In addition to the discretionary award of DSUs, directors have an option to elect to receive 50% or 100% of their Board annual retainer fee that is otherwise payable in cash in the form of DSUs. The number of DSUs awarded to a director is equal to the value of the compensation that a director elects to receive in DSUs or the value awarded by the Company on an annual basis divided by the volume weighted average trading price of a common share on the TSX for the five trading days prior to the date of the award. DSUs are redeemable on the first business day following the date the director ceases to serve on the Board.

The Board of Directors will no longer issue new DSUs under the director deferred share unit plan dated May 2014 (the "2014 Director DSU Plan"). The last award of DSUs under the 2014 Director DSU Plan was made on March 12, 2020. DSUs granted under the 2014 Director DSU Plan will continue to be governed by the terms of the 2014 Director DSU Plan.

Director DSU awards are expensed in full on the date of grant and recognized in marketing, general and administrative expense in the consolidated statements of income. DSU awards under the 2014 Director DSU Plan are accounted for as equity-settled stock-based transactions. DSU awards under the 2021 Director DSU Plan are accounted for as cash-settled stock-based transactions with the related liability revalued to fair value at the end of each reporting period. Director DSUs have accompanying dividend equivalent rights, which are also expensed as earned in marketing, general and administrative expense.

For the three and nine months ended September 30, 2022, the Company recorded Director DSU compensation (income)/expense, net of fair value adjustments, of \$(266) and \$709, respectively (2021 - \$593 and \$1,759, respectively).

#### Other Stock-based Compensation - Employee Share Unit (ESU) Awards

In April 2019, the Company adopted an Employee Share Unit ("ESU") plan, an employee benefit program that enables all permanent, non-unionized, Canadian resident employees to become shareholders of the Company. The program includes ESUs gifted to eligible employees, and additional ESUs that may be purchased by eligible employees during a predetermined window each year at a discounted price.

ESU awards and purchases vest annually over three years. ESUs are equity settled awards with compensation charges related to ESU awards and purchases expensed over the estimated vesting period in marketing, general and administrative expense.

For the three and nine months ended September 30, 2022, the Company recorded an ESU compensation charge of \$846 (2021 - \$213) and \$1,528 (2021 - \$705), respectively.

(in thousands of Canadian dollars, except per share amounts) (unaudited)

Details of the changes in the balance of LTIP awards, Director DSUs, and ESUs outstanding are detailed below:

	For the nine months ended September 30, 2022					
	LTIP	LTIP Director DSUs				
Balance outstanding - beginning of period	2,771,651	351,776	318,958			
Granted	1,090,819	101,785	153,203			
Dividend equivalent rights	124,509	14,822	26,510			
Settled	(196,481)	-	(162,306)			
Forfeited	(65,047)	-	(29,083)			
Balance outstanding - end of period	3,725,451	468,383	307,282			

	_	Weighted Ave	erage	e Grant Date Fa	ir Va	alue Per Unit
Balance outstanding - beginning of period	\$	15.59	\$	16.25	\$	18.10
Granted including Director DSU fair value adjustments		15.90		4.54		16.42
Dividend equivalent rights		15.66		16.55		17.89
Settled		14.54		-		17.62
Forfeited		17.46		-		17.80
Balance outstanding - end of period	\$	15.70	\$	13.72	\$	17.53

Amounts included in Contributed Surplus in the Consolidated Balance Sheets as at September 30, 2022 in respect of LTIP, Director DSUs, and ESUs were \$48,940 (December 31, 2021 - \$38,720), \$4,809 (December 31, 2021 - \$4,641), and \$4,587 (December 31, 2021 - \$4,705), respectively. Amounts included in Trade and Other Payables in the Consolidated Balance Sheets as at September 30, 2022 in respect of Director DSUs was \$1,618 (December 31, 2021 - \$1,077).

### 23. EXPENSES

		For the three	mor	nths ended	For the nine months ended				
	Se	eptember 30	;	September 30	September 30	5	September 30		
		2022		2021	2022		2021		
Personnel	\$	341,923	\$	286,226	\$ 1,052,809	\$	840,001		
Subcontractors		546,661		499,016	1,375,617		1,207,944		
Materials		297,378		235,196	706,617		541,186		
Equipment costs		53,148		55,929	158,180		146,610		
Depreciation of property, plant and equipment									
and amortization of intangible assets		23,775		22,111	70,244		66,358		
Other expenses		5,251		6,200	27,495		14,943		
Total expenses	\$	1,268,136	\$	1,104,678	\$ 3,390,962	\$	2,817,042		

(in thousands of Canadian dollars, except per share amounts) (unaudited)

### Reported as:

	For the three months ended					For the nine	e months ended		
	Se	eptember 30	;	September 30	S	eptember 30	,	September 30	
		2022		2021		2022		2021	
Direct costs and expenses	\$	1,201,882	\$	1,040,191	\$	3,172,413	\$	2,616,304	
Marketing, general and administrative expense		42,479		42,376		148,305		134,380	
Depreciation and amortization		23,775		22,111		70,244		66,358	
Total expenses	\$	1,268,136	\$	1,104,678	\$	3,390,962	\$	2,817,042	

### 24. OTHER INCOME

	For the three	e months ended	For the nine	e months ended		
	September 3	September 30	September 30	September 30		
	202	2021	2022	2021		
Foreign exchange gain (loss)	\$ 1,076	\$ (52)	\$ 1,019	\$ (651)		
Gain on sale of property, plant and equipment	2,542	986	4,944	3,961		
Other gains		-	-	2,667		
Total other income	\$ 3,618	\$ 934	\$ 5,963	\$ 5,977		

### 25. FINANCE COST

	For the three	months ended	For the nine months ended			
	September 30	September 30	September 30	September 30		
	2022	2021	2022	2021		
Interest and notional interest on long-term debt and						
debentures	\$ 9,622	\$ 9,263	\$ 28,428	\$ 27,469		
Interest on leases	1,354	1,142	3,599	3,248		
Interest on short-term debt	4,116	1,263	7,971	2,898		
Notional interest on provisions	54	152	121	51		
Total finance cost	\$ 15,146	\$ 11,820	\$ 40,119	\$ 33,666		

(in thousands of Canadian dollars, except per share amounts) (unaudited)

### 26. EARNINGS PER SHARE

Details of the calculations of earnings per share are set out below:

	For the three	months ended	For the nine	months ended		
	September 30	September 3	O September 3	September 30		
	2022	202	202	2021		
Profit attributable to shareholders	\$ 34,489	\$ 38,429	9 \$ 10,695	\$ 37,609		
Interest on convertible debentures, net of tax(1)	2,609	2,58	<b>7,807</b>	7,731		
Diluted net earnings	\$ 37,098	\$ 41,012	2 \$ 18,502	\$ 45,340		
Average number of common shares outstanding	60,988,159	60,320,454	60,914,412	60,282,565		
Effect of dilutive securities:(1)						
Convertible debentures <sup>(1)</sup>	17,193,670	9,565,920	<b>13,775,121</b>	10,193,151		
Long-term incentive plan	4,023,831	3,643,014	4,023,831	3,643,014		
Weighted average number of diluted common						
shares outstanding	82,205,660	73,529,39	78,713,364	74,118,730		
Basic earnings per share	\$ 0.57	\$ 0.64	4 \$ 0.18	\$ 0.62		
Diluted earnings per share <sup>(1)</sup>	\$ 0.45	\$ 0.50	6 \$ 0.16	\$ 0.59		

<sup>(1)</sup> When the impact of dilutive securities increases the earnings per share or decreases the loss per share, they are excluded for purposes of the calculation of diluted earnings (loss) per share.

### 27. SUPPLEMENTARY CASH FLOW INFORMATION

		For the nine i	month	ns ended
	S	eptember 30	S	eptember 30
		2022		2021
Increase in:				
Trade and other receivables	\$	(147,577)	\$	(62,483)
Unbilled revenue		(140,872)		(136,031)
Inventories		(10,469)		(5,070)
Prepaid expenses		(2,155)		(736)
Increase (decrease) in:				
Trade and other payables		159,776		72,519
Provisions		(6,819)		(2,870)
Deferred revenue		(63,117)		(30,588)
	\$	(211,233)	\$	(165,259)

#### **Cash flows from interest**

	For the nine i	months ended
	September 30	September 30
	2022	2021
Operating activities		
Cash interest paid	\$ (38,791)	\$ (32,800)
Cash interest received	881	442

(in thousands of Canadian dollars, except per share amounts) (unaudited)

#### 28. FINANCIAL INSTRUMENTS

#### Fair value

From time to time, the Company enters into forward contracts and other foreign exchange hedging products to manage its exposure to changes in exchange rates related to transactions denominated in currencies other than the Canadian dollar but does not hold or issue such financial instruments for speculative trading purposes. As at September 30, 2022, the Company had contracts to buy US\$11,400 (December 31, 2021 - US\$4,000) on which there was a cumulative net unrealized exchange gain of \$433 recorded in the consolidated statements of income as at that date (December 31, 2021 - gain \$12). In addition, as at September 30, 2022, outstanding contracts to buy US\$118,126 (December 31, 2021 - buy US\$142,364) were designated as cash flow hedges on which there was a cumulative unrealized gain recorded in other comprehensive income of \$10,955 (December 31, 2021 - loss \$1,224). The net unrealized exchange gain or loss represents the estimated amount the Company would have received/paid if it terminated the contracts at the end of the respective periods.

In addition, some of the Company's investments in projects accounted for using the equity method enter into derivative financial instruments, namely interest rate swaps, to hedge the variability of interest rates related to non-recourse project debt. As at September 30, 2022, for these derivative financial instruments designated as cash flow hedges, there was a cumulative unrealized gain recorded in other comprehensive income of \$19,641 (December 31, 2021 - loss \$8,412).

IFRS 13, "Fair Value Measurement", enhances disclosures about fair value measurements. Fair value is defined as the amount for which an asset could be exchanged, or a liability settled, between knowledgeable, willing parties in an arm's length transaction. Valuation techniques used to measure fair value must maximize the use of observable inputs and minimize the use of unobservable inputs. The fair value hierarchy is based on three levels of inputs. The first two levels are considered observable and the last unobservable. These levels are used to measure fair values as follows:

- Level 1 Quoted prices (unadjusted) in active markets for identical assets or liabilities that the Company has the ability to access at the measurement date.
- Level 2 Inputs, other than Level 1 inputs, that are observable for assets and liabilities, either directly or indirectly.
   Level 2 inputs include: quoted market prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.
- Level 3 Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities.

The following table summarizes the fair value hierarchy under which the Company's fair value disclosures of financial instruments are calculated.

	-	As at September 30, 2022						
		Total		Level 1		Level 2		Level 3
Financial assets (liabilities) measured at fair value:								
Cash flow hedges	\$	30,596	\$	_	\$	30,596	\$	-
Financial assets (liabilities) disclosed at fair value:								
Long-term financial assets		3,039		_		3,039		-
Long-term debt		(233,243)		-		(233,243)		-
Non-recourse project debt		(383,511)		-		(383,511)		-
Convertible debentures		(182,970)		(182,970)		-		-

During the nine months ended September 30, 2022, there were no transfers between Level 1 and Level 2 fair value measurements, and no transfers into or out of Level 3 fair value measurements.

(in thousands of Canadian dollars, except per share amounts) (unaudited)

#### Risk management

The main risks arising from the Company's financial instruments are credit risk, liquidity risk, interest rate risk and currency risk. These risks arise from exposures that occur in the normal course of business and are managed on a consolidated Company basis.

#### Credit risk

Concentration of credit risk associated with accounts receivable, holdbacks receivable and unbilled revenue is limited by the Company's diversified customer base and its dispersion across different business and geographic areas.

As at September 30, 2022, the Company had \$60,424 in trade receivables that were past due. Of this amount, \$39,582 was over 60 days past due, against which the Company has recorded an allowance for expected credit losses of \$1,201.

### Liquidity risk

Liquidity risk is the risk the Company will encounter difficulty in meeting obligations associated with financial liabilities that are settled in cash or another financial asset.

Contractual maturities for financial liabilities as at September 30, 2022 are as follows:

			Due between		Total		
		Due within	one and five	Due after	undiscounted	Effect of	Carrying
		one year	years	five years	cash flows	interest	value
Bank indebtedness	\$	-	\$ 210,000	\$ -	\$ 210,000	\$ -	\$ 210,000
Trade and other payables	s\$	1,085,583	\$ 2,592	\$ -	\$ 1,088,175	\$ -	\$ 1,088,175
Leases	\$	53,185	\$ 118,538	\$ 21,170	\$ 192,893	\$ (16,060)	\$ 176,833
Equipment and other							
loans		13,556	40,447	11,628	65,631	(6,398)	59,233
		66,741	158,985	32,798	258,524	(22,458)	236,066
Non-recourse project						(a.a.,)	
debt		26,213	120,229	544,846	691,288	(307,777)	383,511
Convertible debentures		9,200	188,600	-	197,800	(20,180)	177,620
Long-term financial							
liabilities	\$	102,154	\$ 467,814	\$ 577,644	\$ 1,147,612	\$ (350,415)	\$ 797,197

#### Interest rate risk

The Company is exposed to interest rate risk on its short-term deposits and its long-term debt to the extent that its investments or credit facilities are based on floating rates of interest.

For the nine months ended September 30, 2022, a 1% increase or a 1% decrease in interest rates applied to the Company's variable rate long-term debt would not have a significant impact on net earnings or comprehensive income.

#### **Currency risk**

The Company operates internationally and is exposed to risk from changes in foreign currency rates. The Company is mainly exposed to fluctuations in the US dollar.

The Company's sensitivity to a 10% change in the US dollar against the Canadian dollar as at September 30, 2022 to profit or loss for currency exposures would be \$10,594. The sensitivity analysis includes foreign currency denominated monetary items but excludes all investments in joint ventures and hedges and adjusts their translation at year-end for the above 10% change in foreign currency rates.

(in thousands of Canadian dollars, except per share amounts) (unaudited)

### 29. CAPITAL DISCLOSURES

For capital management purposes, the Company defines capital as the aggregate of its shareholders' equity and debt. Debt includes the current and non-current portions of long-term debt (excluding non-recourse debt) and the current and non-current long-term debt components of convertible debentures.

Although the Company monitors capital on a number of bases, including liquidity and working capital, total debt (excluding non-recourse debt and drawings on the Company's credit facility presented as bank indebtedness) as a percentage of total capitalization (debt to capitalization percentage) is considered to be the most important metric in measuring the strength and flexibility of its consolidated balance sheets. As at September 30, 2022, the debt to capitalization percentage including convertible debentures as debt was 30% (December 31, 2021 - 30%). If the convertible debentures were to be excluded from debt and added to equity on the basis that they could be redeemed for equity, either at the Company's option or at the holder's option, then the adjusted debt to capitalization percentage would be 17% as at September 30, 2022 (December 31, 2021 - 17%). While the Company believes this debt to capitalization percentage is acceptable, because of the cyclical nature of its business, the Company will continue its current efforts to maintain a conservative capital position.

As at September 30, 2022, the Company complied with all of its financial debt covenants.

#### 30. OPERATING SEGMENTS

Segment reporting is based on the Company's divisional operations. The breakdown by division mirrors the Company's internal reporting systems.

The Company currently operates in two segments within the infrastructure development industry: Construction and Concessions. The other costs and eliminations category in the summary below includes corporate costs and other activities not directly allocable to segments and also includes inter-segment eliminations.

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		For the	thre	e months ended S	Sept	ember 30, 2022
				Other and		
	 Construction	 Concessions		eliminations		Total
Consolidated statements of income						
External customer revenue	\$ 1,298,713	\$ 21,801	\$	-	\$	1,320,514
Inter-segment revenue	51	-		(51)		-
Total revenue	1,298,764	21,801		(51)		1,320,514
Expenses	\$ (1,239,852)	\$ (16,889)	\$	(11,395)	\$	(1,268,136)
Which include:						
Depreciation and amortization	(17,728)	(5,459)		(588)		(23,775)
Other income:						
Foreign exchange gain	\$ 300	\$ 4	\$	772	\$	1,076
Gain on sale of property, plant and equipment	2,542	-		-		2,542
Income from projects accounted for using the equity						
method	\$ 1,614	\$ 3,419	\$	-	\$	5,033
Operating profit (loss)	\$ 63,368	\$ 8,335	\$	(10,674)	\$	61,029
Finance income (cost):						
Finance income					\$	619
Finance cost						(15,146)
Profit before income taxes					\$	46,502
Income tax expense						(12,013)
Profit for the period					\$	34,489
Revenue by contract type		 				
Fixed price	\$ 639,384	\$ -	\$	(21)	\$	639,363
Cost plus/unit price	659,380	-		(30)		659,350
Concession operations	-	21,801		-		21,801
Total revenue	1,298,764	21,801		(51)		1,320,514
Revenue by service type		 				
Construction revenue	\$ 1,298,764	\$ -	\$	(51)	\$	1,298,713
Concession revenue	-	21,801		-		21,801
Total revenue	1,298,764	21,801		(51)		1,320,514
				Other and		
	 Construction	 Concessions		eliminations		Total
Consolidated balance sheets						
Segment assets Which include:	\$ 3,001,276	\$ 719,965	\$	(46,222)	\$	3,675,019
Projects accounted for using the equity method	36,141	67,538		_		103,679
Segment liabilities	\$ 1,460,423	\$ 440,270	\$	823,822	\$	2,724,515
Additions to non-current assets:						
Property, plant and equipment	\$ 20,199	92		1,317	\$	21,608
Intangible assets	\$ 2,803	\$ 1,199	\$	254	\$	4,256

			For the nine months ended September 30, 20					
						Other and		
		Construction		Concessions		eliminations		Total
Consolidated statements of income	•	0.074.045	•	55.054	•			0.400.000
External customer revenue	\$	3,374,315	\$	55,351	\$	- (222)	\$	3,429,666
Inter-segment revenue		232				(232)		-
Total revenue		3,374,547		55,351		(232)		3,429,666
Expenses	\$	(3,304,219)	\$	(50,466)	\$	(36,277)	\$	(3,390,962)
Which include:								
Depreciation and amortization		(53,174)		(16,097)		(973)		(70,244)
Other income:								
Foreign exchange gain	\$	432	\$	5	\$	582	\$	1,019
Gain on sale of property, plant and equipment	,	4,944	,	-	,	-		4,944
27		,-						,-
Income from projects accounted for using the equity	œ.	4.000	æ	40 400	æ		<b>c</b>	44 700
method	\$	1,609	\$	10,190	\$	(05.007)	<b>3</b>	11,799
Operating profit (loss)	\$	77,313	\$	15,080	\$	(35,927)	\$	56,466
Finance income (cost):								
Finance income							\$	880
Finance cost								(40,119)
Profit before income taxes							\$	17,227
Income tax expense								(6,532)
Profit for the period							\$	10,695
Revenue by contract type								
Fixed price	\$	1,731,108	\$	-	\$	(67)	\$	1,731,041
Cost plus/unit price		1,643,439		-		(165)		1,643,274
Concession operations		-		55,351		-		55,351
Total revenue		3,374,547		55,351		(232)		3,429,666
Revenue by service type								
Construction revenue	\$	3,374,547	\$	-	\$	(232)	\$	3,374,315
Concession revenue		-	·	55,351	·	_		55,351
Total revenue		3,374,547		55,351		(232)		3,429,666
						<b>6</b> 11 1		
		Construction		Concessions		Other and eliminations		Total
Consolidated balance sheets								
Additions to non-current assets:								
Property, plant and equipment	\$	57,797	\$	254	\$	6,050	\$	64,101
Intangible assets	\$	5,583	\$	2,101	\$	920	\$	8,604

	For the three months ended September 30, 202						
	Construction		Concessions		Other and eliminations		Total
Consolidated statements of income						•	
External customer revenue	\$ 1,141,789	\$	21,652	\$	-	\$	1,163,441
Inter-segment revenue	648		-		(648)		-
Total revenue	1,142,437		21,652		(648)		1,163,441
Expenses	\$ (1,081,764)	\$	(15,257)	\$	(7,657)	\$	(1,104,678)
Which include:							
Depreciation and amortization	(16,566)		(5,274)		(271)		(22,111)
Other income (loss):							
Foreign exchange gain (loss)	\$ 296	\$	14	\$	(362)	\$	(52)
Gain on sale of property, plant and equipment	986		-		-		986
Income from projects accounted for using the equity							
method	\$ 1,453	\$	2,504	\$	-	\$	3,957
Operating profit (loss)	\$ 63,408	\$	8,913	\$	(8,667)	\$	63,654
Finance income (cost):							
Finance income						\$	137
Finance cost							(11,820)
Profit before income taxes						\$	51,971
Income tax expense							(13,542)
Profit for the period						\$	38,429
Revenue by contract type					·	-	
Fixed price	\$ 603,870	\$	-	\$	(32)	\$	603,838
Cost plus/unit price	538,567		-		(616)		537,951
Concession operations	-		21,652		-		21,652
Total revenue	1,142,437		21,652		(648)		1,163,441
Revenue by service type							
Construction revenue	\$ 1,142,437	\$	-	\$	(616)	\$	1,141,821
Concession revenue	-		21,652		(32)		21,620
Total revenue	1,142,437		21,652		(648)		1,163,441
					Other and		
	 Construction		Concessions		eliminations		Total
Consolidated balance sheets	0.004.5				4400 5 1		
Segment assets Which include:	\$ 2,891,394	\$	670,031	\$	(169,960)	\$	3,391,465
Projects accounted for using the equity method	18,919		36,986		-		55,905
Segment liabilities	\$ 1,448,933	\$	409,233	\$	630,983	\$	2,489,149
Additions to non-current assets:							
Property, plant and equipment	\$ 17,807		42		1,257	\$	19,106
Intangible assets	\$ -	\$	(187)	\$	1,085	\$	898

		For the nine months ended September 30, 2				
				Other and		
	 Construction	 Concessions		eliminations		Total
Consolidated statements of income						
External customer revenue	\$ 2,838,798	\$ 49,959	\$	-	\$	2,888,757
Inter-segment revenue	2,359	-		(2,359)		-
Total revenue	2,841,157	49,959		(2,359)		2,888,757
Expenses	\$ (2,746,358)	\$ (48,363)	\$	(22,321)	\$	(2,817,042)
Which include:						
Depreciation and amortization	(49,647)	(15,658)		(1,053)		(66,358)
Other income (loss):						
Foreign exchange gain (loss)	\$ 1,175	\$ (382)	\$	(1,444)	\$	(651)
Gain on sale of property, plant and equipment	3,961	-		-		3,961
Other gains	2,667	-		-		2,667
Income from projects accounted for using the equity						
method	\$ 2,135	\$ 8,240	\$	-	\$	10,375
Operating profit (loss)	\$ 104,737	\$ 9,454	\$	(26,124)	\$	88,067
Finance income (cost):						
Finance income					\$	403
Finance cost						(33,666)
Profit before income taxes					\$	54,804
Income tax expense						(17,195)
Profit for the period					\$	37,609
Revenue by contract type	 					
Fixed price	\$ 1,658,570	\$ 3,014	\$	(1,459)	\$	1,660,125
Cost plus/unit price	1,182,587	-		(900)		1,181,687
Concession operations	-	46,945		-		46,945
Total revenue	2,841,157	49,959		(2,359)		2,888,757
Revenue by service type			-			
Construction revenue	\$ 2,841,157	\$ -	\$	(900)	\$	2,840,257
Concession revenue	-	49,959		(1,459)		48,500
Total revenue	2,841,157	49,959		(2,359)		2,888,757
				Other and		
<u> </u>	 Construction	 Concessions		eliminations		Total
Consolidated balance sheets						
Additions to non-current assets:						
Property, plant and equipment	\$ 64,202	\$ 261	\$	2,704	\$	67,167
Intangible assets	\$ -	\$ 3,686	\$	2,195	\$	5,881





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